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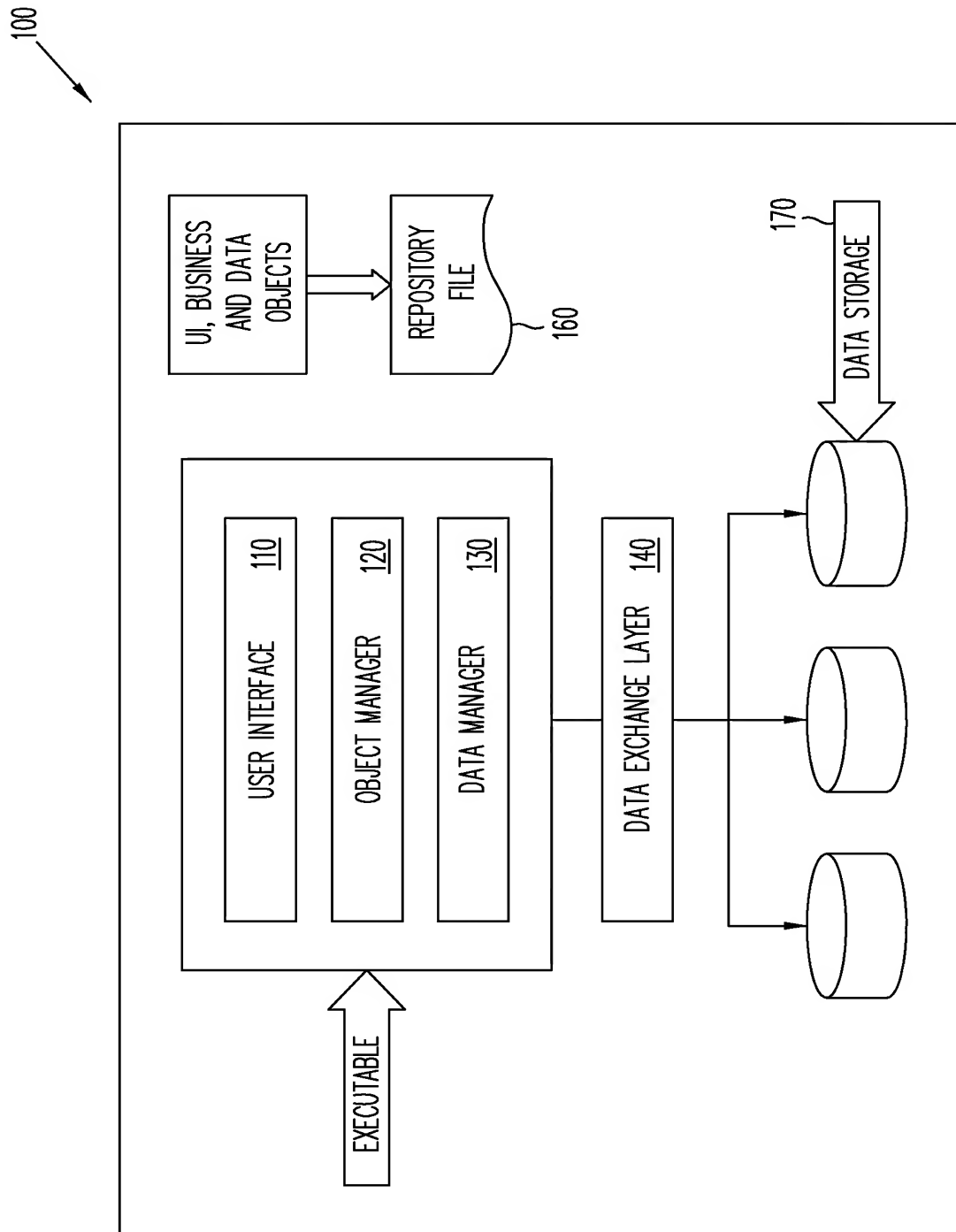


FIG. 1

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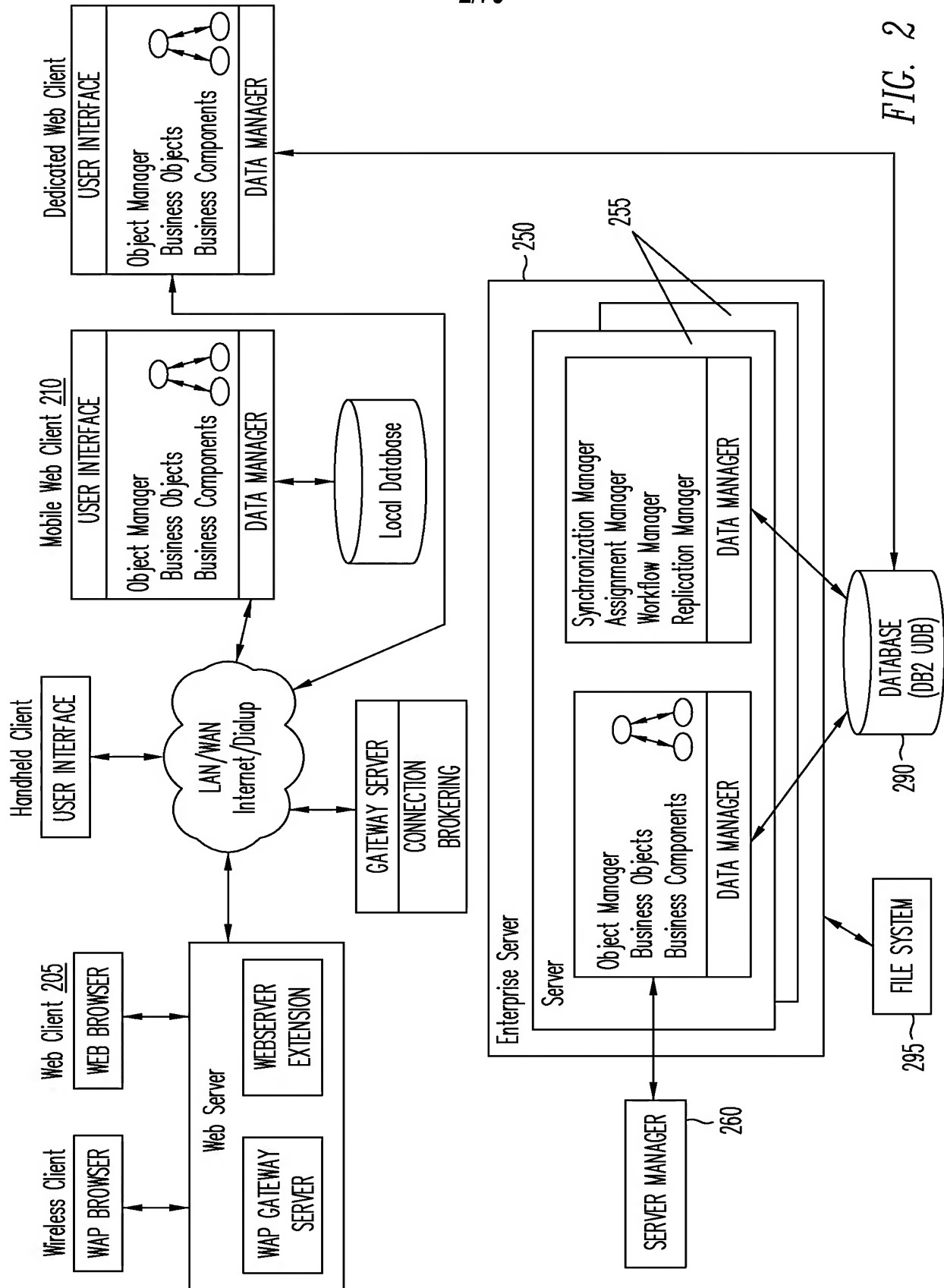


FIG. 2

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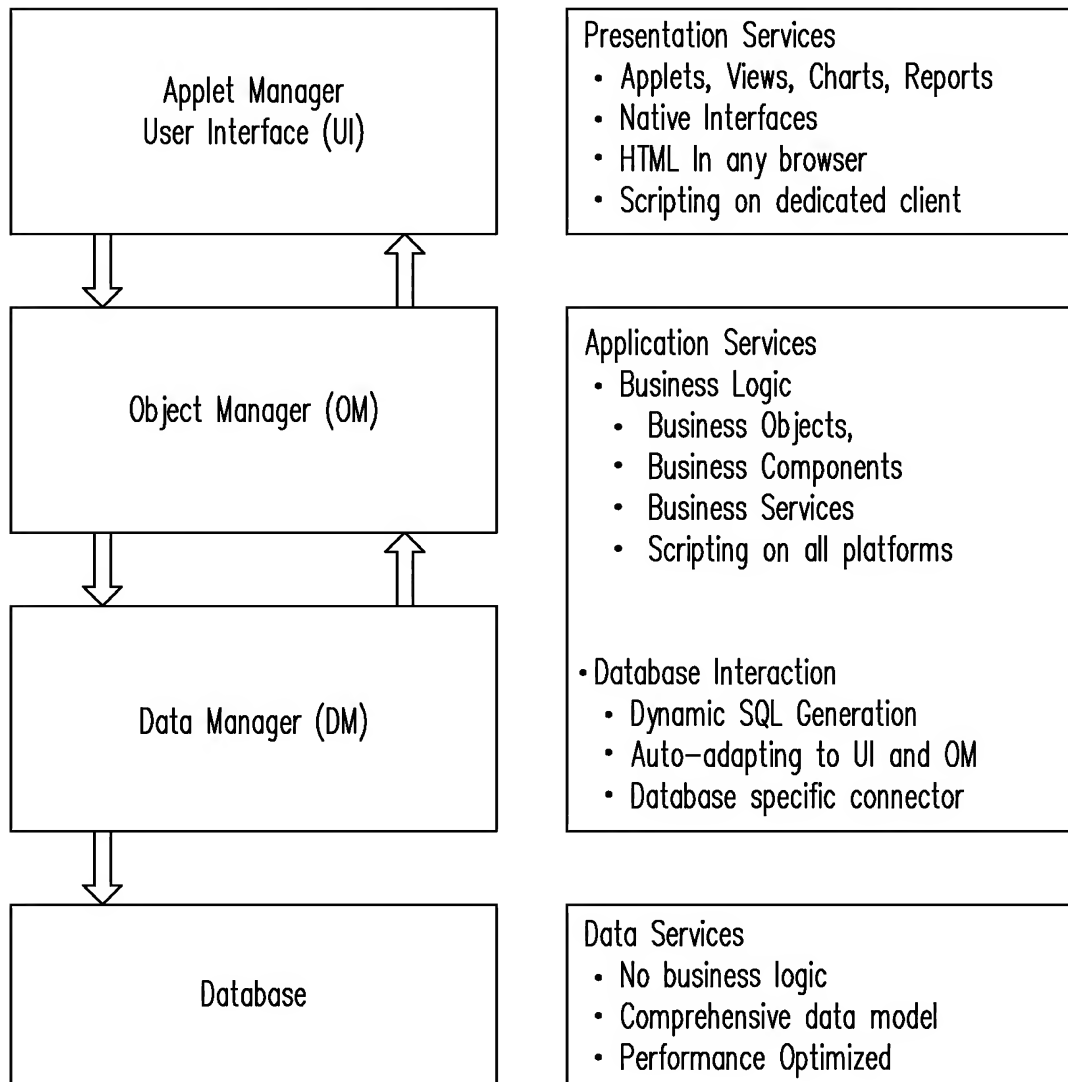


FIG. 3

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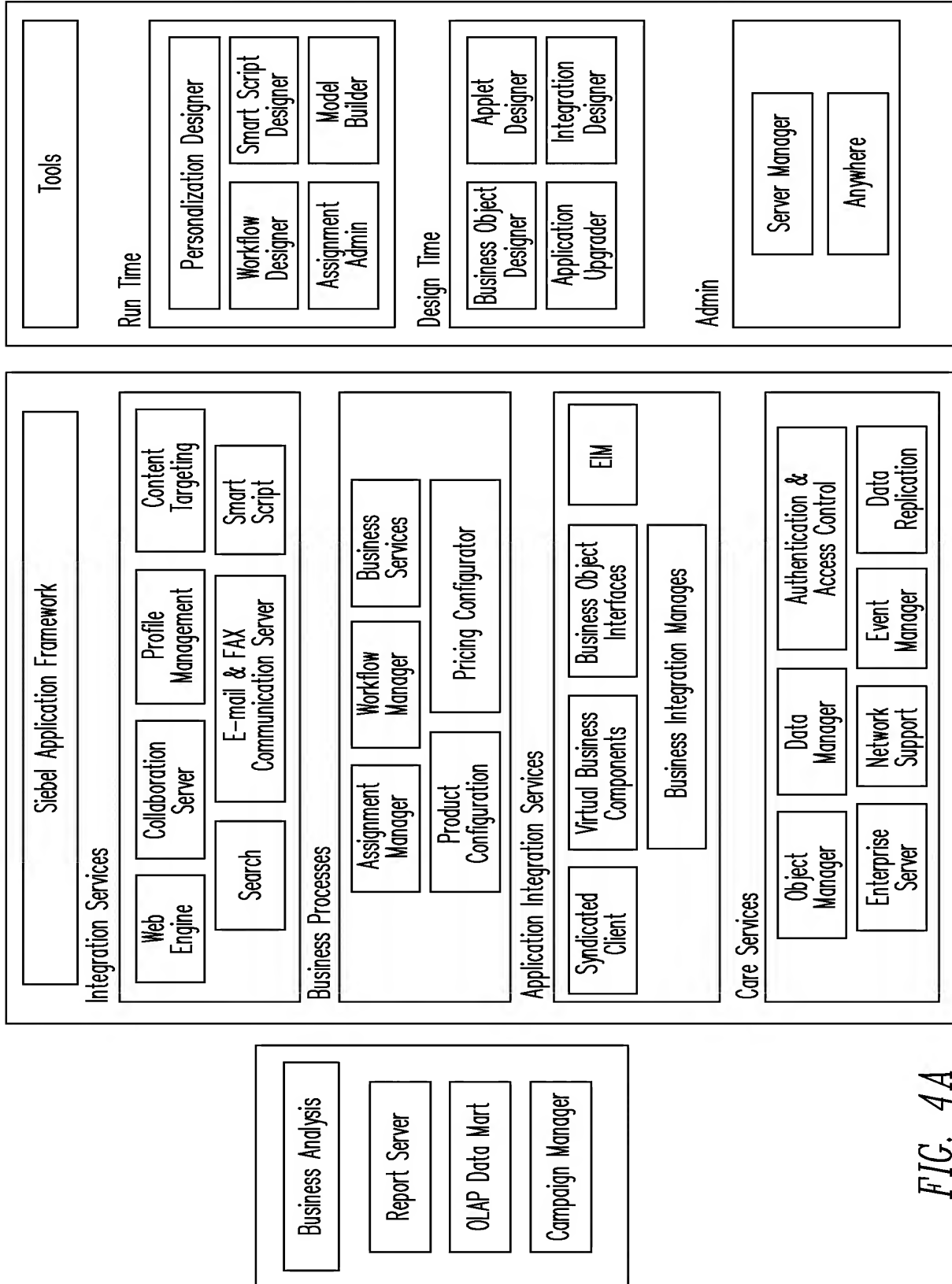


FIG. 4A

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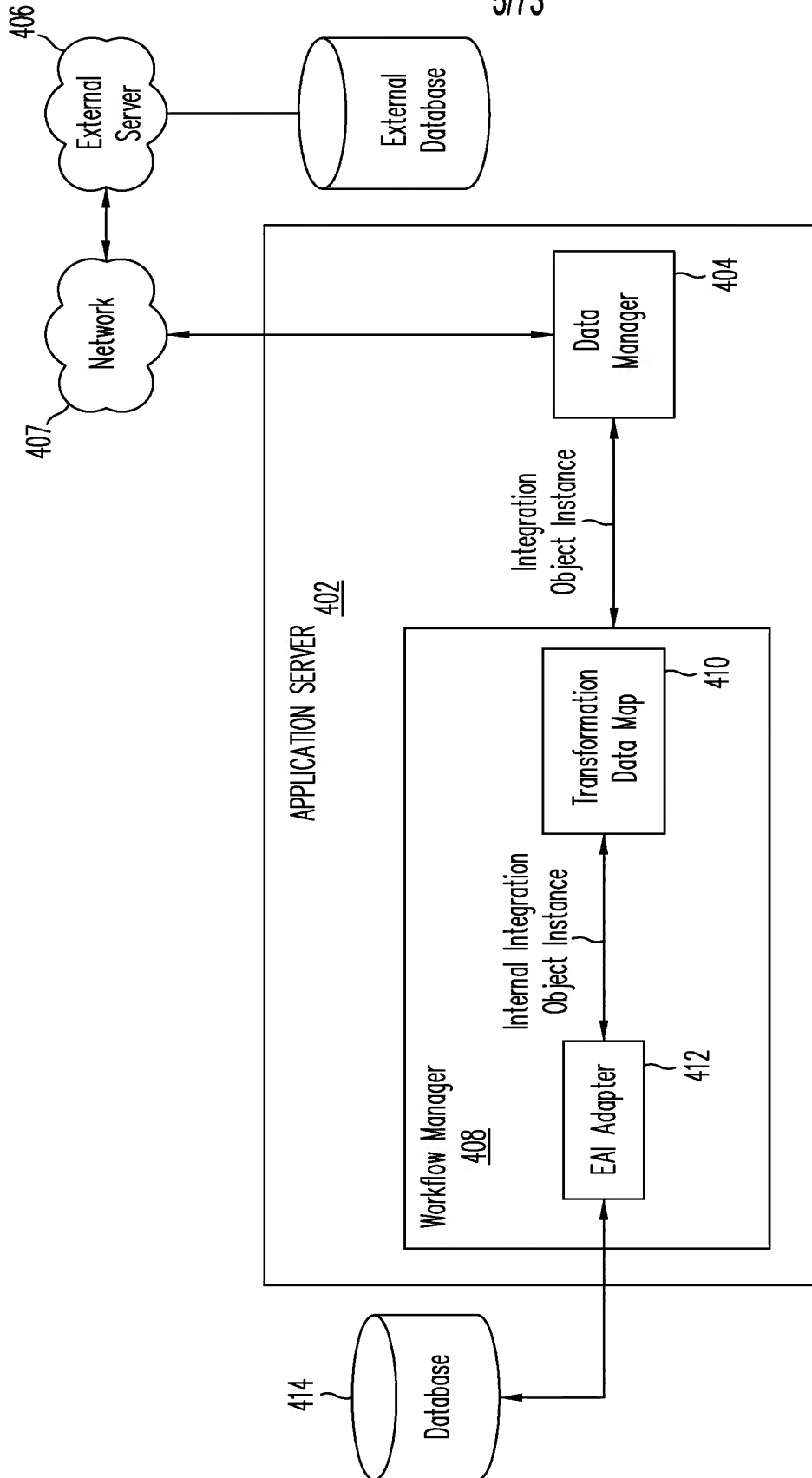


FIG. 4B

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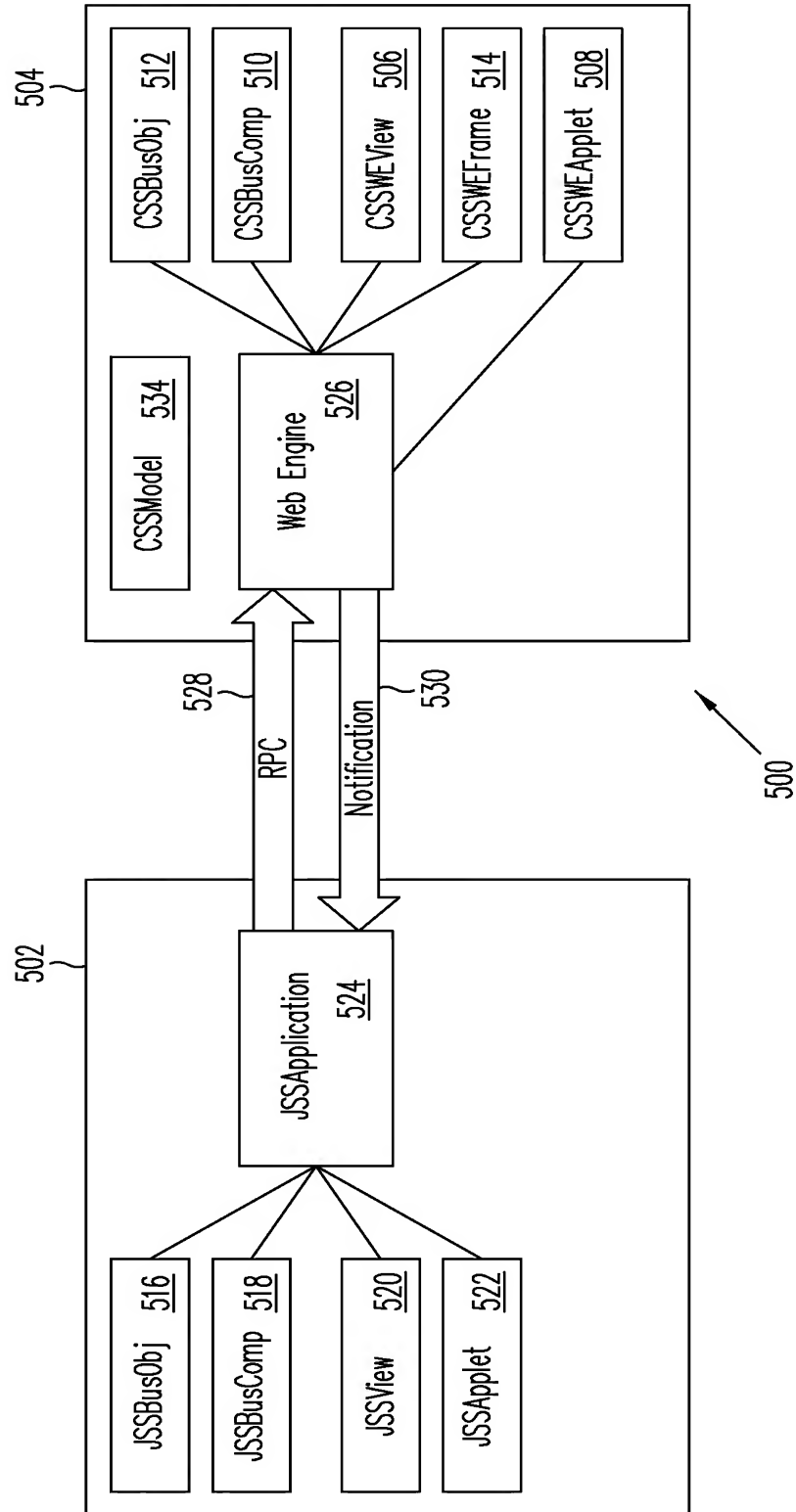
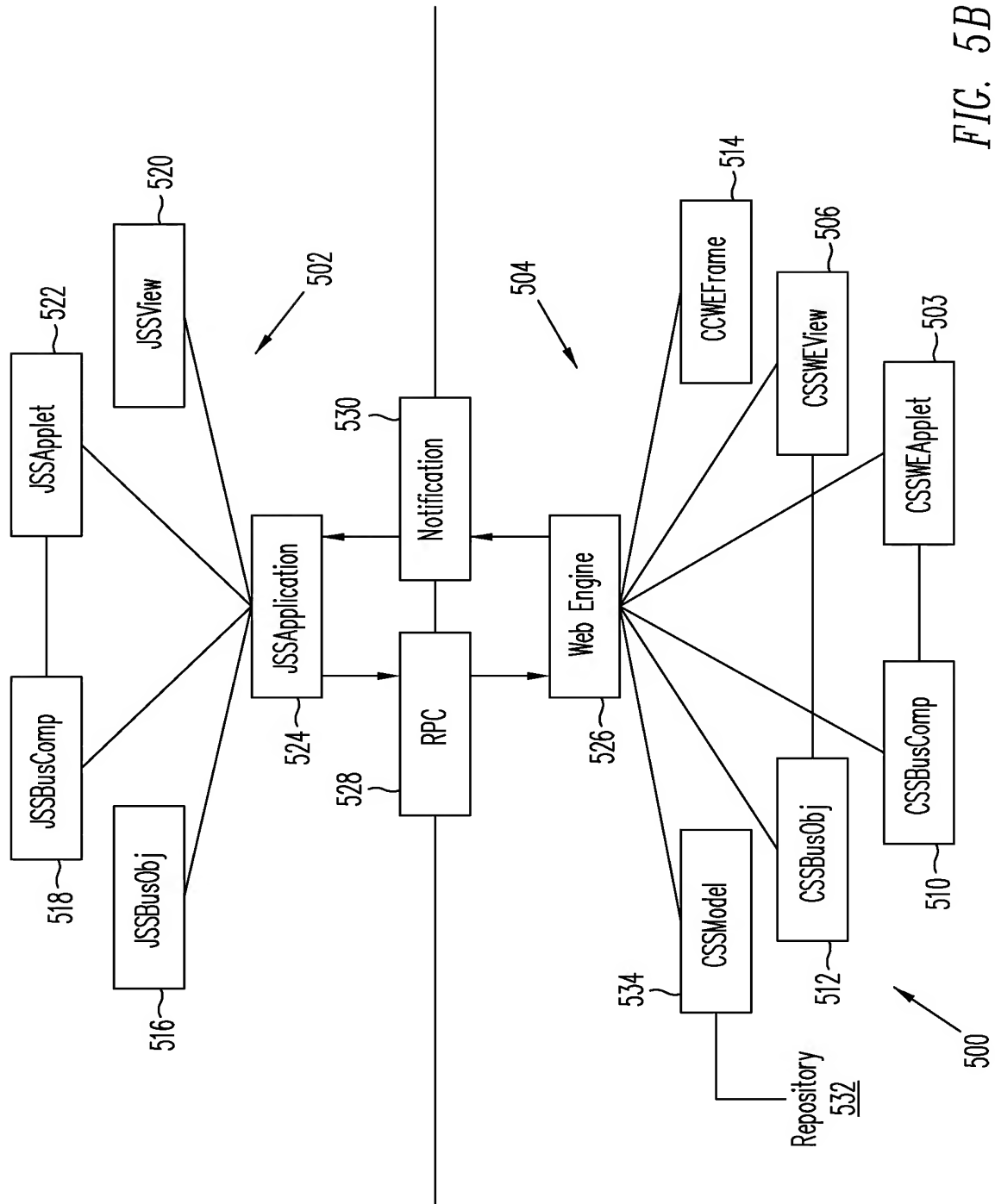


FIG. 5A

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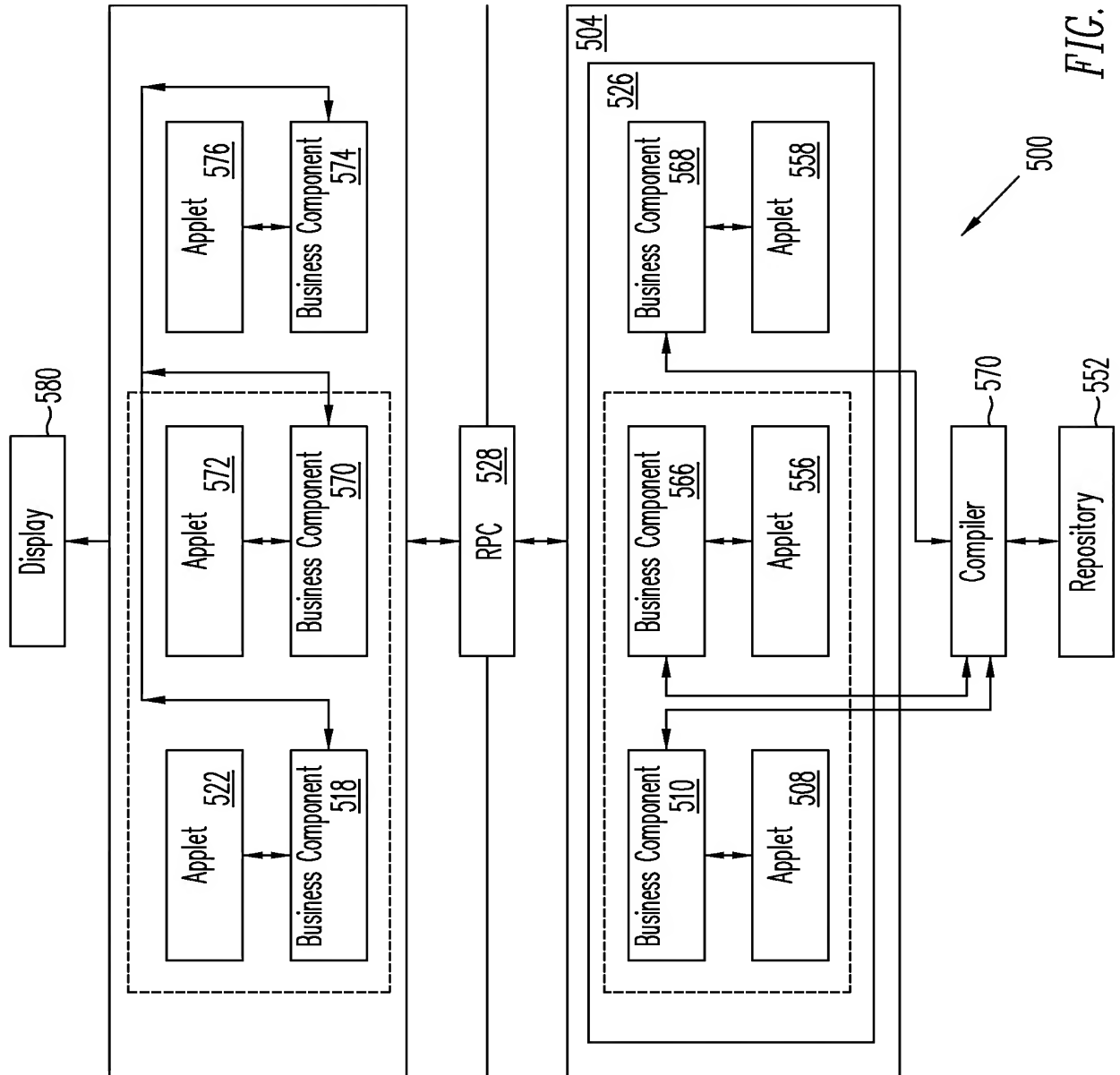


FIG. 5C

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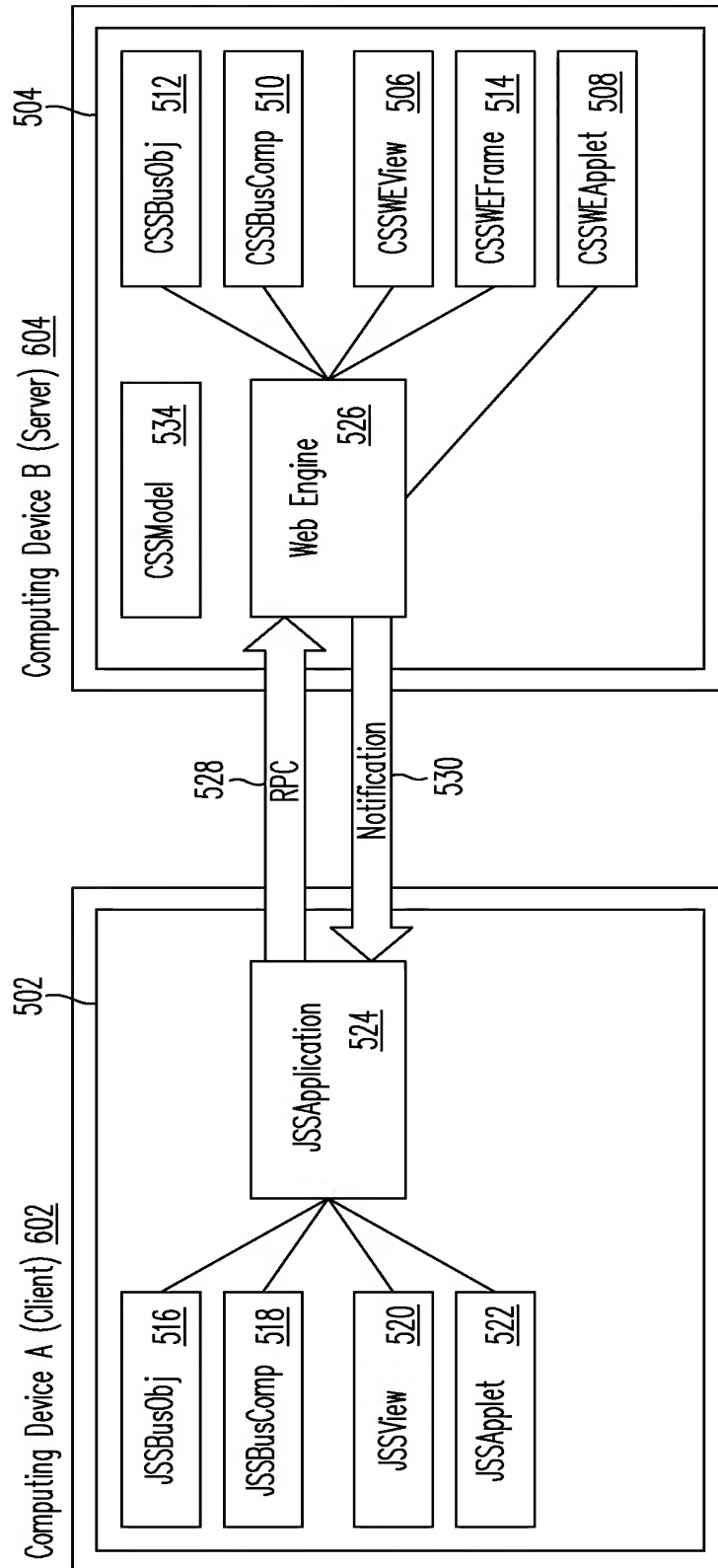


FIG. 6A

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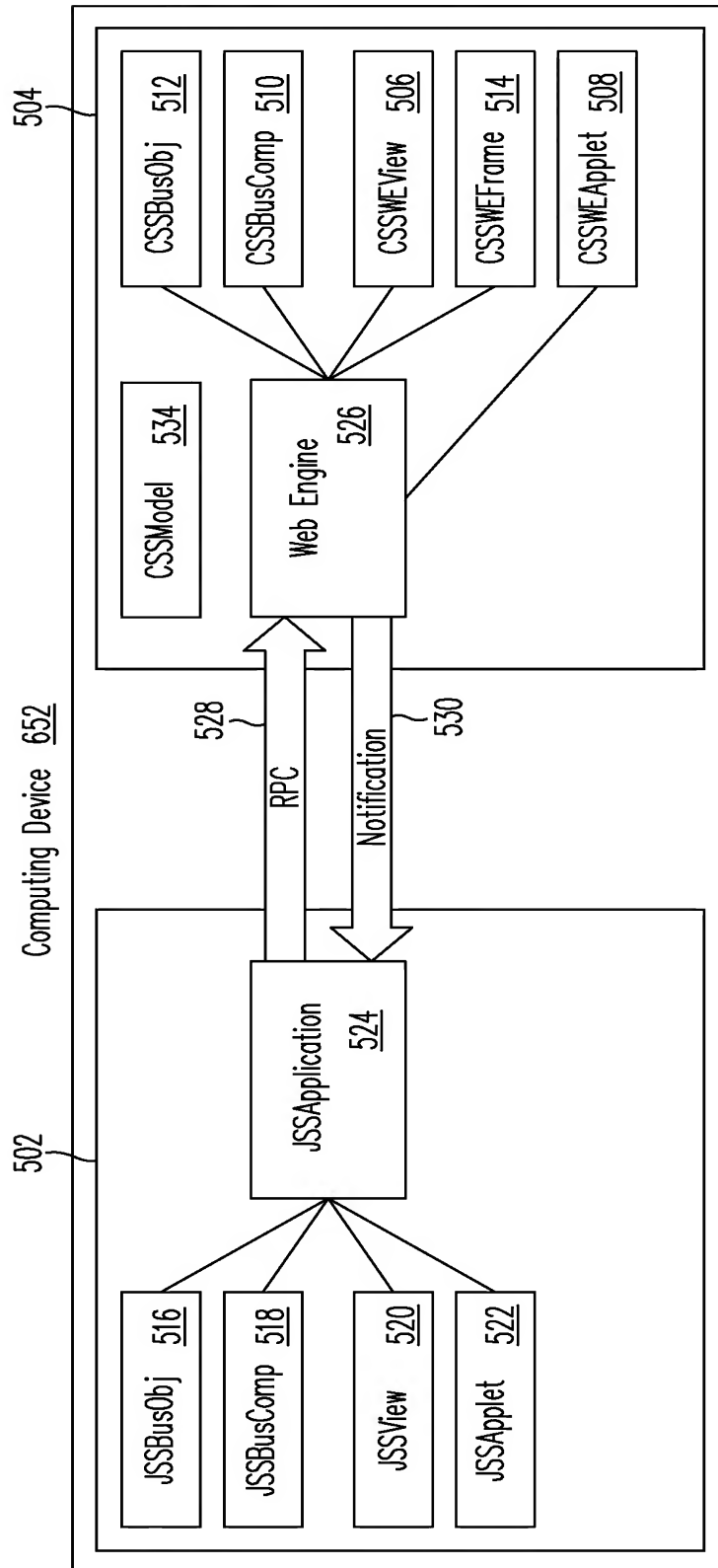


FIG. 6B

600

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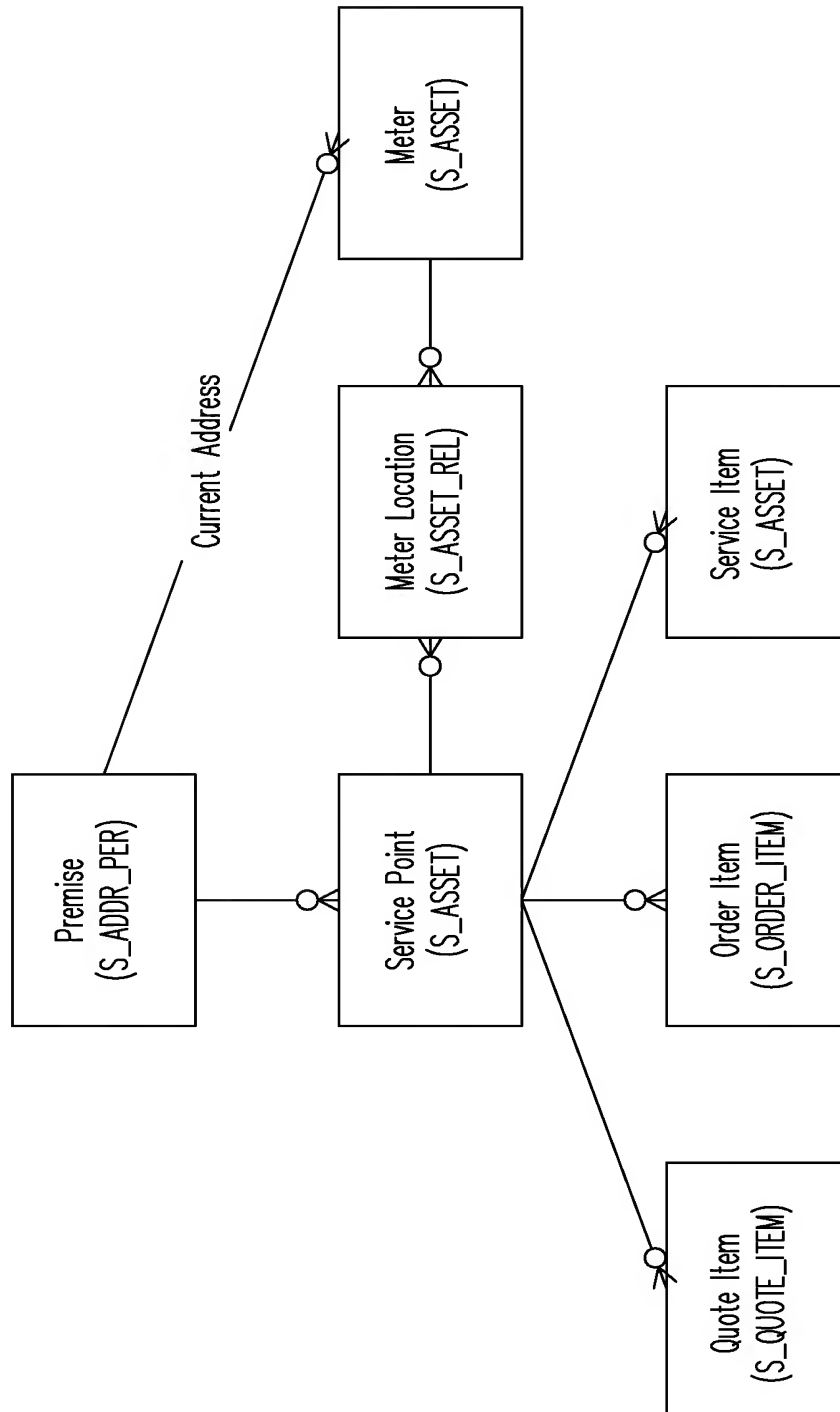


FIG. 7A

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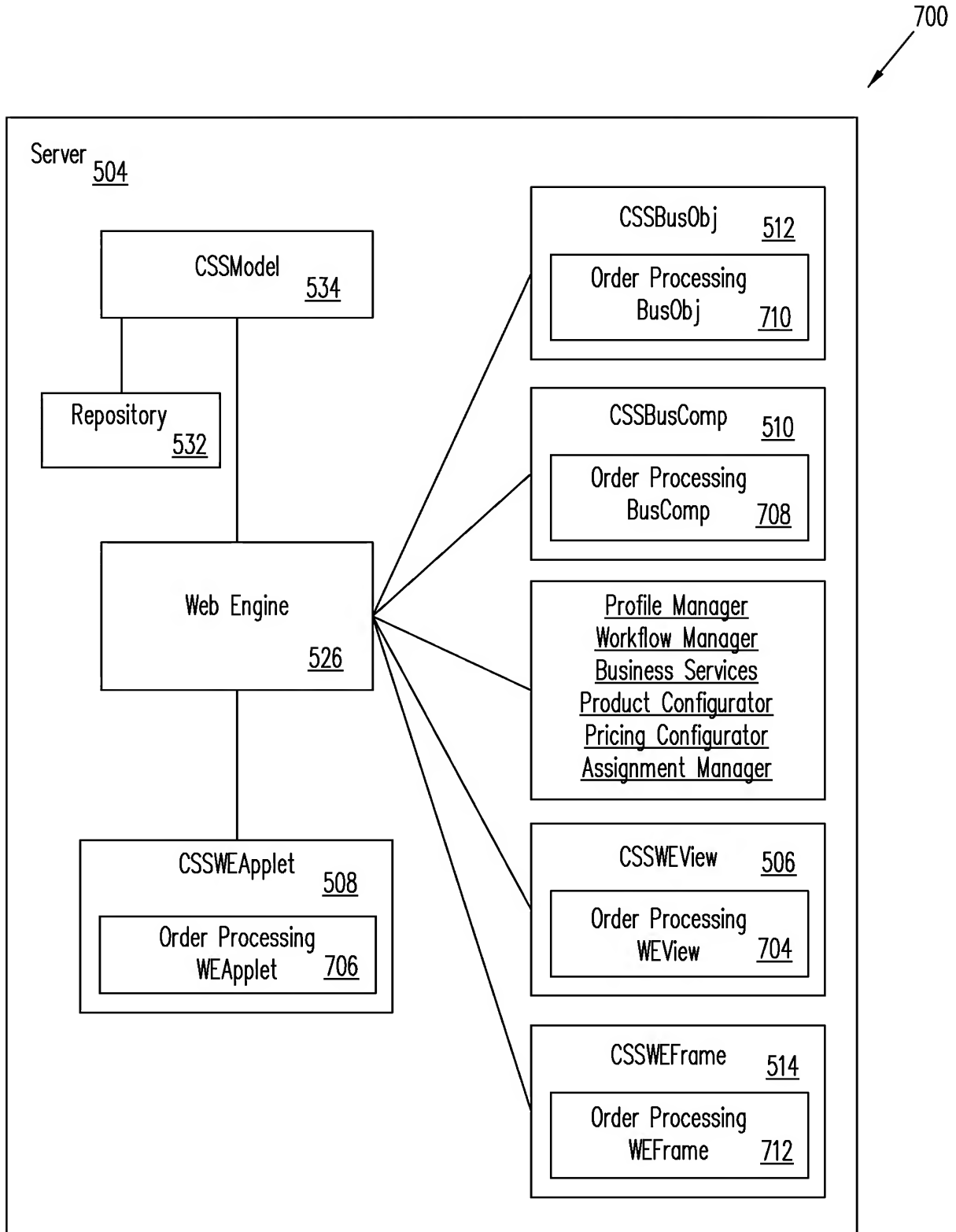


FIG. 7B

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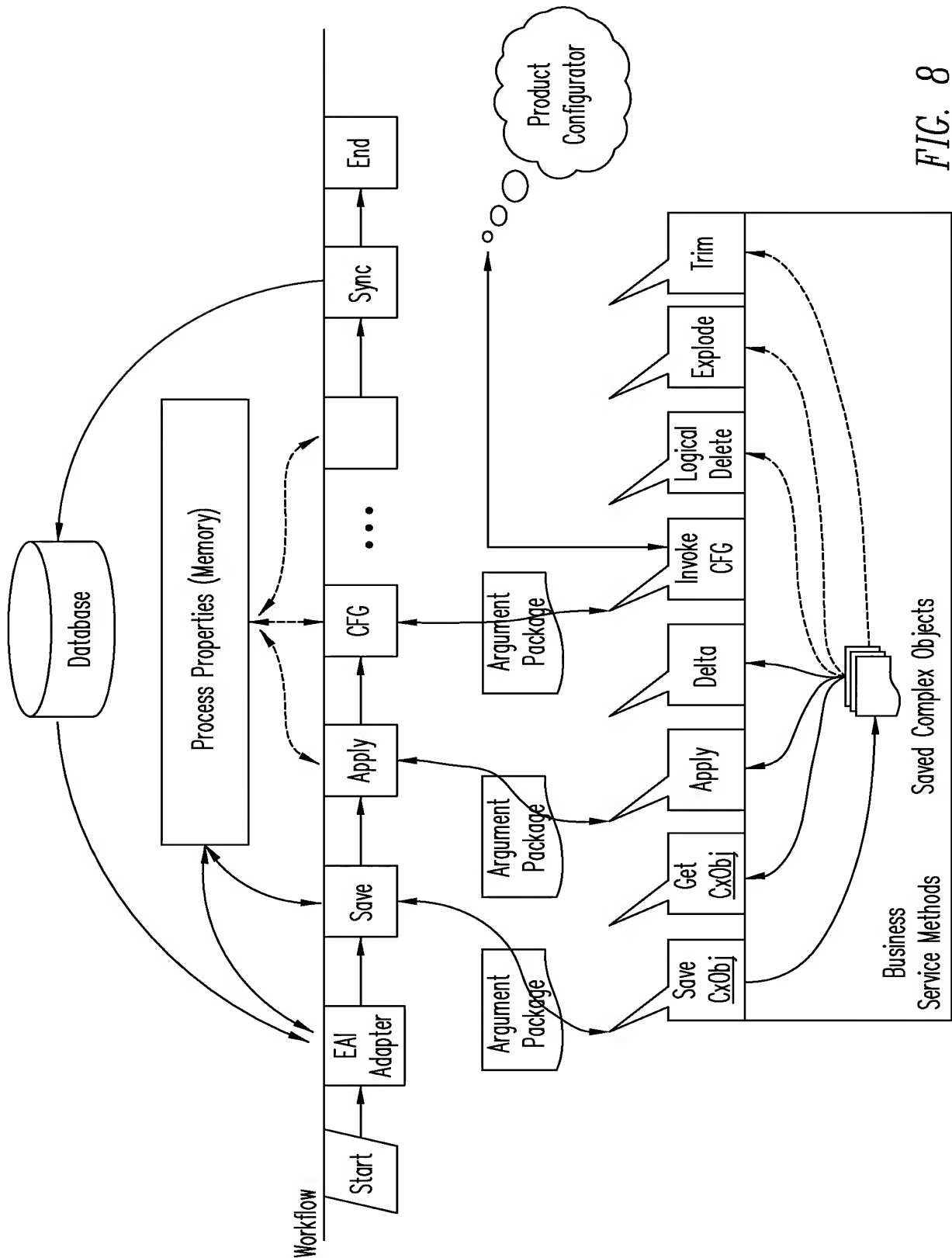


FIG. 8

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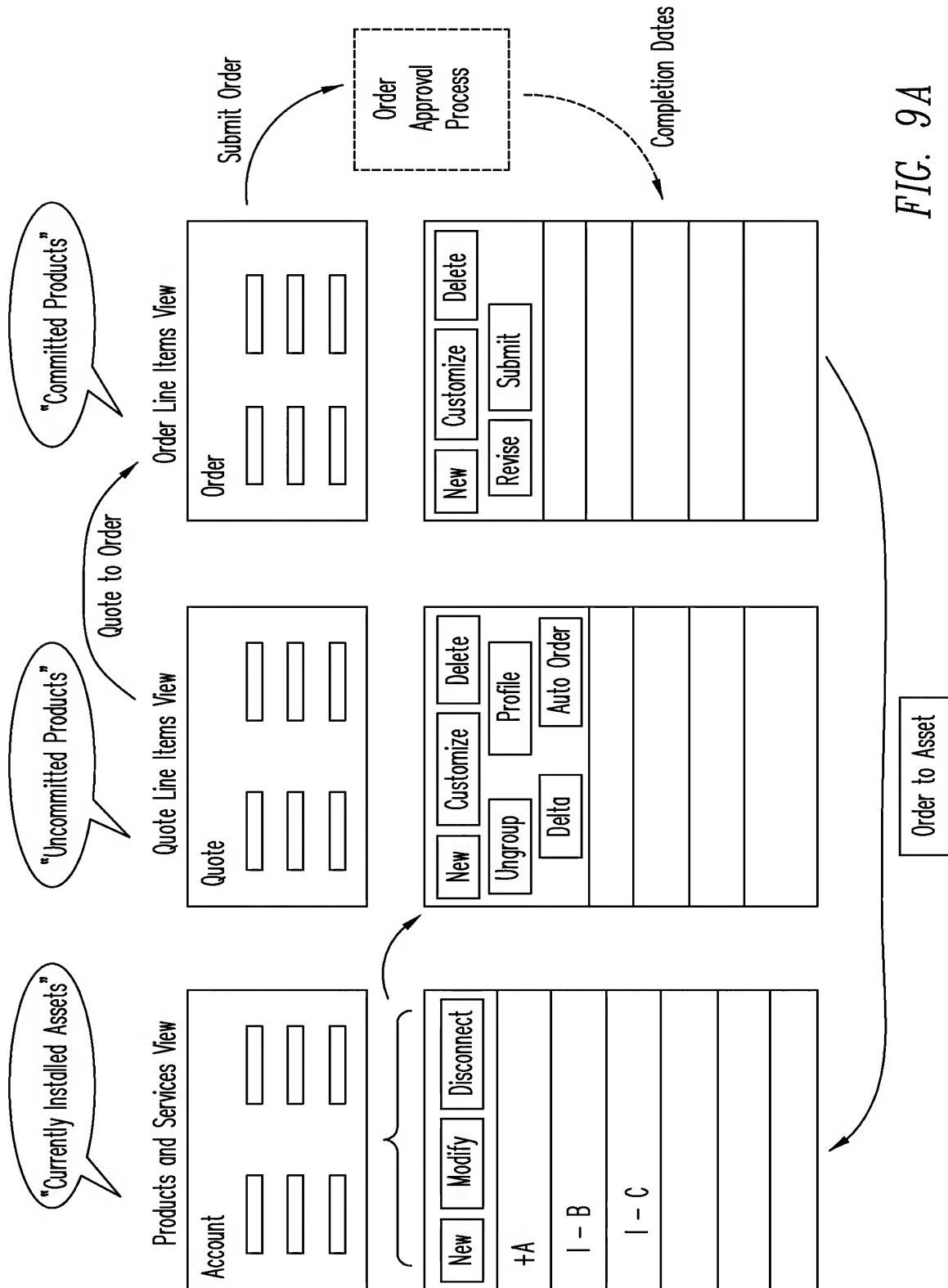


FIG. 9A

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FIG. 9B

900

File Edit View Help																			
Home		Accounts		Premises		Work Orders		Trouble Tickets		Service Requests		Fraud Management		Credit Management		Agreements		Co	
Show:		All Accounts		▼		▼		▼		↔		Favorites:		Null Query					
Account:																			
Accounts																			
☐▼ (New) (Save) ☐ 1-7 of 7																			
New		Name		Move		Parent		Main Phone#		Status		Type		Account Team		Account			
		ABC Americas East						(908) 456-8900		Active		Distributor		SADMIN		Customer			
		ABC Mart #18		Montgomery				(908) 325-6701		Active		Retailer		SADMIN		Customer			
☐		ABC Mart #17		Princeton		ABC America East		(908) 325-6702		Active		Retailer		SADMIN		Customer			
		ABC Mart #21		Pennington				(908) 325-7801		Active		Retailer		SADMIN		Customer			
		ABC Mart HQ		HQ				(908) 456-8900		Active		Distributor		SADMIN		Customer			
		Ace Corporation						(908) 456-8900		Active		Distributor		SADMIN		Customer			
		Americas Accounts						(908) 456-8900		Active		Distributor		SADMIN		Customer			
☐ ☐ More Info Account Affiliate Move Account Catalogs Account D&B Reports Account Team Activities Activity Plans Address Profile Address																			
☐ ☐ (New) (Save) ☐ 3 of 7																			
* Name: ABC Mart #17 Site: Princeton																			
Address Line 1: ABC Mart #17 Address Line 2: ...																			
City: ... State: ...																			
Zip: ... Country: ...																			
* Account Type: Retailer																			
Main Phone #: (908) 325-6702																			
Main Fax #: (908) 325-6705																			
* Account Class: Customer																			

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FIG. 9C

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Search	Premises	Home	Accounts	Product Admin	Workflow Admin	Work Orders	Trouble Tickets	Service Requests	Agreements	Contacts
Account: A.K. Parker > Account										
Account: A.K. Parker > Account										
Name: A.K. Parker Address Line 1: 1000 Industrial Way City: San Francisco Zip: 94684										
Site: Address Line 2: State: CA										
Synonyms: Status: Active Industries: PBCONPCU Account Term: PBCONPCU										
Account Type: Clinic Main Phone #: 914 Main Fax #: 914										
Products & Services (Service)										
Product Name Service ID Agreement Name Service Description										
Local Services Bundle 415-987-6786 A.K. Parker Agreement Local Services Bundle										
DSL Service 415-987-6786 A.K. Parker Agreement DSL Service										
Wireless Service 415-987-7384 A.K. Parker Agreement Wireless Service										
916										
Products & Services (Billing)										
Product Name Service ID Agreement Name Service Description										
Local Services Bundle 415-987-6786 A.K. Parker Agreement Local Services Bundle										
DSL Service 415-987-6786 A.K. Parker Agreement DSL Service										
Wireless Service 415-987-7384 A.K. Parker Agreement Wireless Service										
918										
Quotes										
Status Quote Number Name										
Order Placed 12-3728 SOSL Lines										
920										
Trouble Tickets										
Status Quote Number Abstract										
Open 31-3601 Busy signals when calling out										
Open 31-138304 Lots of wrong numbers										
924										
Orders										
Status Order Date Order # Type Opportunity										
Pending 07/12/2001 12-3829										
922										
Additional Account Info										
Billing Agreements Contacts 926										
Recommended Products										
California 600 928										

930

932

934-

																								1 - 4	
Sequence		Qty		Item		Start Price		Net Price		Extended Price		U/M		Service ID		Service Point ID		Action							
1		10		California Wireless		150.00		150.00		1500.00		Each		12-48HDJ39		Add									

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More Info
Agreements
Attachments
Bill To
Ship To
Line Items
Line Item
SAP
Orders
Terms & Totals
Charts

(New)
(Save)
(Reprice)
(Reprice All)
(Quote)
(Renumber)
(Profile)
(Unrnumber)

Sequence	Qty	Item	Start Price	Net Price	Extended Price	UoM	Service ID	Service Point ID	Action
1	10	California Wireless	150.00	150.00	1500.00	Each		12-48HDJ39	
2	1	Call Waiting	3.00	3.00	30.00	Per Month	273498201		Update
3	1	Nokia 8009	160.00	160.00	160.00	Each			Add
4	1	Hands Free Accessin	25.00	0.00	0.00	Each			Delete

Totals

Line Item Detail

Attributes

Item Total MRC:
30.00

Total Item Discount MRC:
10.00

Net Total MRC:
20.00

Adjustment MRC:
0

Item Total NRC:
150.00

Total Item Discount NRC:
100.00

Net Total NRC:
50.00

Adjustment NRC:
0

Comments:
Description of pricing, discounts and adjustments for both MRC and NRC.

FIG. 9D-2

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More Info

Agreements

Attachments

Bill To/Ship To

Orders

Terms & Totals

Charts

(New) (Save) (Reprice) (Reprice All) (Delta Quote) (Customize) (Sum components) (Service) (Renumber) (Profile) (Ungroup)

Sequence	Qty	Item	Start Price	Net Price	Extended Price	UoM	Service ID	Service Point ID	Action
1	10	California Wireless	150.00	150.00	1500.00	Each		12-48HDJ39	
2	1	Call Waiting	3.00	3.00	30.00	Per Month	273498201		Update
3	1	Nokia 8009	160.00	160.00	160.00	Each			Add
4	1	Hands Free Accessin	25.00	0.00	0.00	Each			Delete

Totals

Line Item Detail

Attributes

Deals

(New) (Save) (Cancel) (Previous) (Next) 1 of 5

Product: California Wireless 600 ...

Service ID: ...

Service Point ID: ...

Action: Add

Package: ...

Service: ☒ Service Asset#: ...

Service Account: A.K. Parker (Service)

Billing Account: A.K. Parker (Billing)

Agreement Name: Test Agreement

Qty: 10

Write-In Product: ...

Attributes: ...

Covered Product: ...

Start Price: 89.99

Disc %: 10

Disc Amount: ...

Disc Price: ...

☐ Keep Discount:

Current Discount: ...

Next Discount: ...

Net Disc %: 10

UoM: ...

Comment: ...

Pricing Co: ...

Product: ...

Part #: ...

Upsell: ...

FIG. 9D-3

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More Info
Agreements
Attachments
Bill To/Ship To
Line Items
Line Item (SAP)
Orders
Terms & Totals
Charts

(New)
(Save)
(Reprice)
(Reprice All)
(Delta Quote)
(Renumber)
(Profile)
(Ungroup)

1-4 of 4

Sequence	Qty	Item	Start Price	Net Price	Extended Price	UoM	Service ID	Service Point ID	Action	Service Account	Billing Account	Agreement Name
1	10	California Wireless	150.00	150.00	150.00	Each		12-48HJ39		A.K. Parker (Service)	A.K. Parker (Billing)	Test Agreement
2	1	Call Waiting	3.00	3.00	3.00	Per Month	273498201		Update	A.K. Parker (Service)	A.K. Parker (Billing)	Test Agreement
3	1	Nokia 8009	160.00	160.00	160.00	Each			Add	A.K. Parker (Service)	A.K. Parker (Billing)	Test Agreement
4	1	Hands Free Accessim	25.00	25.00	25.00	Each			Delete	A.K. Parker (Service)	A.K. Parker (Billing)	Test Agreement

Totals

Line Item Detail

Attributes

(Save)
1-2 of 2

Attribute Name	Data Type	Value	Description	Action
No. of Rings	Number	6	Number of rings before call is forwarded	Update
Forwarding No.	Text	(650) 278-3632	Number to forward call to	

FIG. 9D-4

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<div> <div> <div></div> <div></div> </div> <div> <div></div> <div></div> </div> </div>		More Info	Line Items	Terms	Payment	Attachments	Charts	Back Office (Oracle) 10.7	Line Items (SAP 52K)	Back Office (Oracle) 11	Line Item	
<div> <div> <div></div> <div></div> </div> <div> <div></div> <div></div> </div> </div>		New	Save	Customize	repriceAll	Disconnect	Auto-Asset	<div> <div></div> <div></div> <div></div> </div>	1-1 of 1			
Sequence	Qty	Item	Start Price	Net Price	Extended Price	UoM	Service ID	Status	Action	Service Account	Billing Account	Ag
1	1	California Wireless	50.00	50.00	50.00	Each		Pending	Update	A.K. Parker (Service)	A.K. Parker (Billing)	Test

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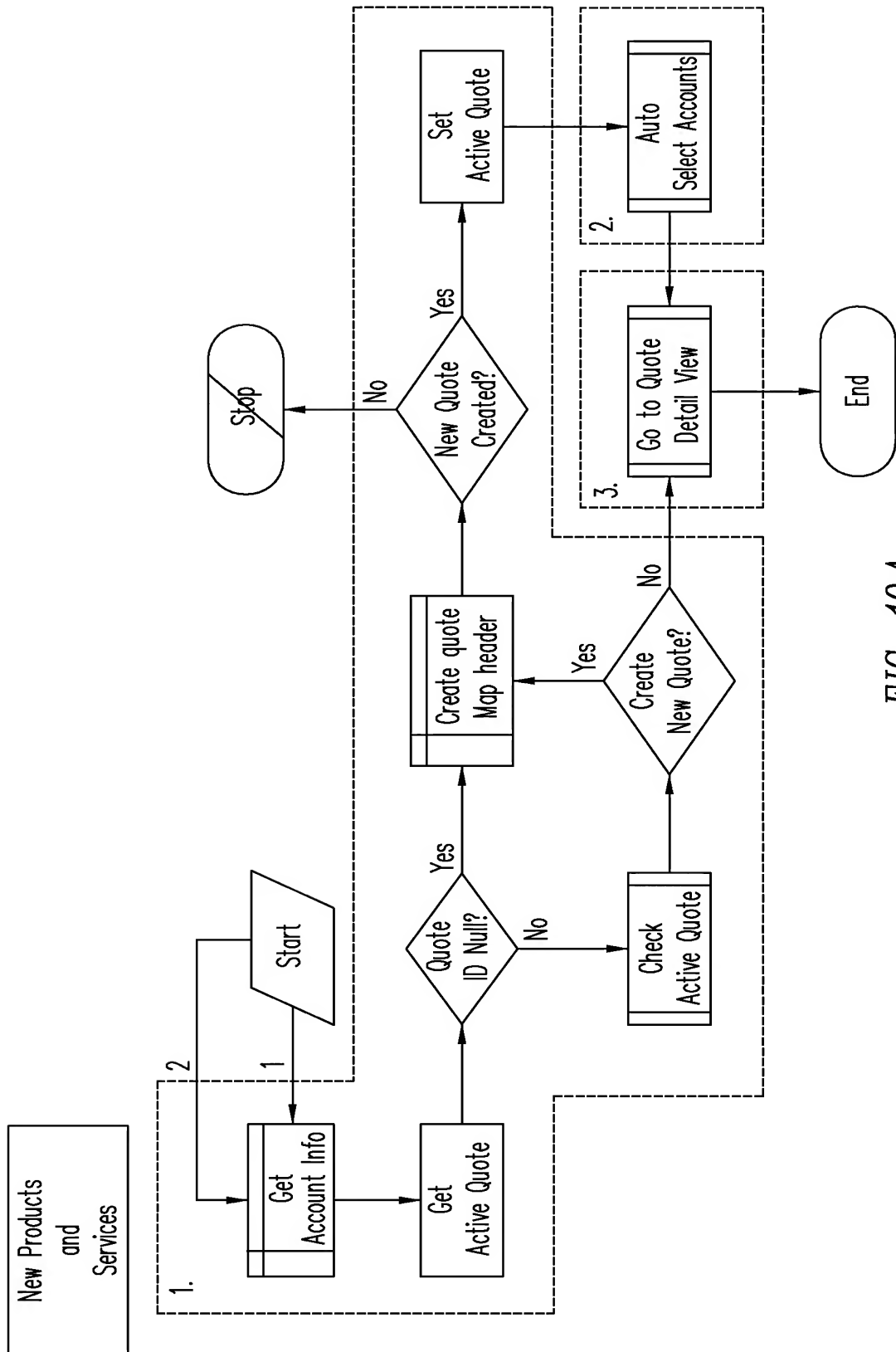


FIG. 10A

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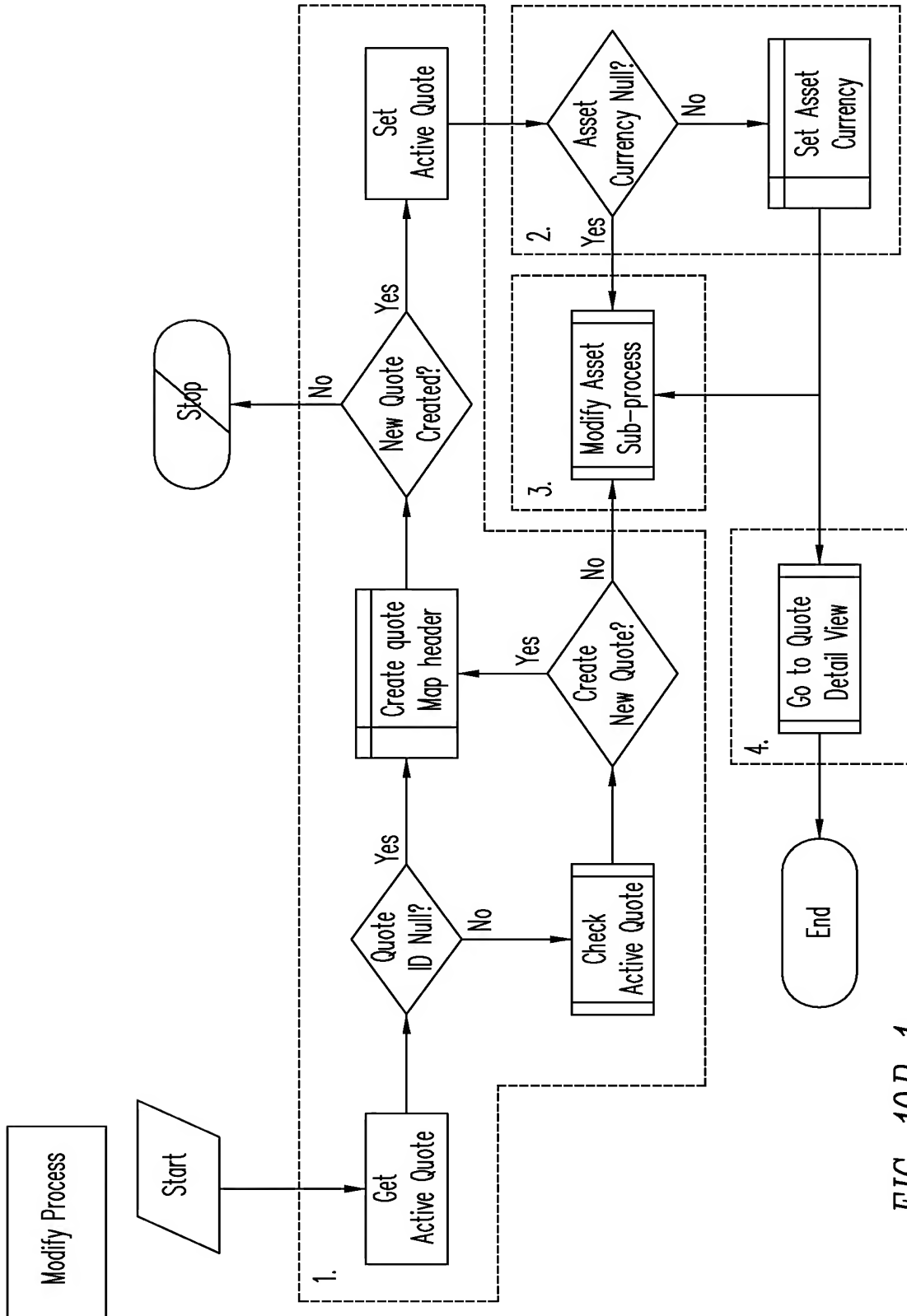


FIG. 10B-1

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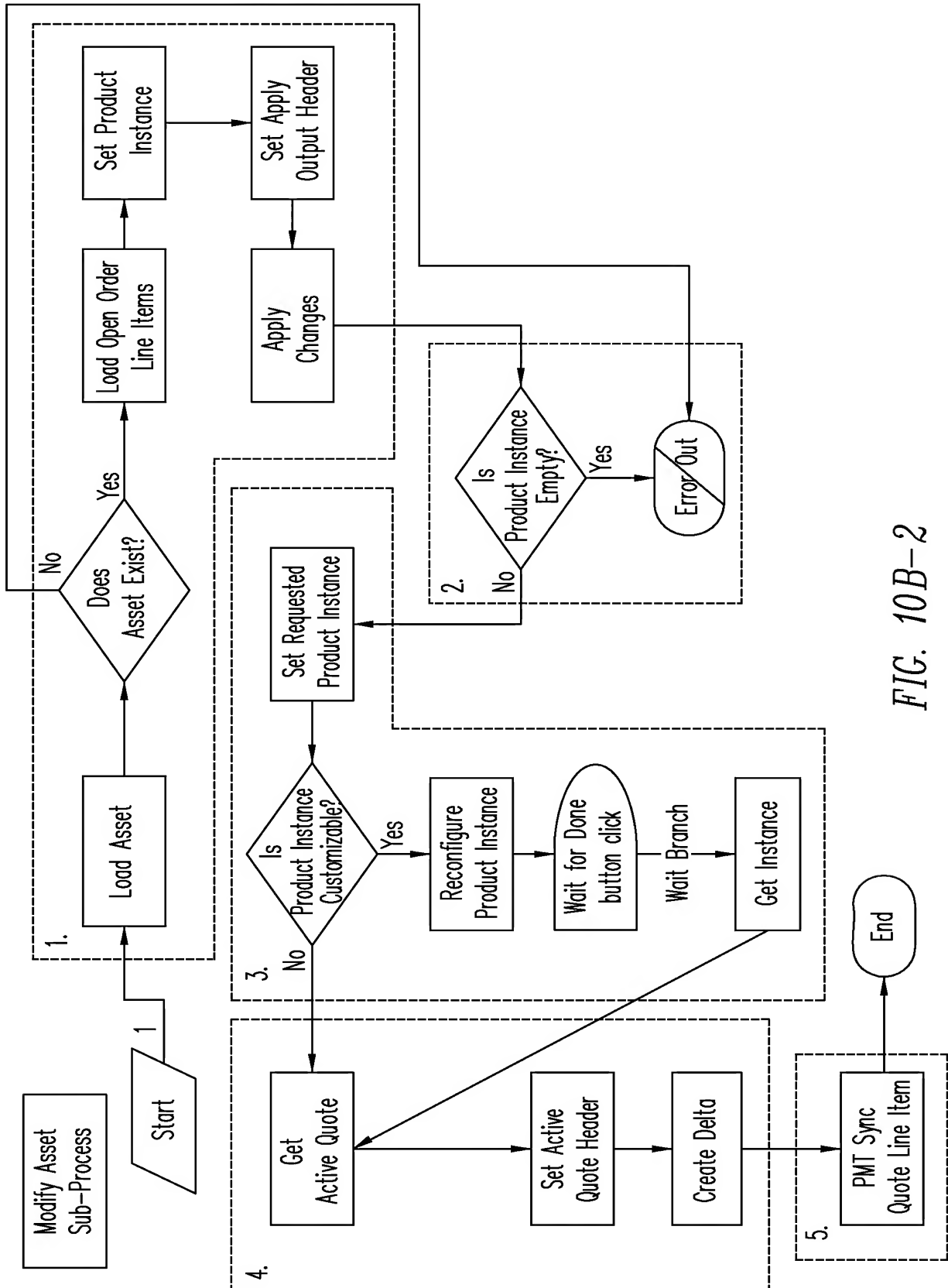


FIG. 10B-2

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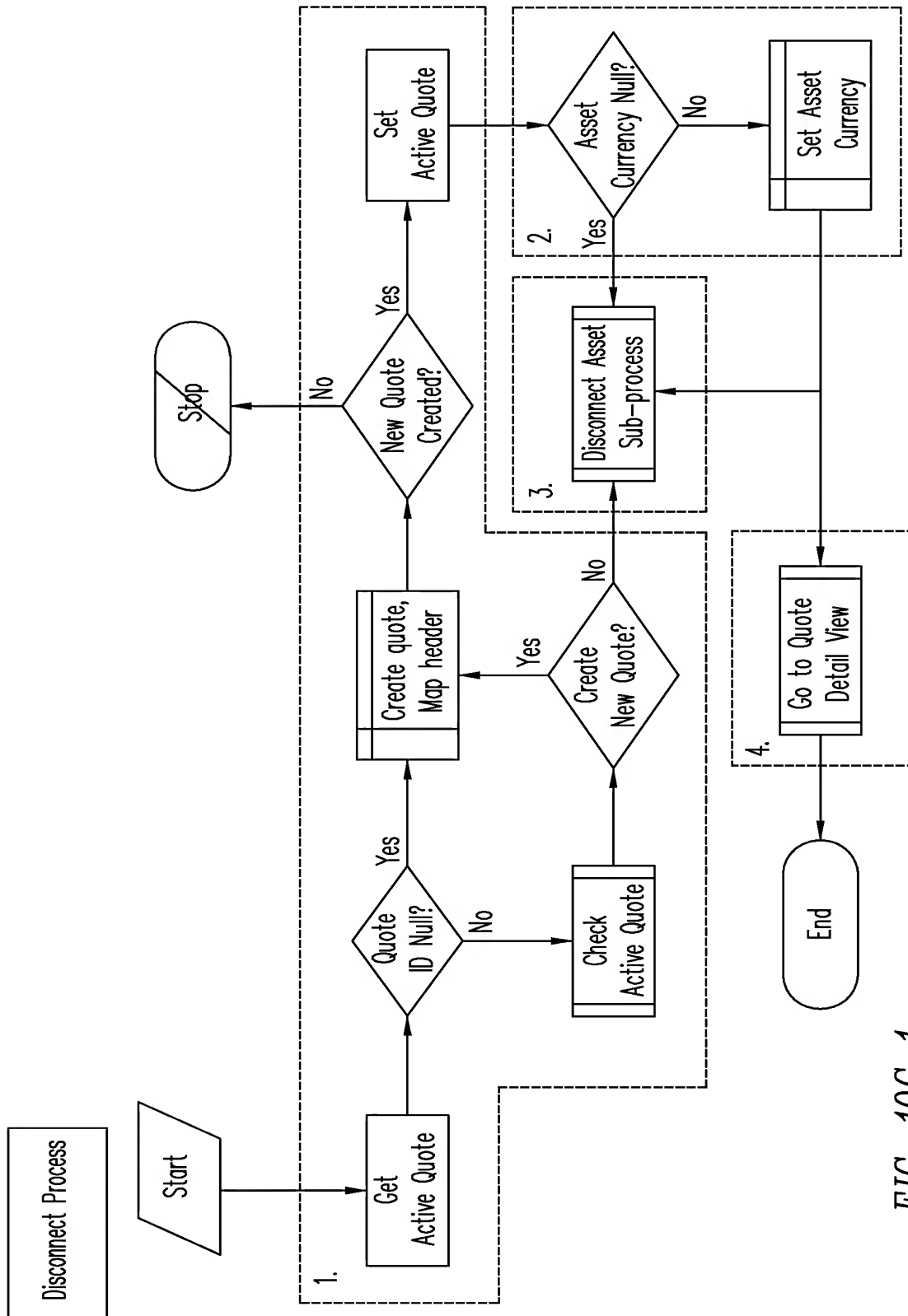


FIG. 10C-1

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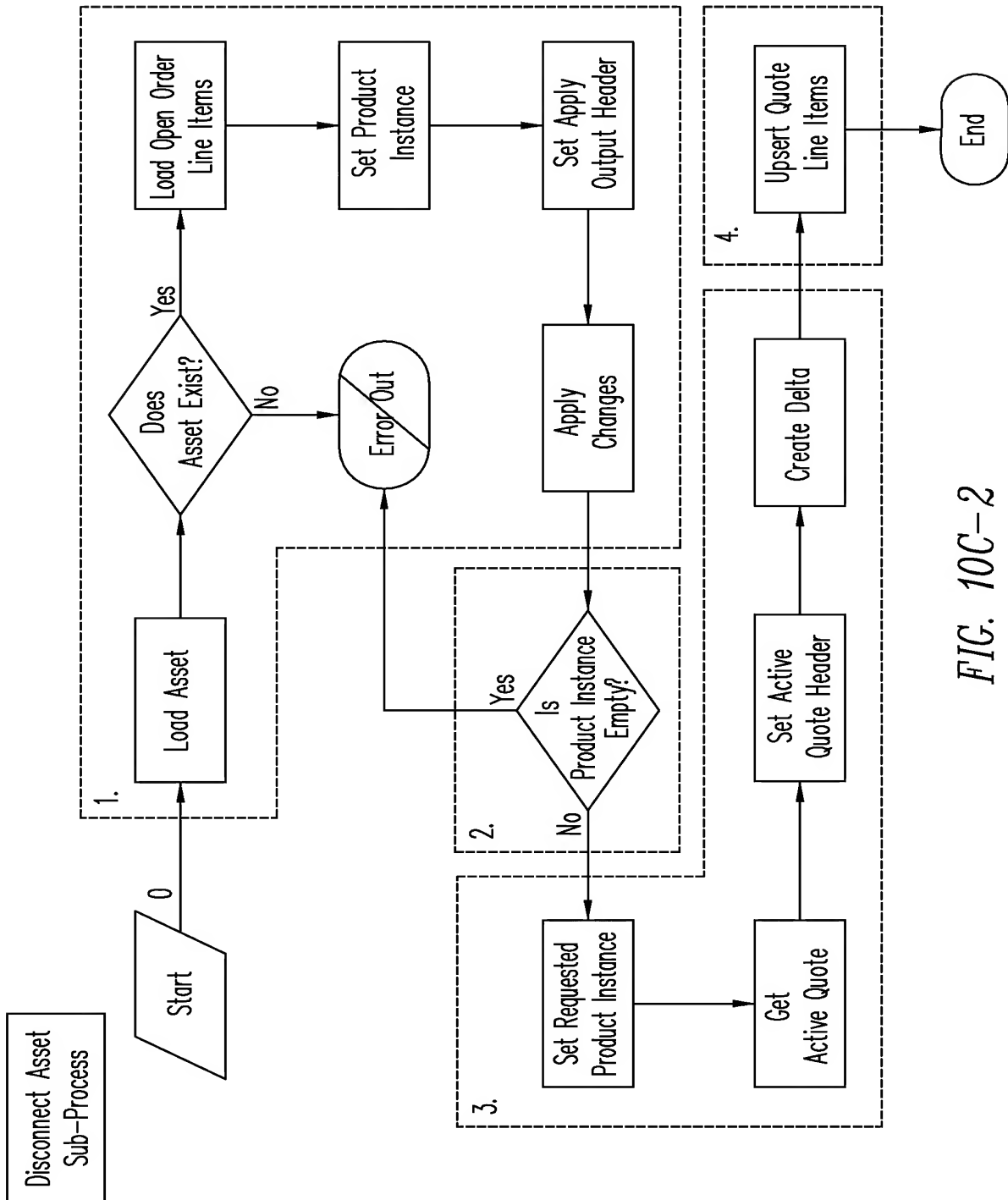
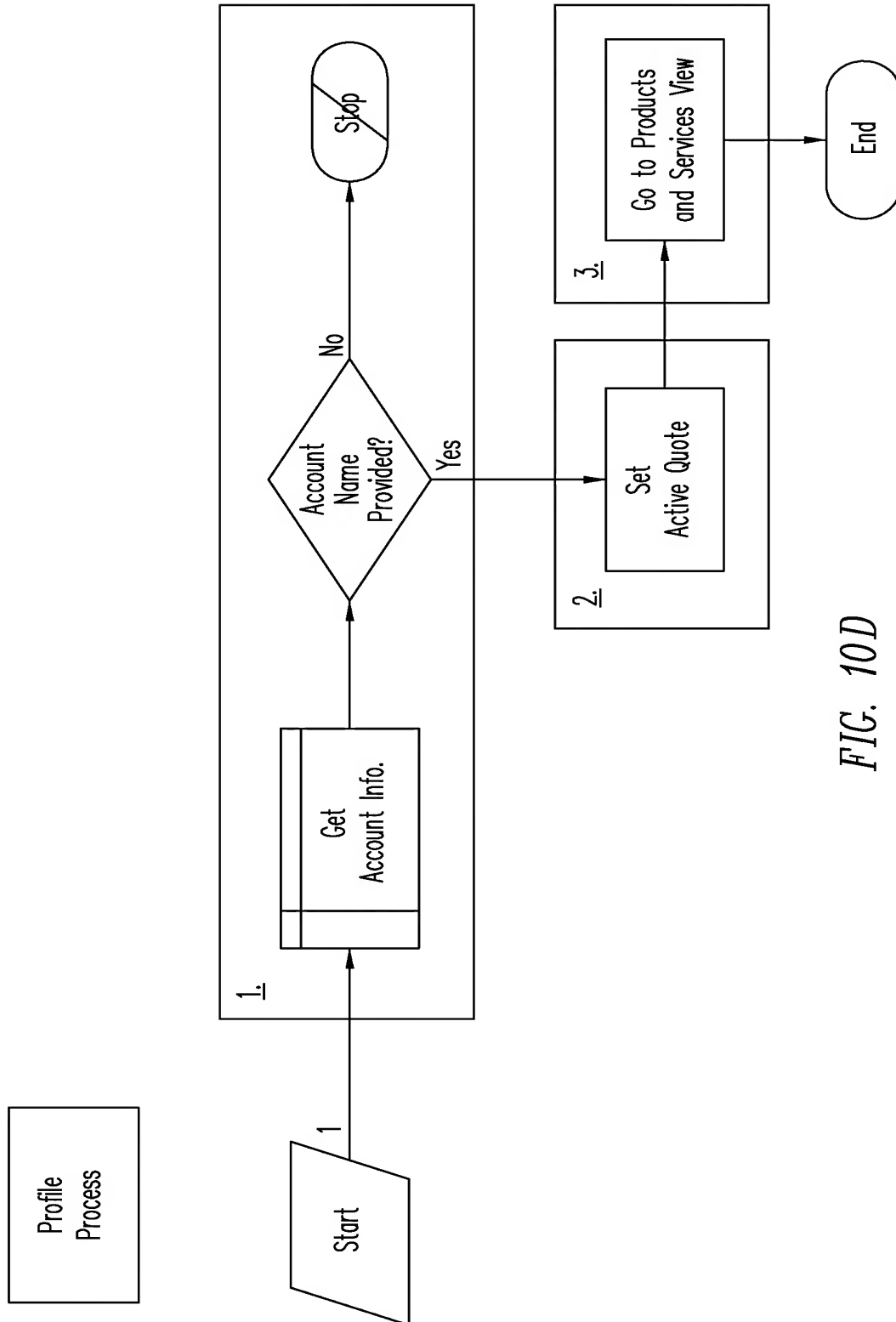
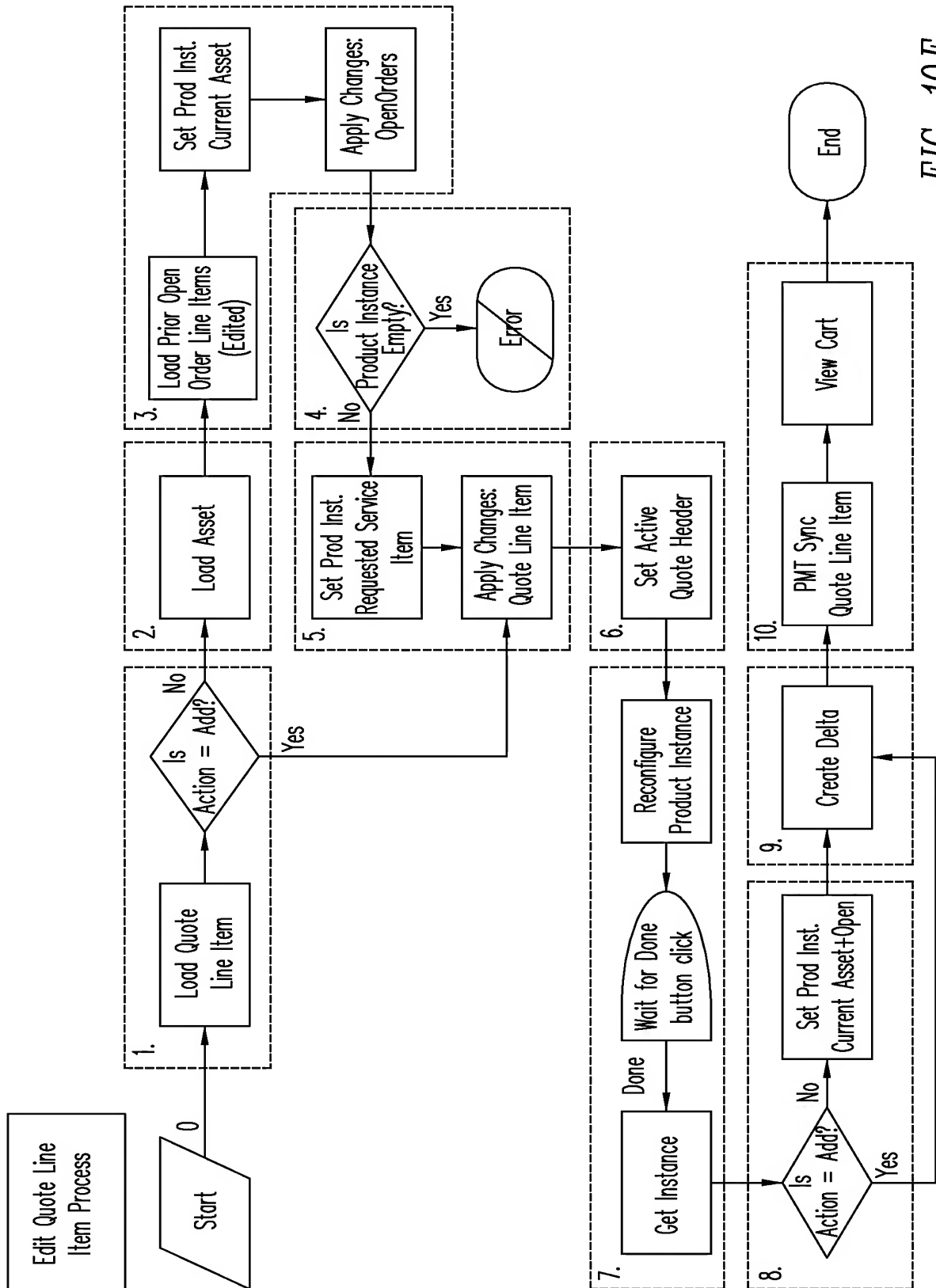


FIG. 10C-2

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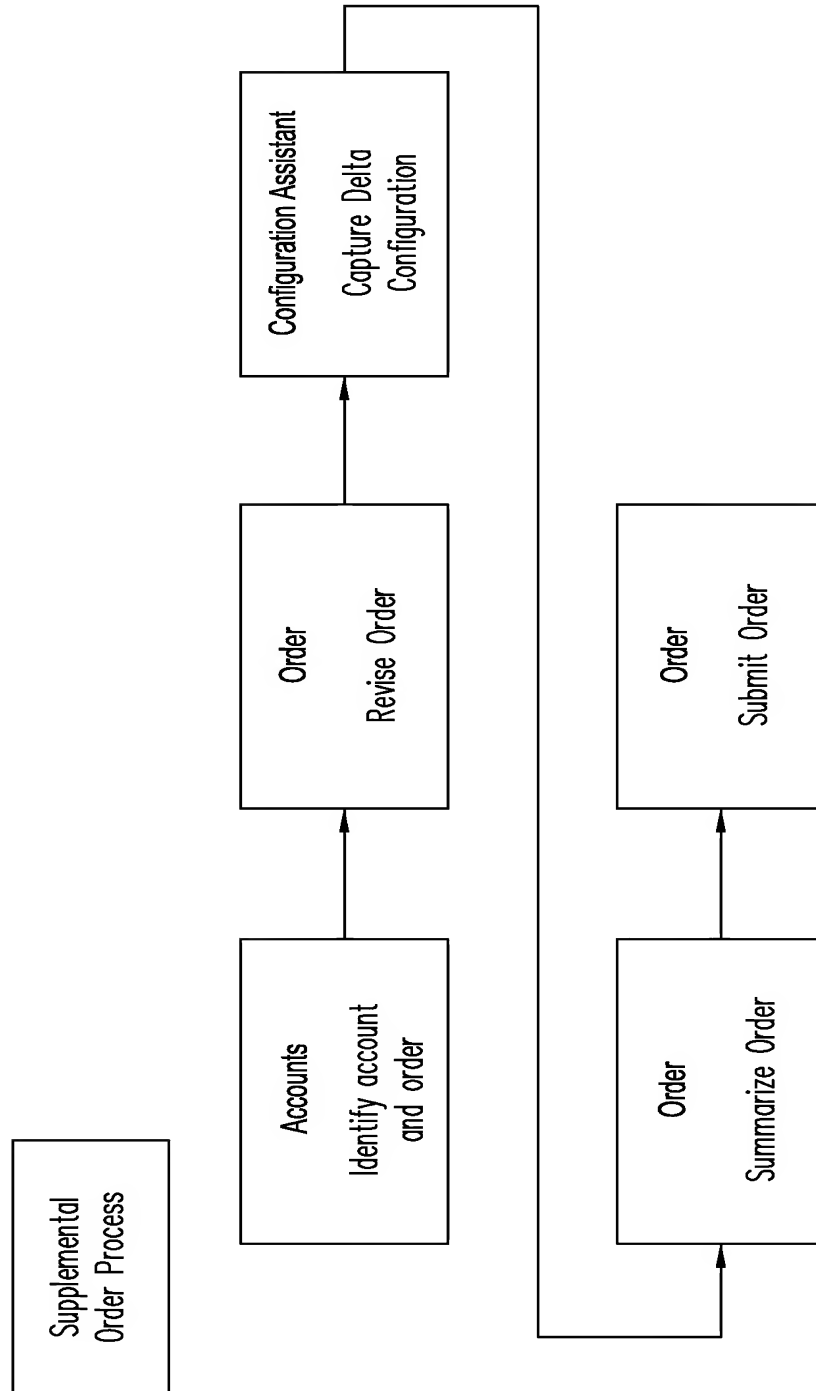


FIG. 10F

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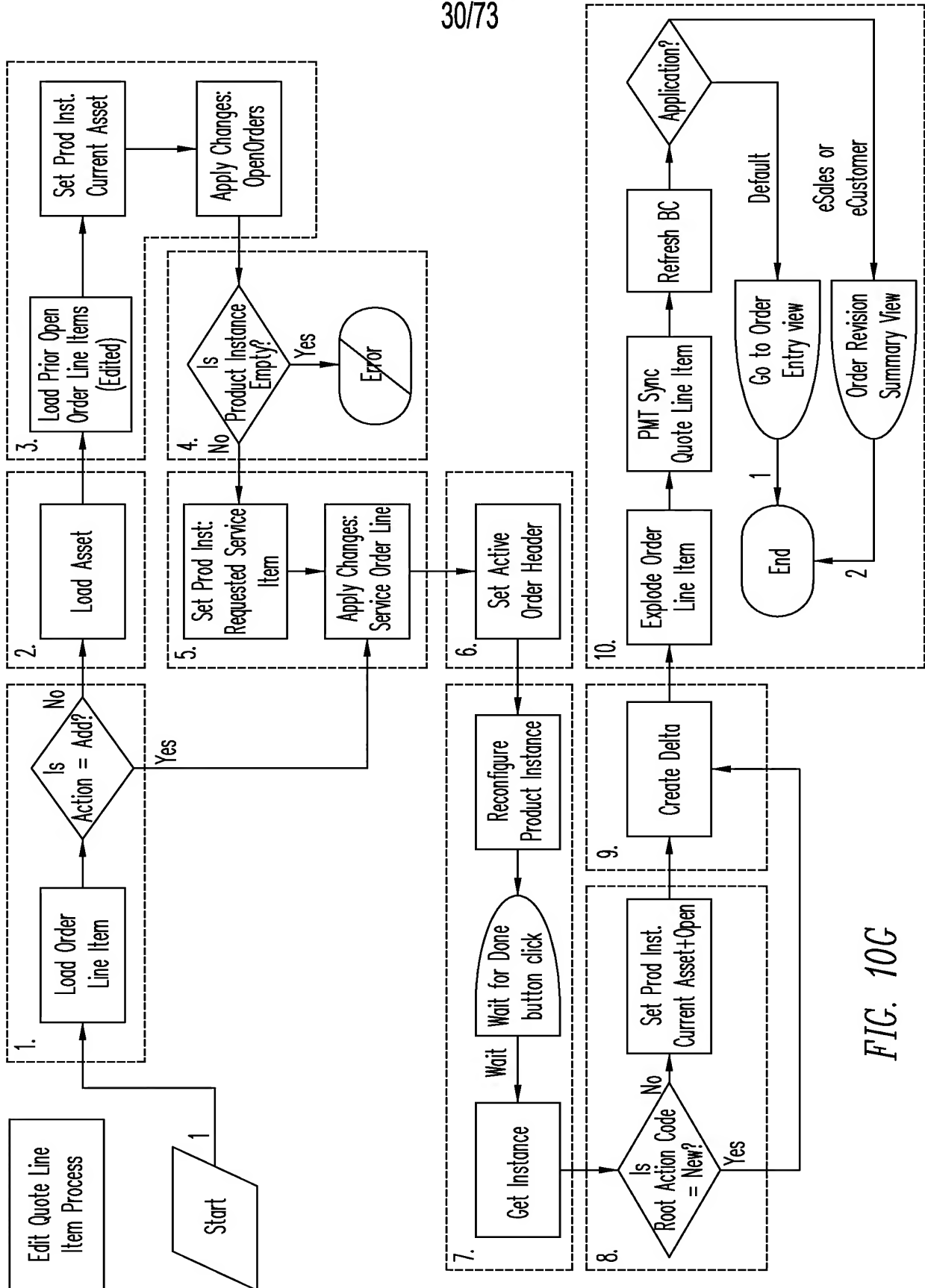


FIG. 10G

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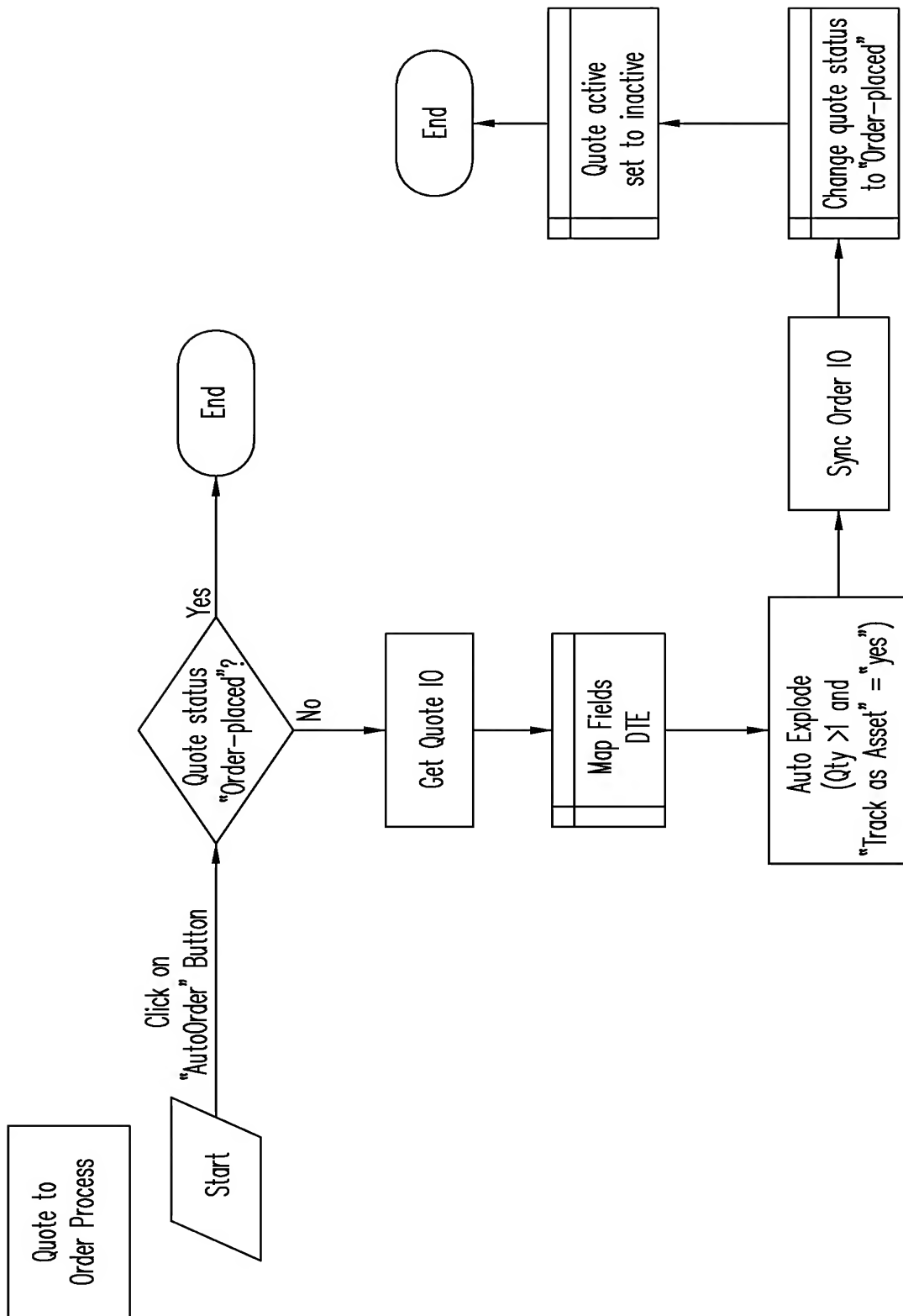


FIG. 10H-1

FIG. 10H-2

Sales Order
Service Order
Columns Displayed...
Advanced Sort...
Change Records
Merge Records
Import...
Export...
Select All
Invert Selection
New Record
Edit Record
Save Record
Copy Record
Undo Record
Delete Record
New Query
Run Query
Refine Query
First Records
Last Records

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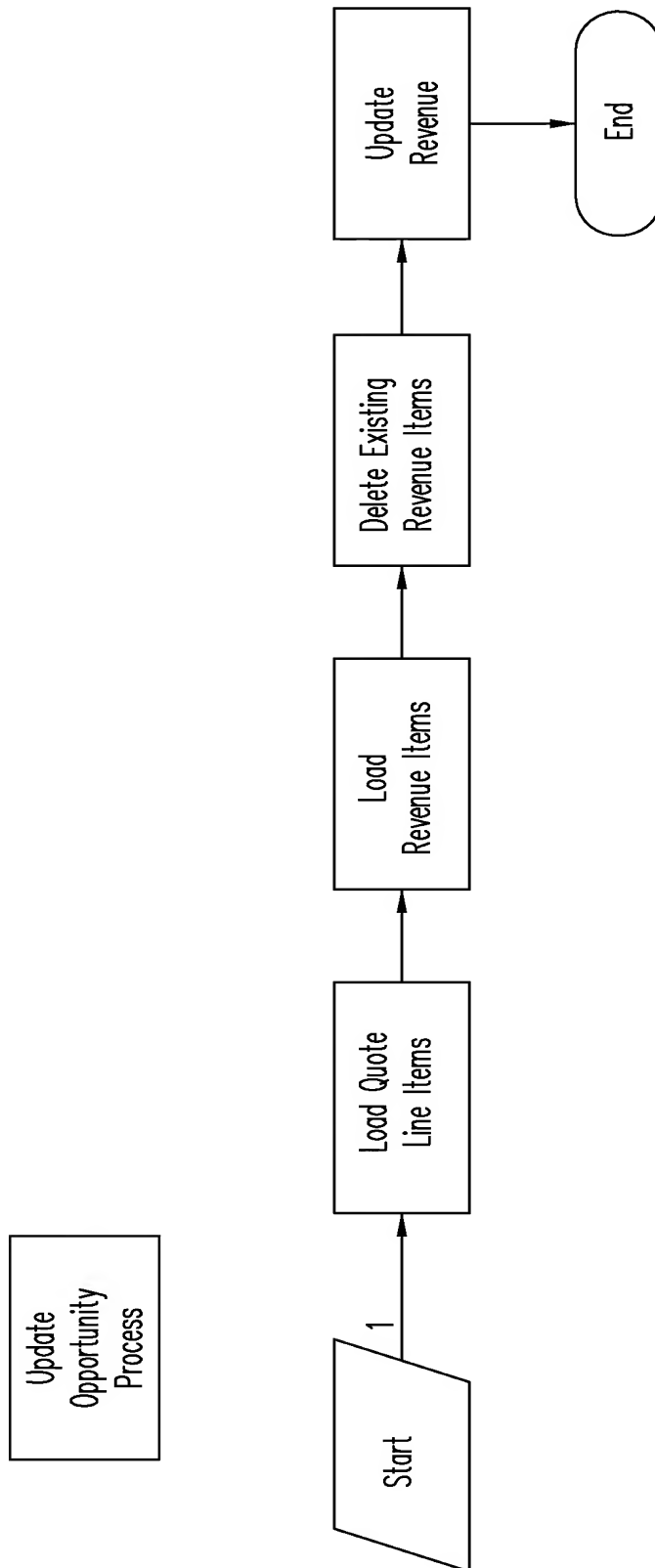


FIG. 10I

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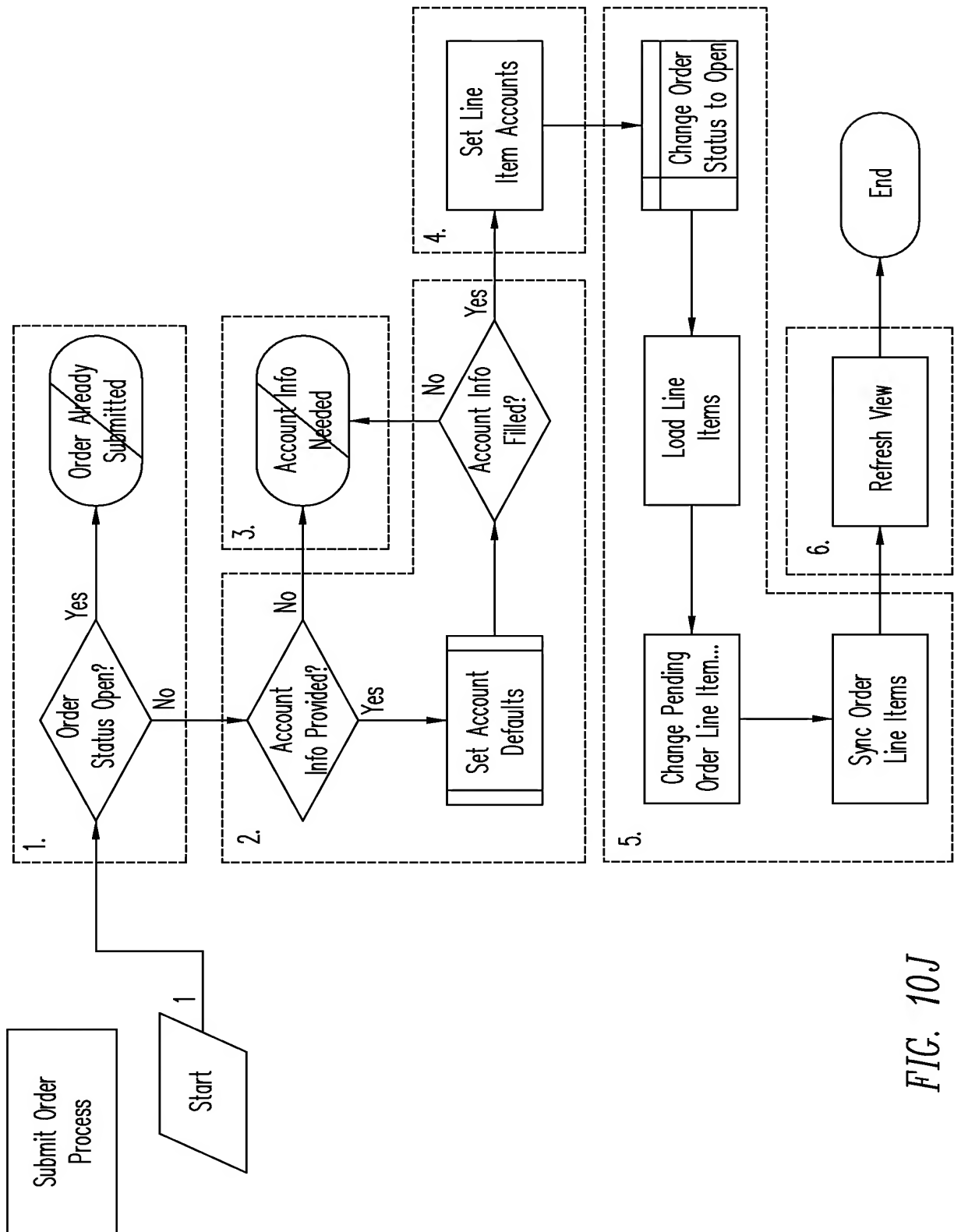


FIG. 10J

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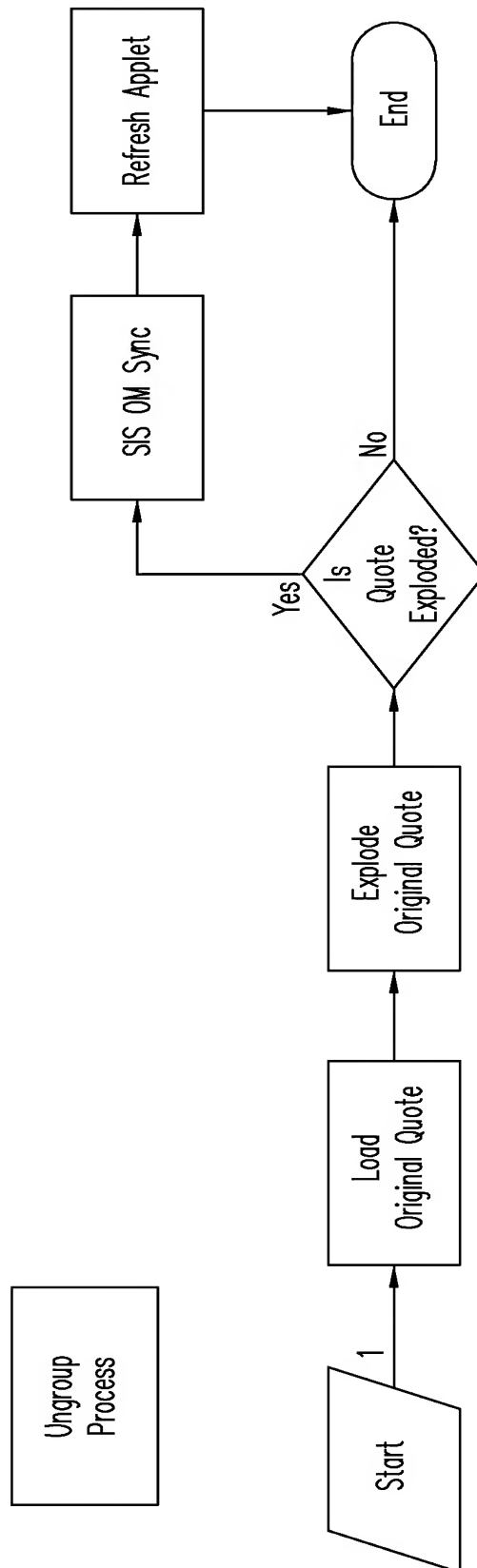
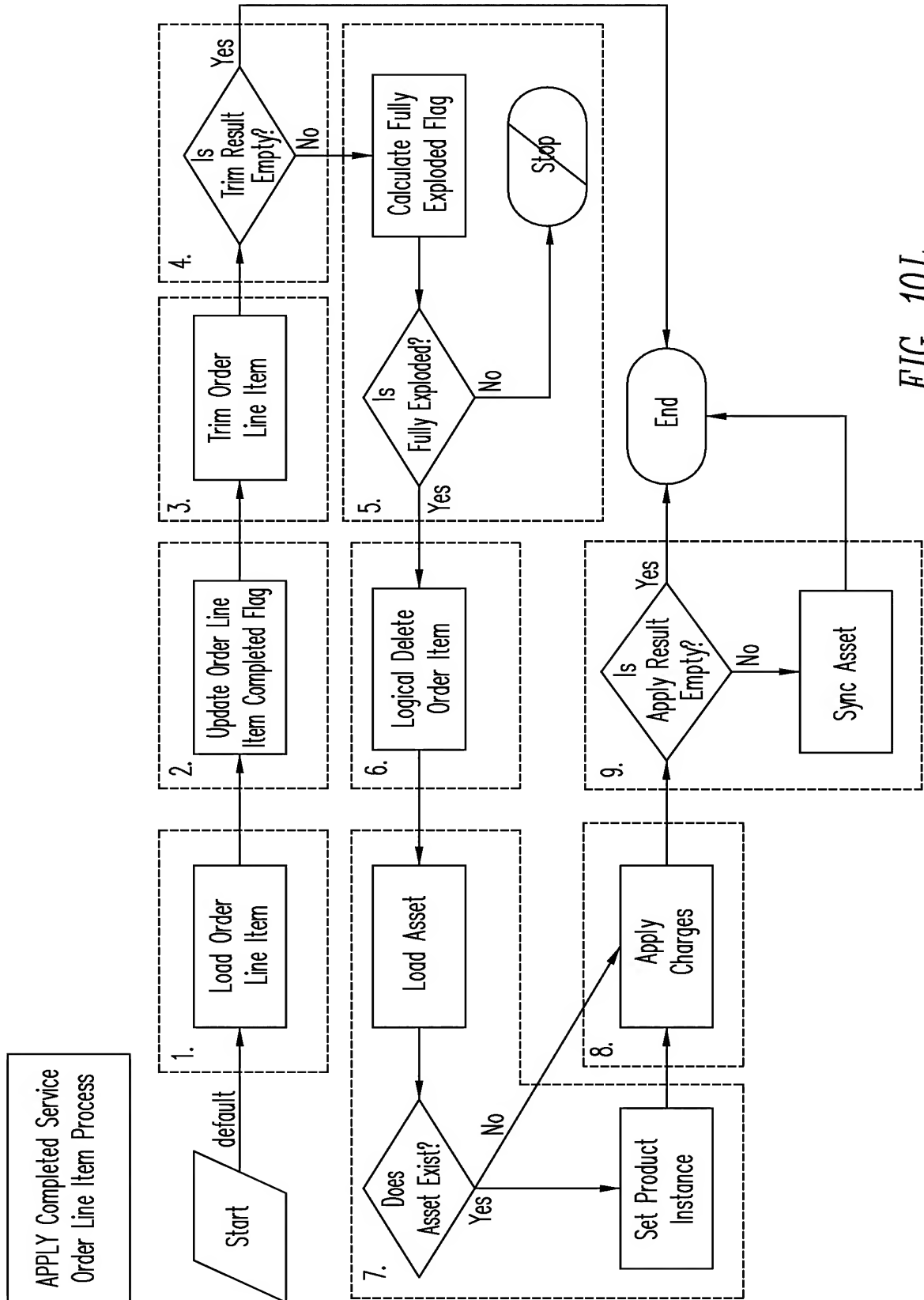
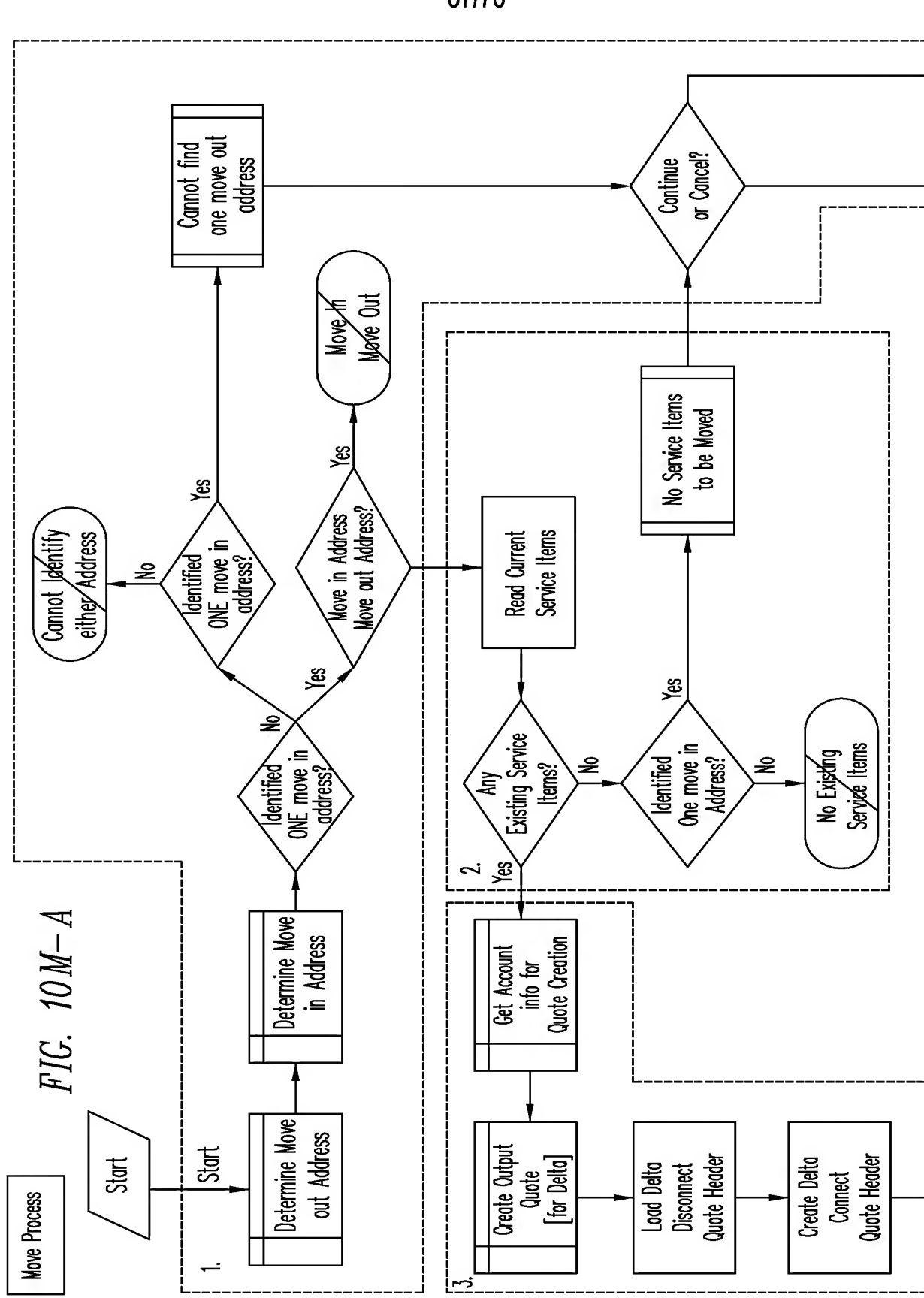


FIG. 10K

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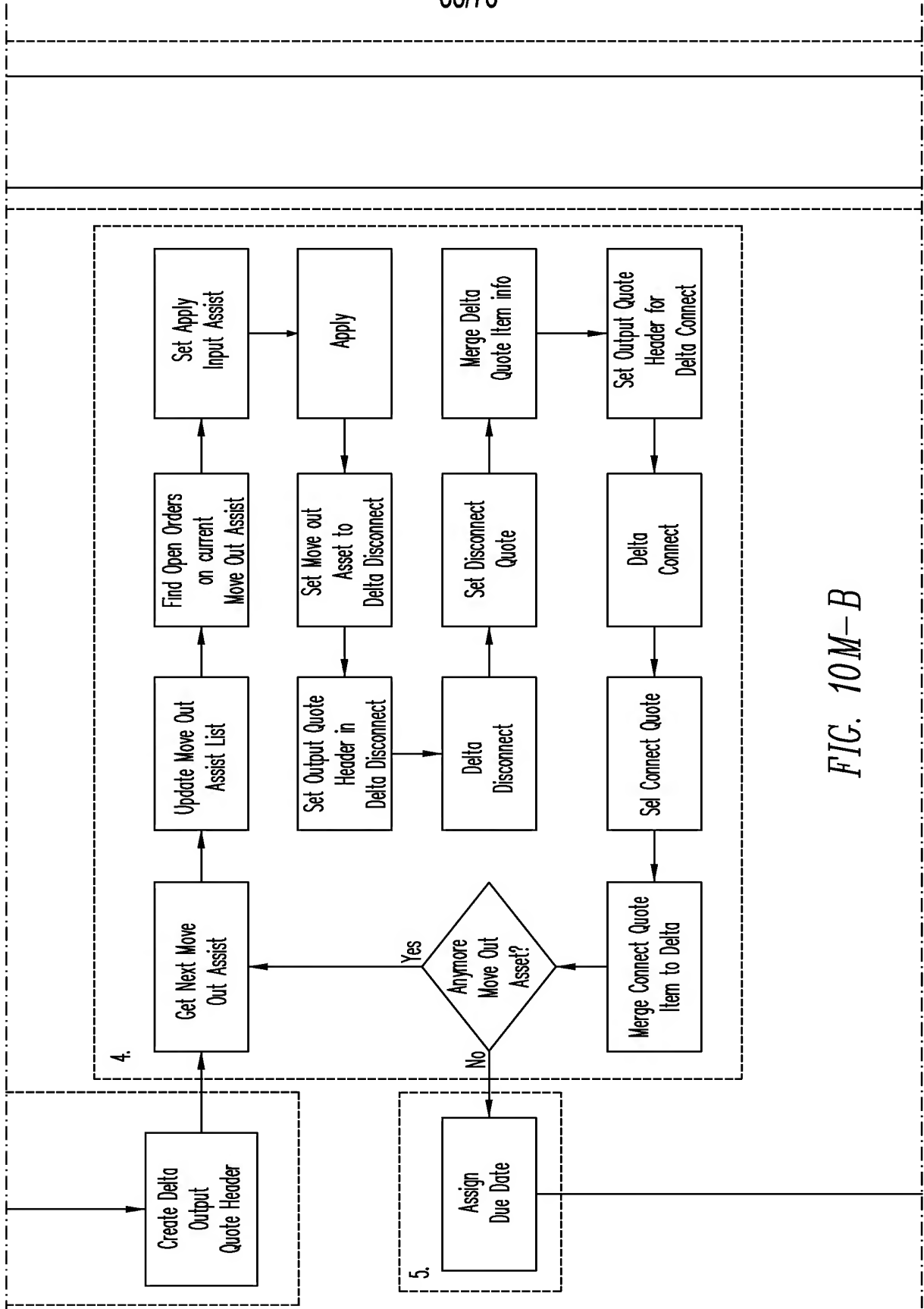
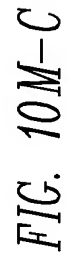


FIG. 10M-B



Key To
FIG. 10M

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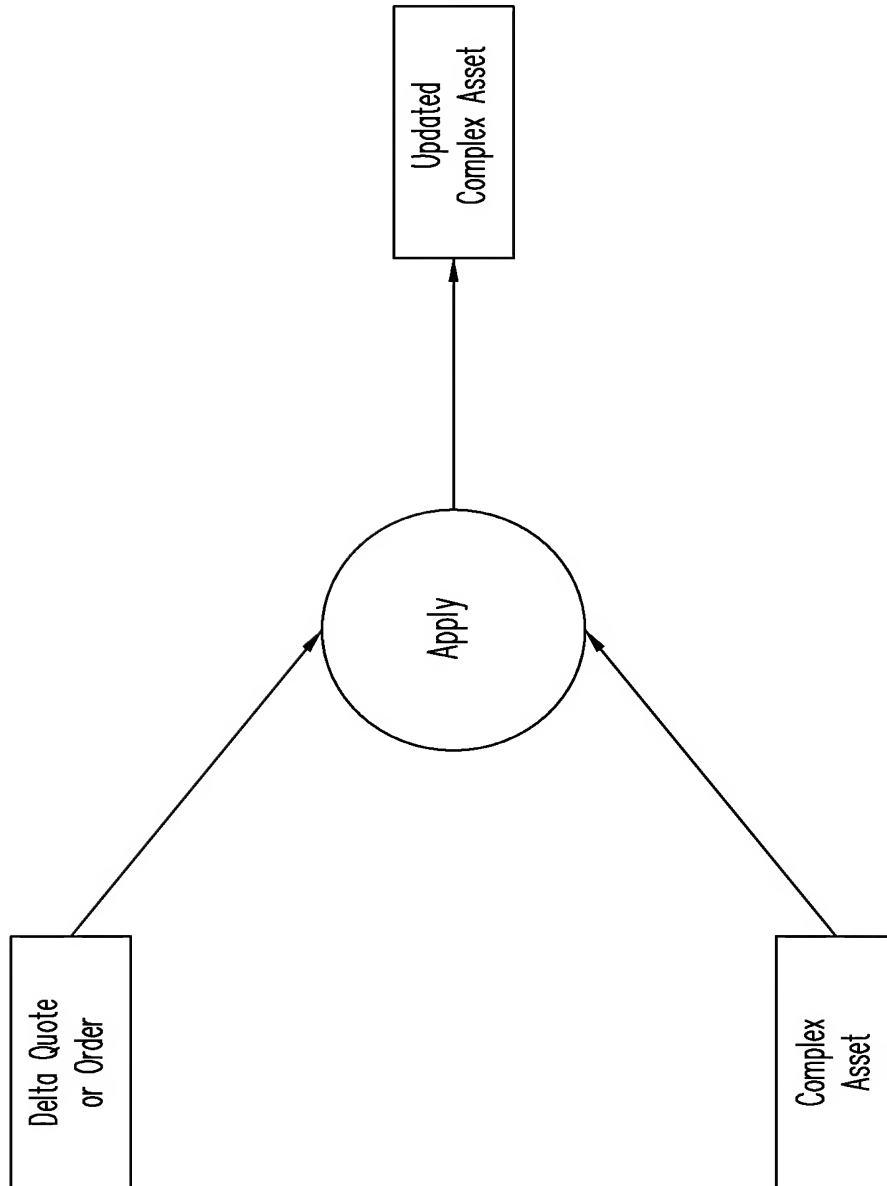


FIG. 11A

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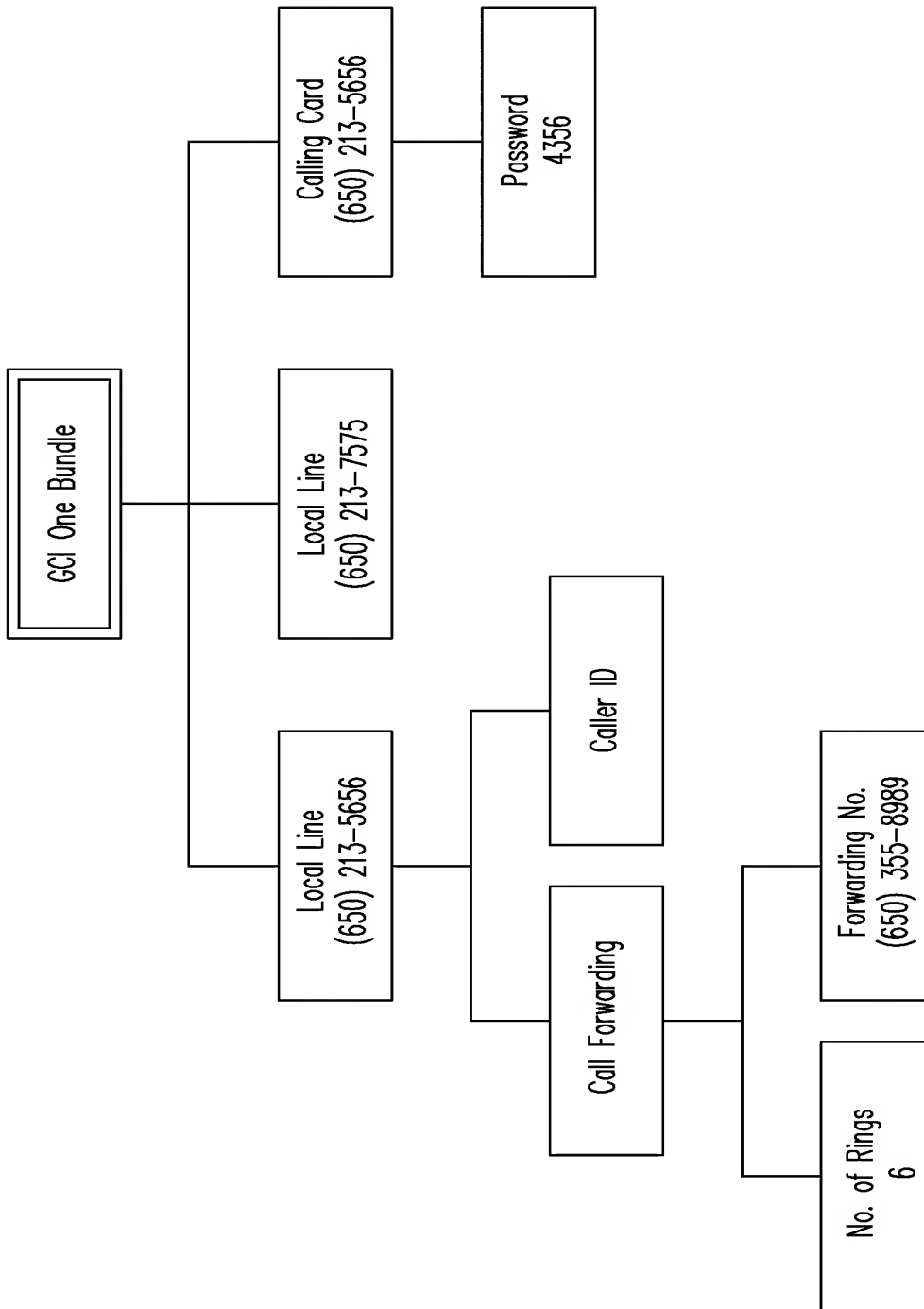


FIG. 11B-1

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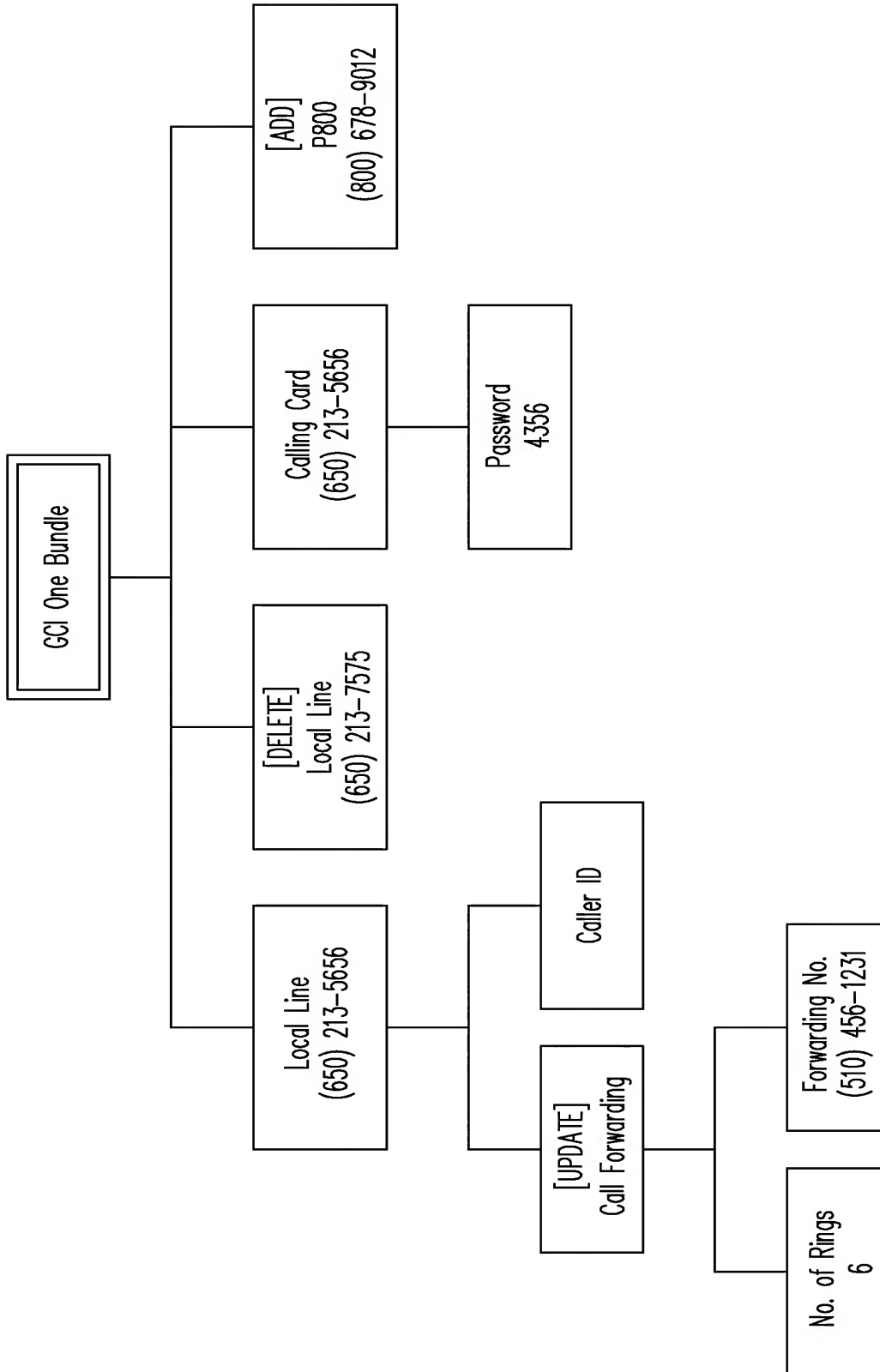


FIG. 11B-2

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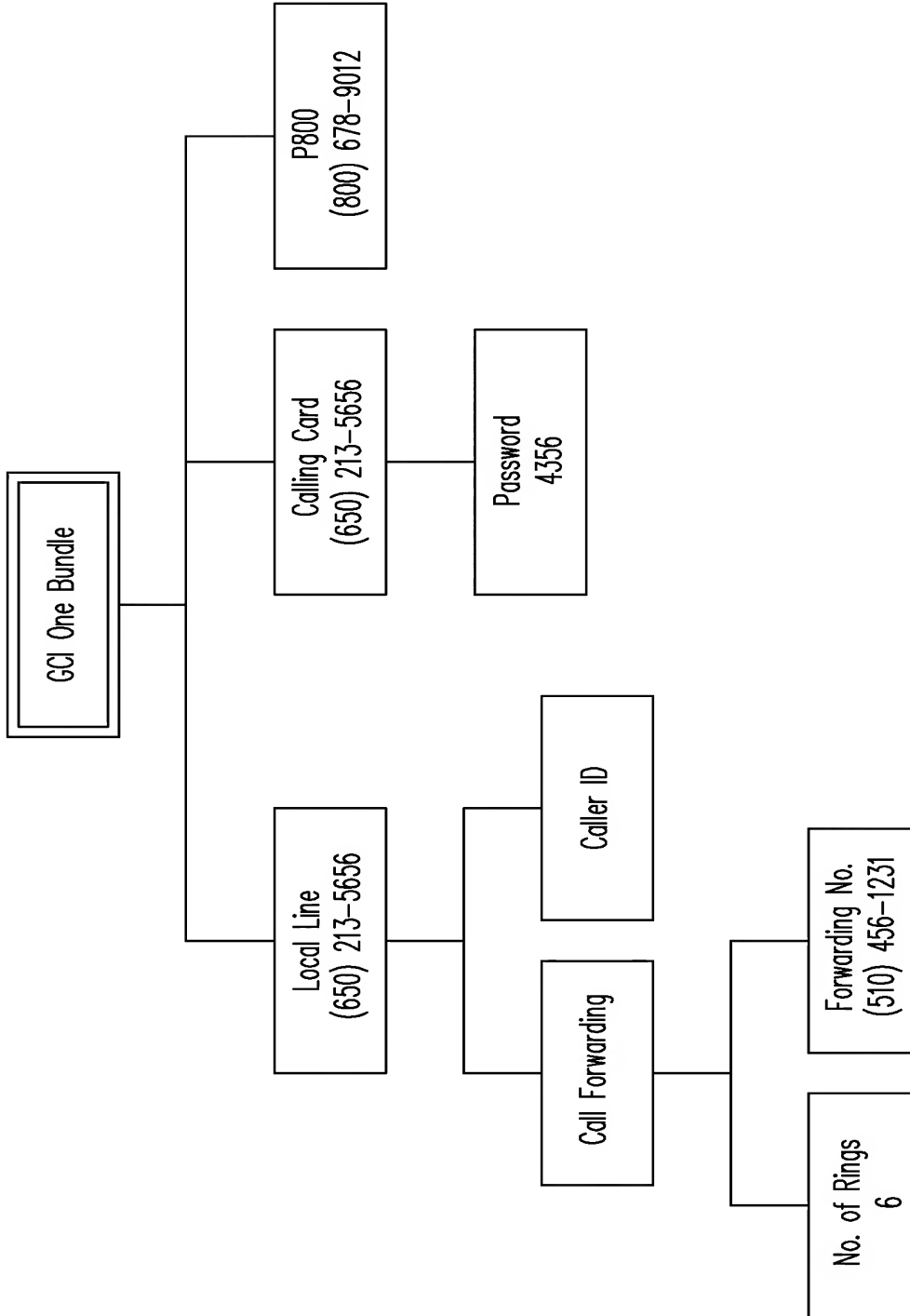


FIG. 11B-3

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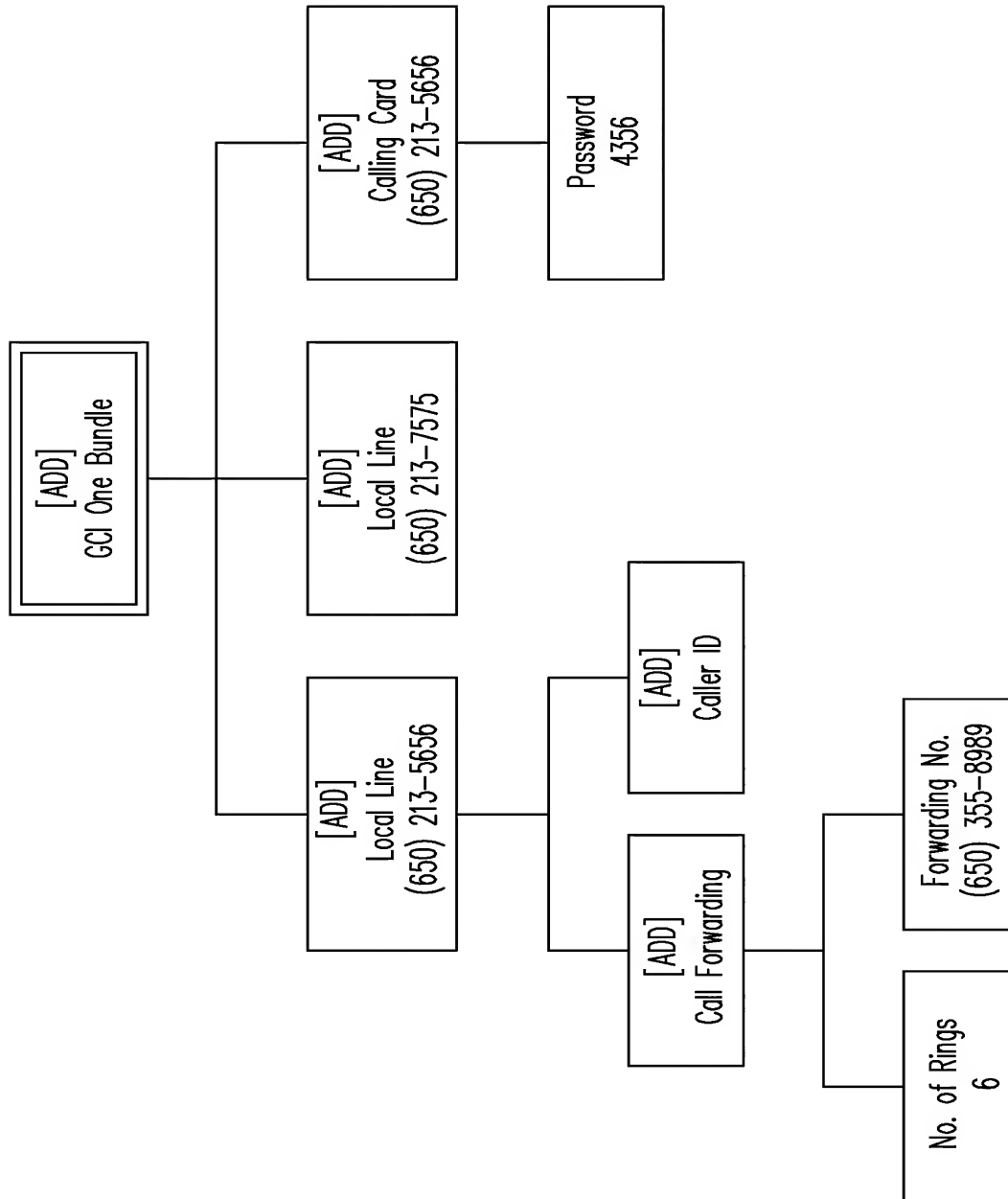


FIG. 11C-1

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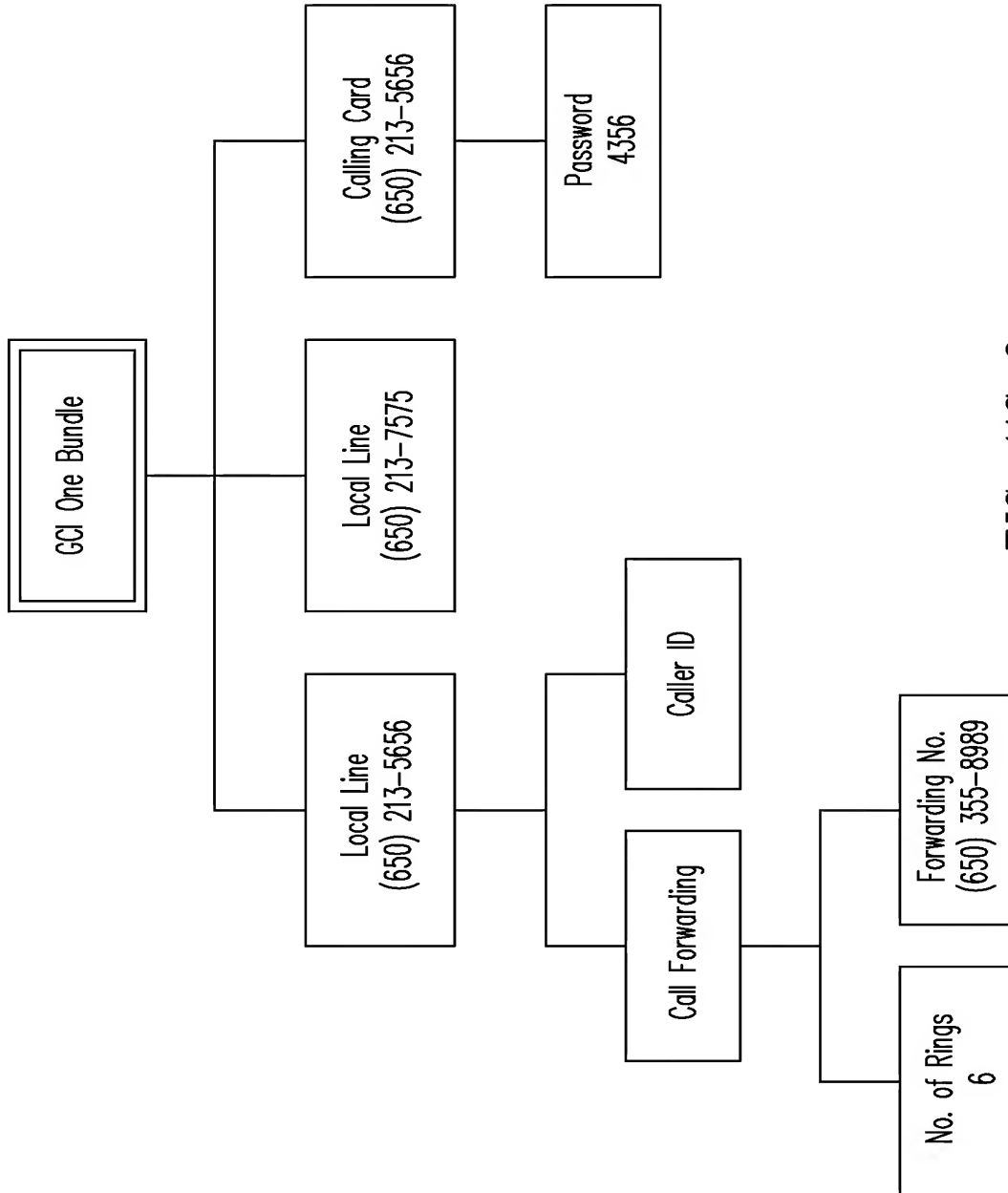


FIG. 11C-2

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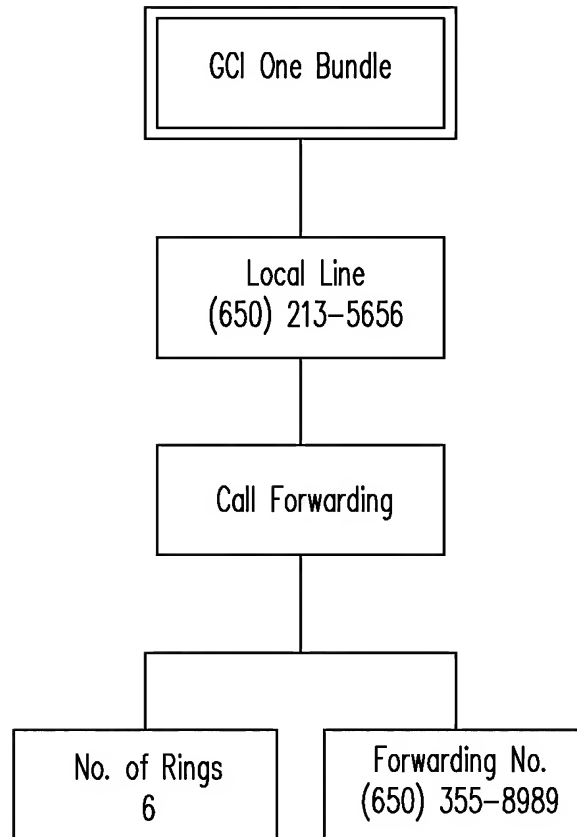


FIG. 11D-1

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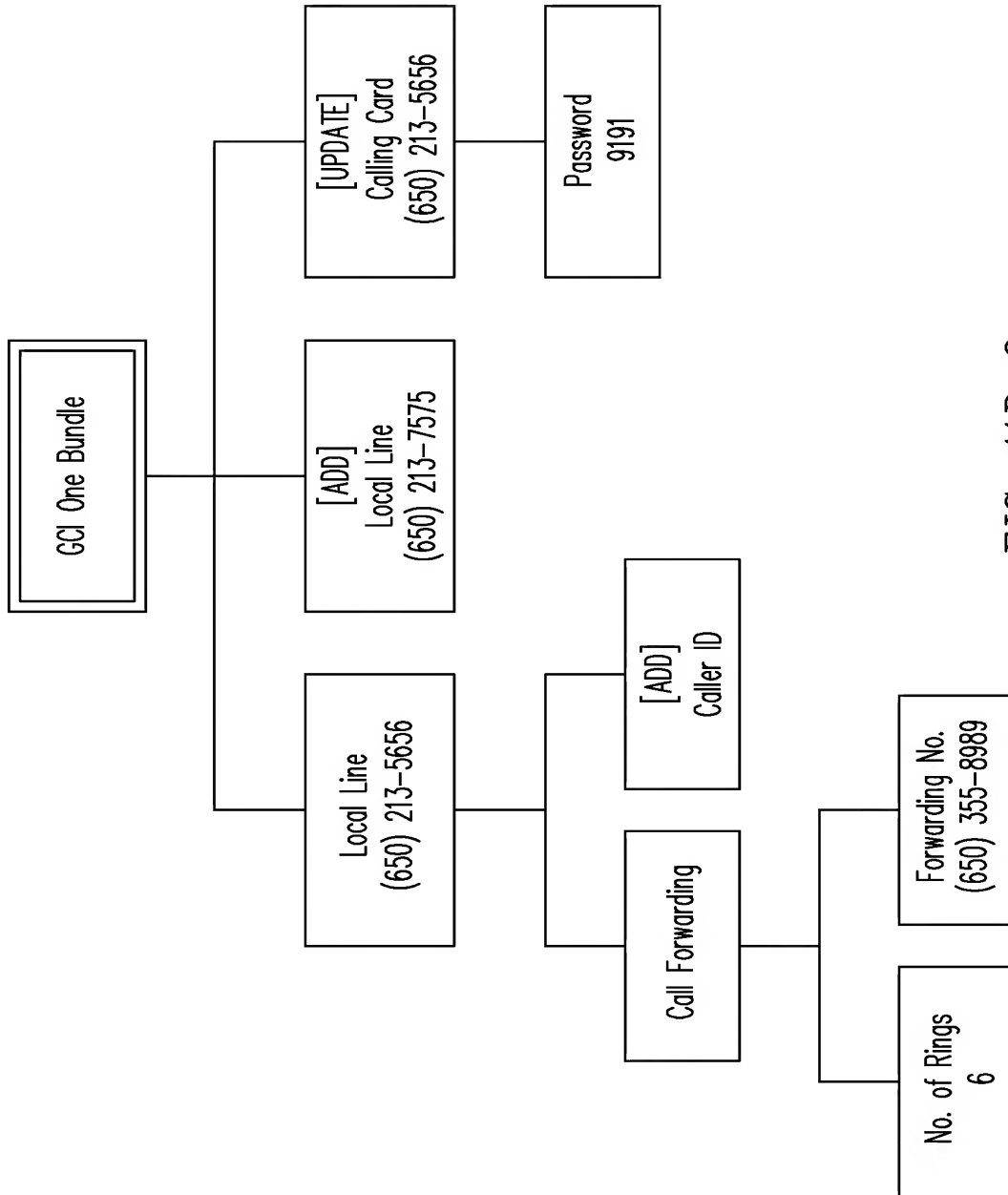


FIG. 11D-2

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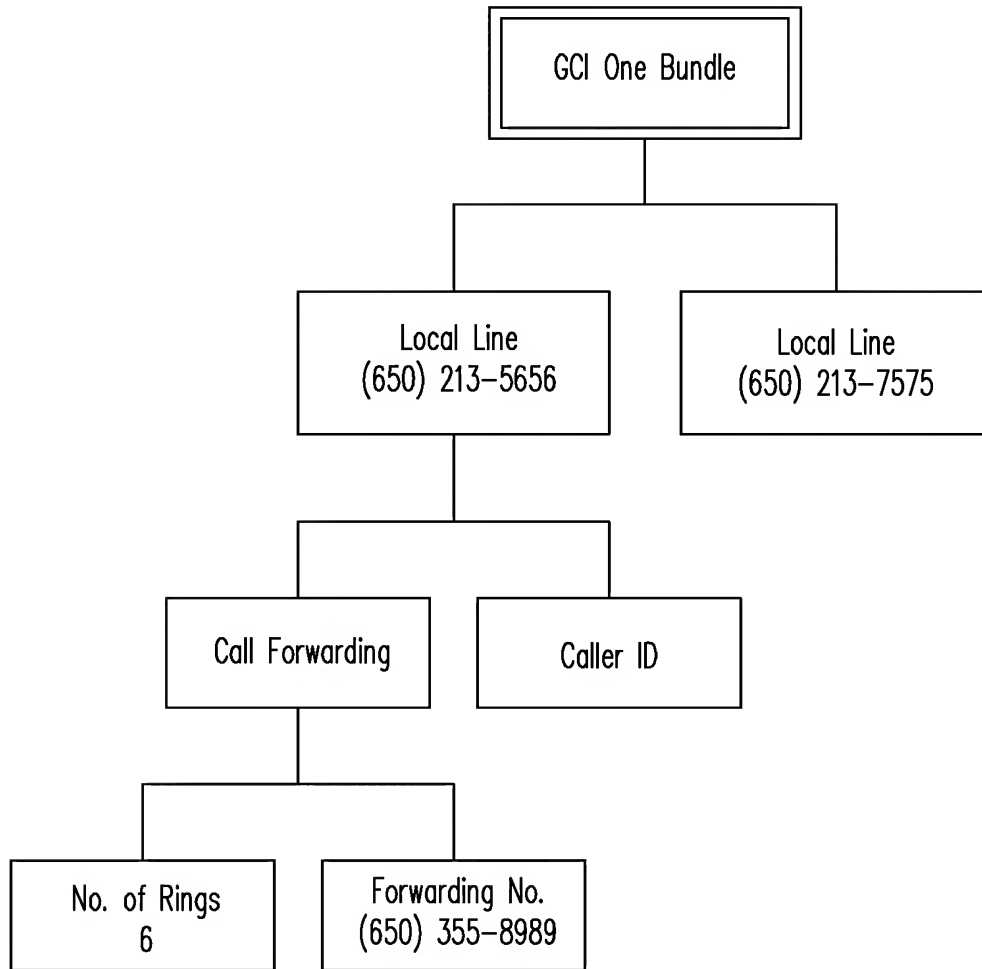


FIG. 11D-3

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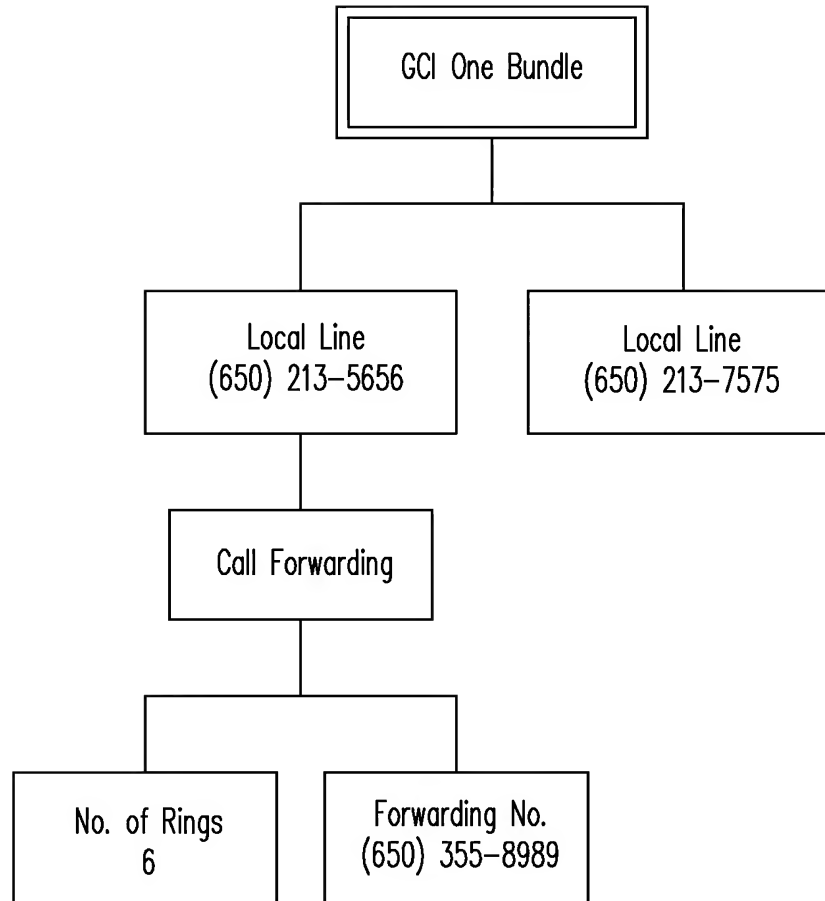


FIG. 11E-1

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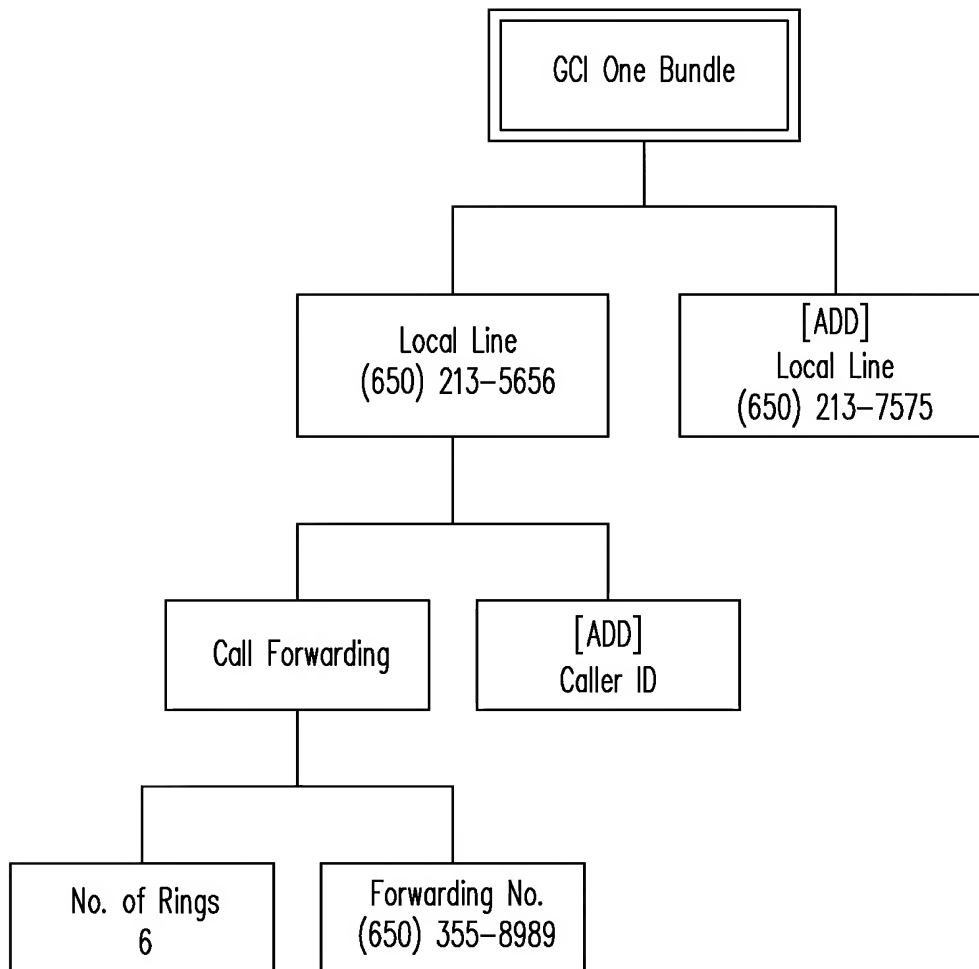


FIG. 11E-2

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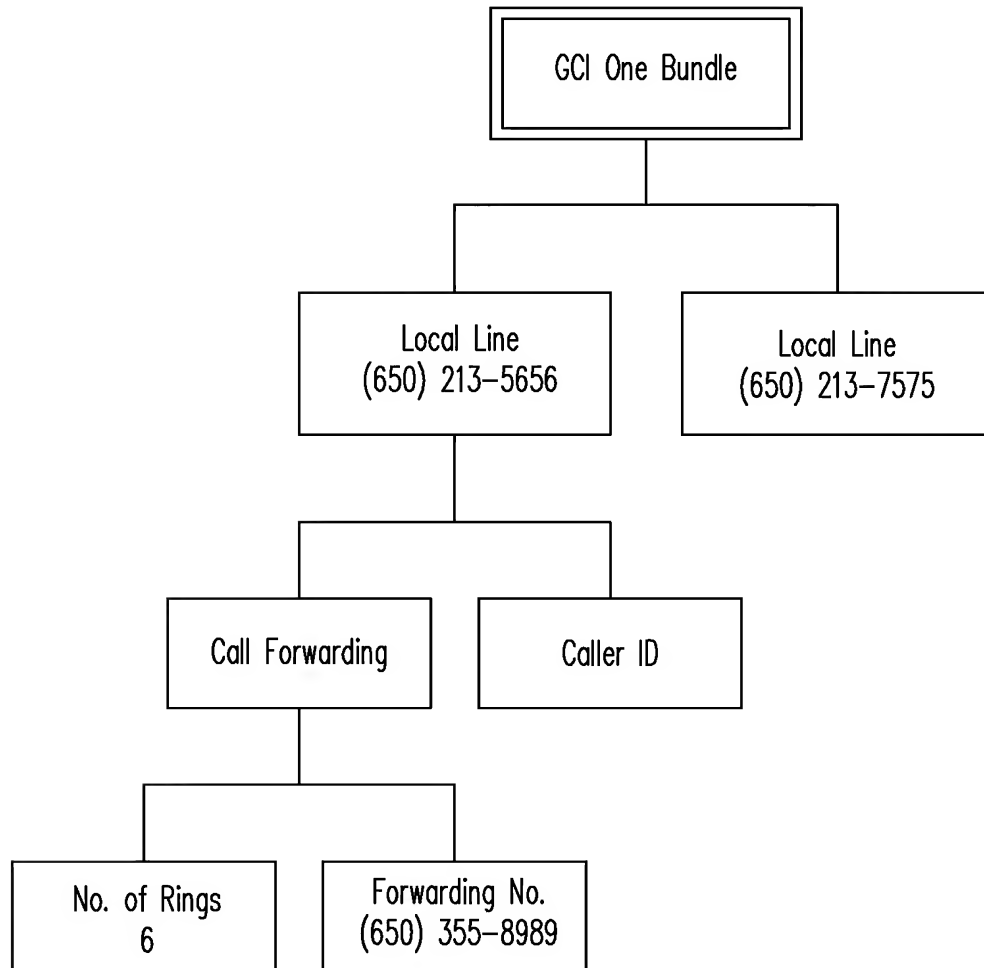


FIG. 11E-3

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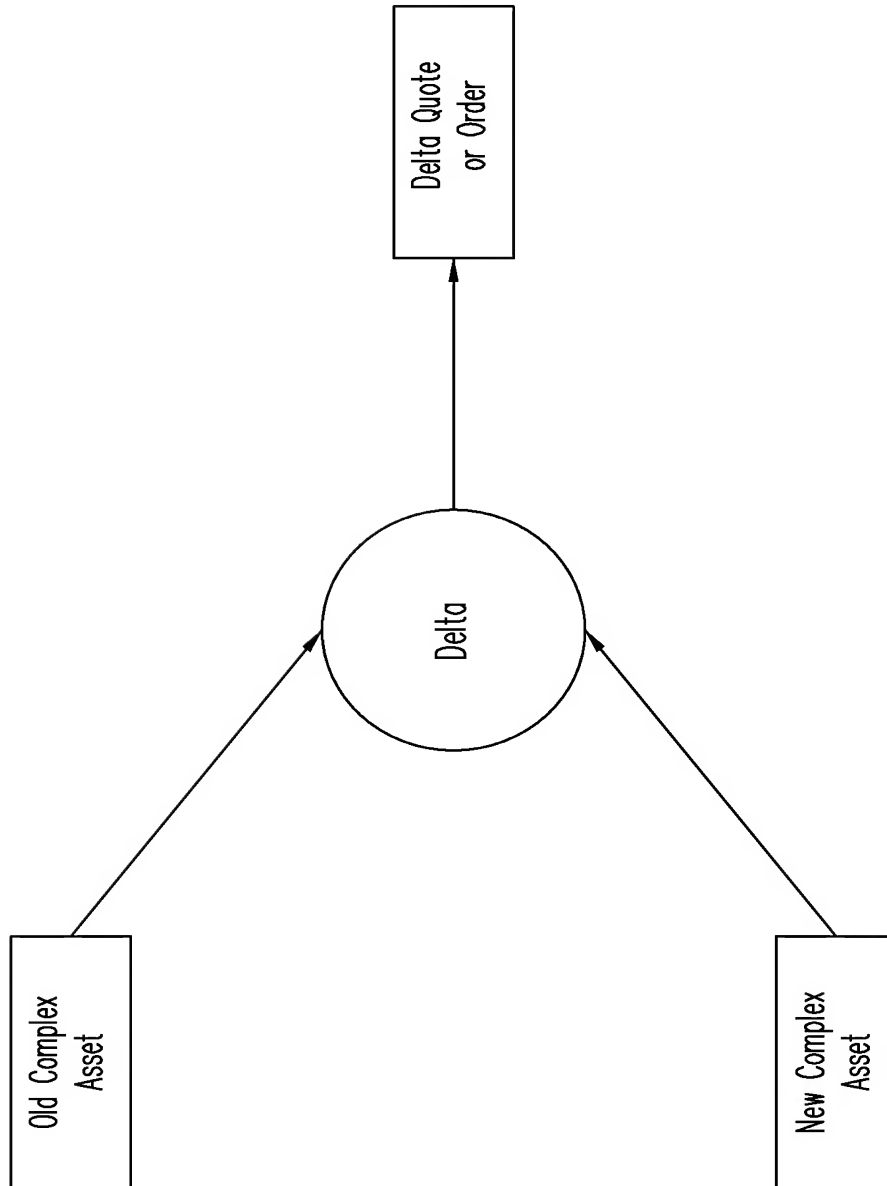


FIG. 11F

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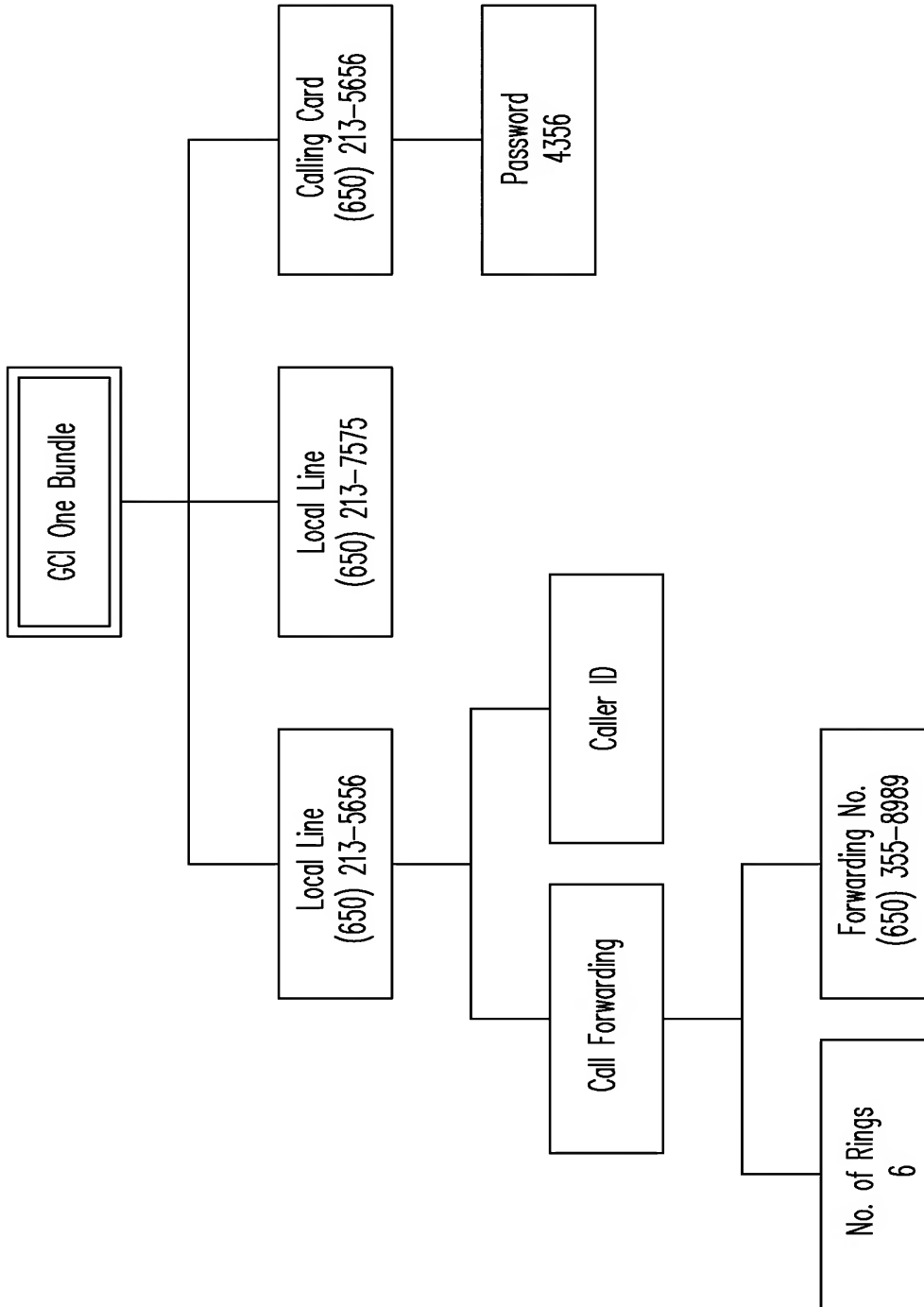


FIG. 11C-1

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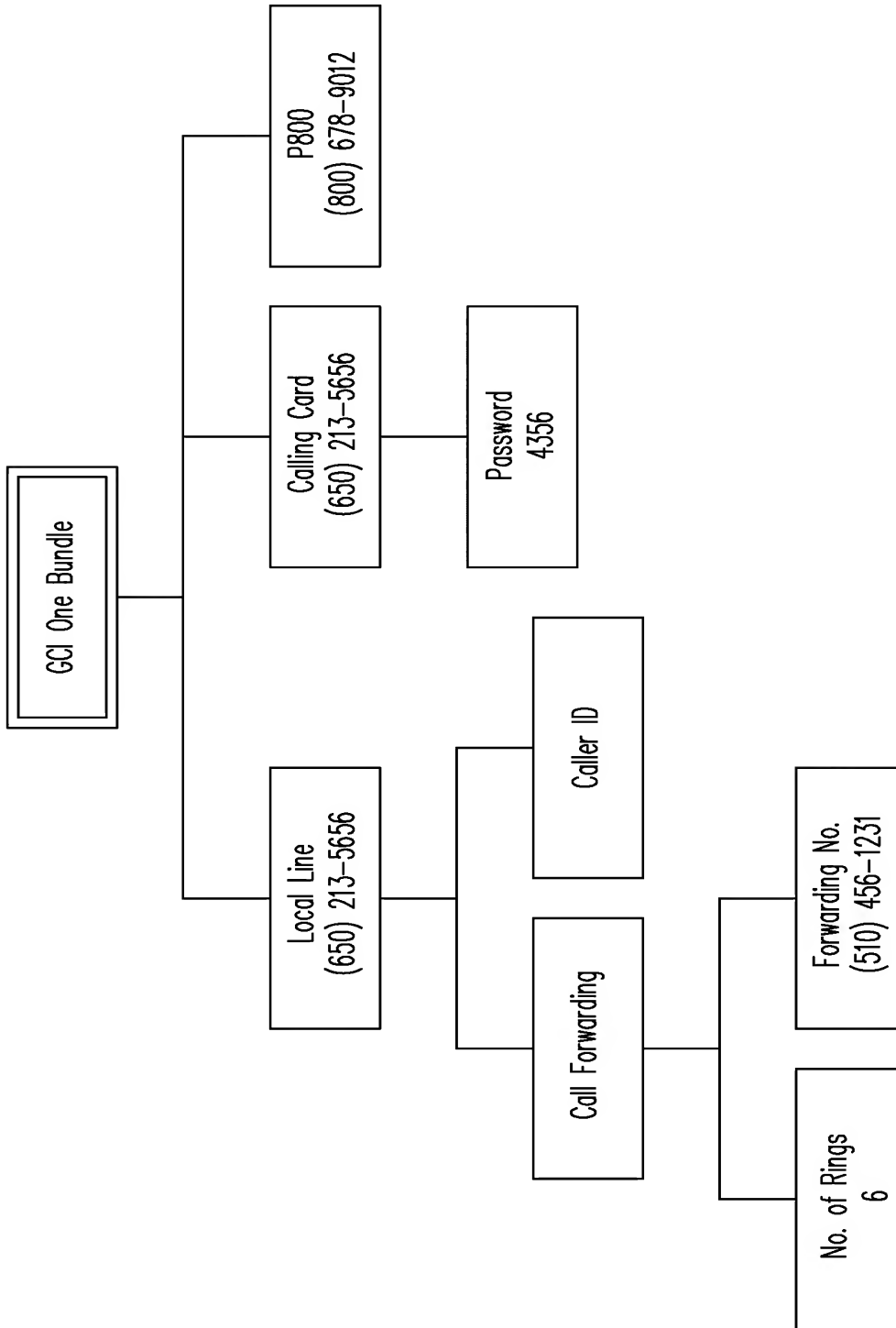


FIG. 11G-2

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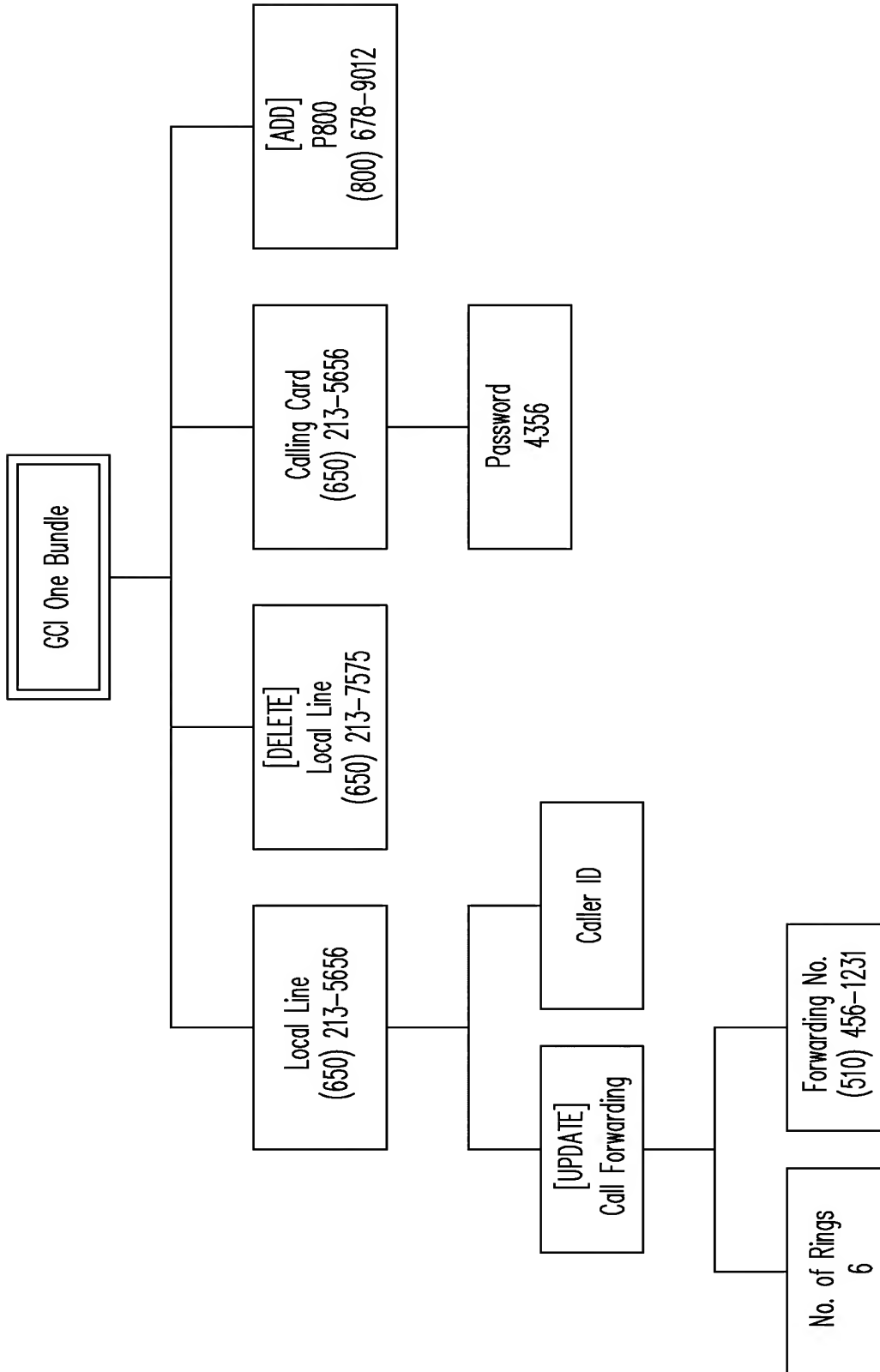


FIG. 11G-3

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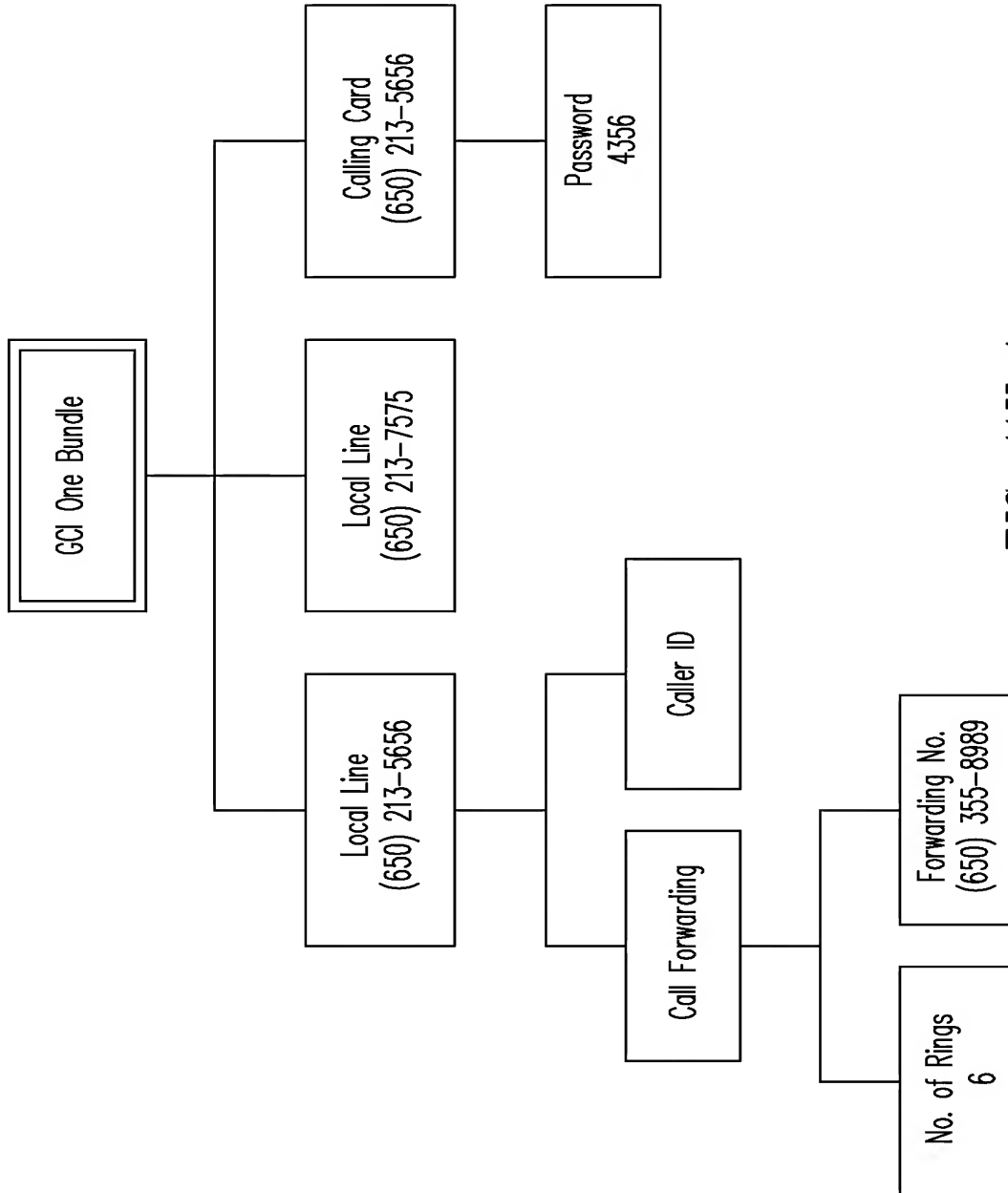


FIG. 11H-1

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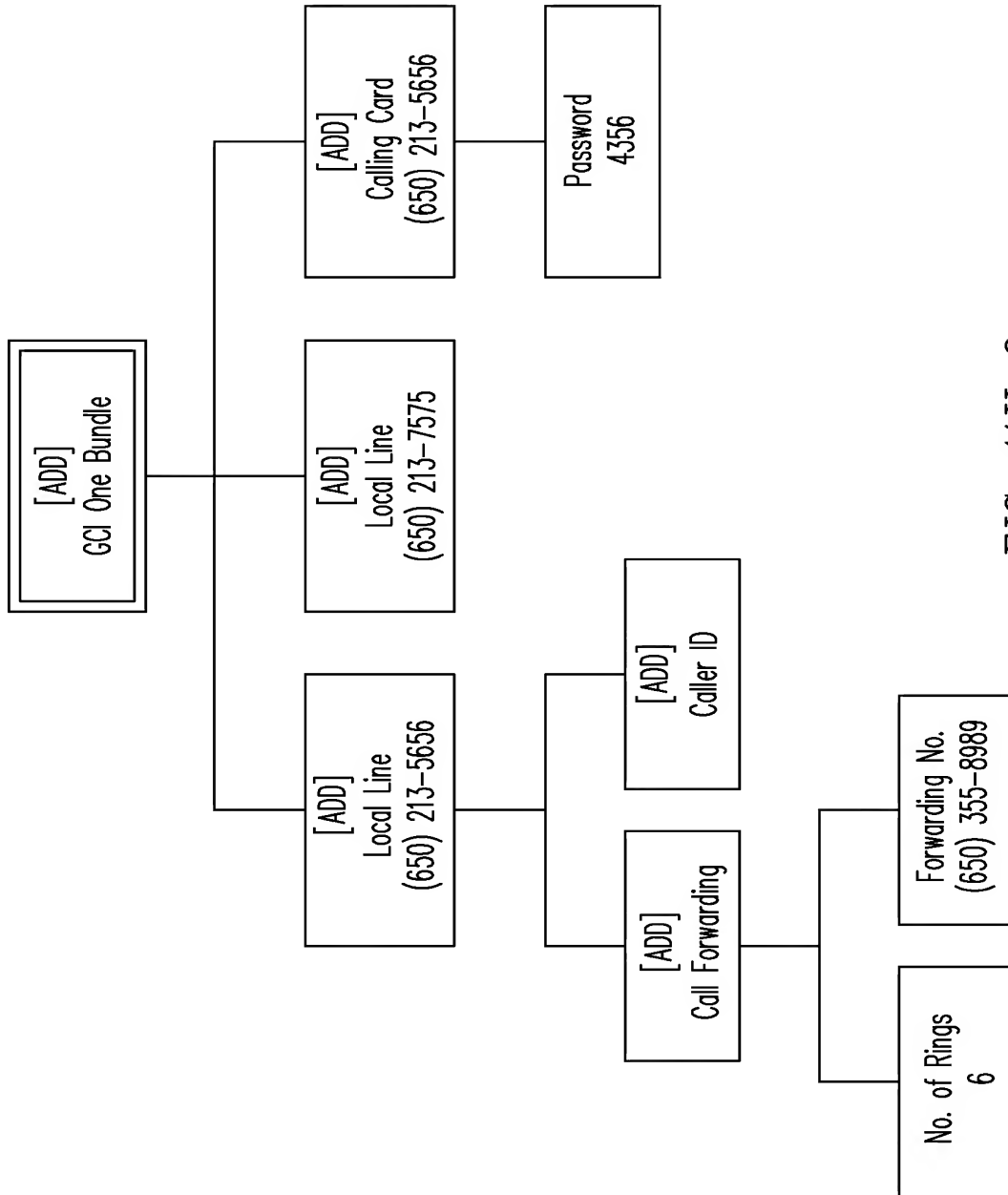


FIG. 11H-2

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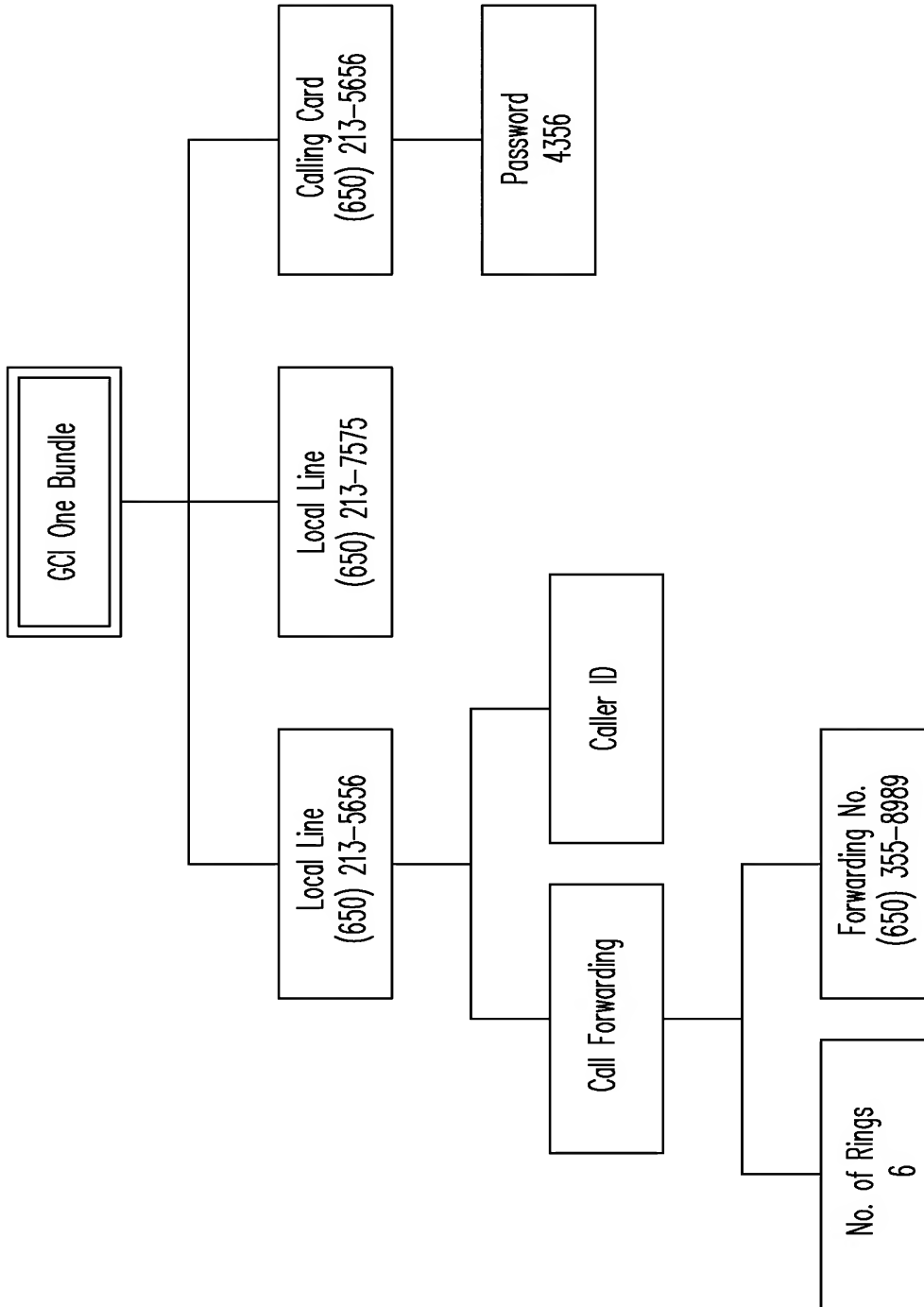


FIG. 11I-1

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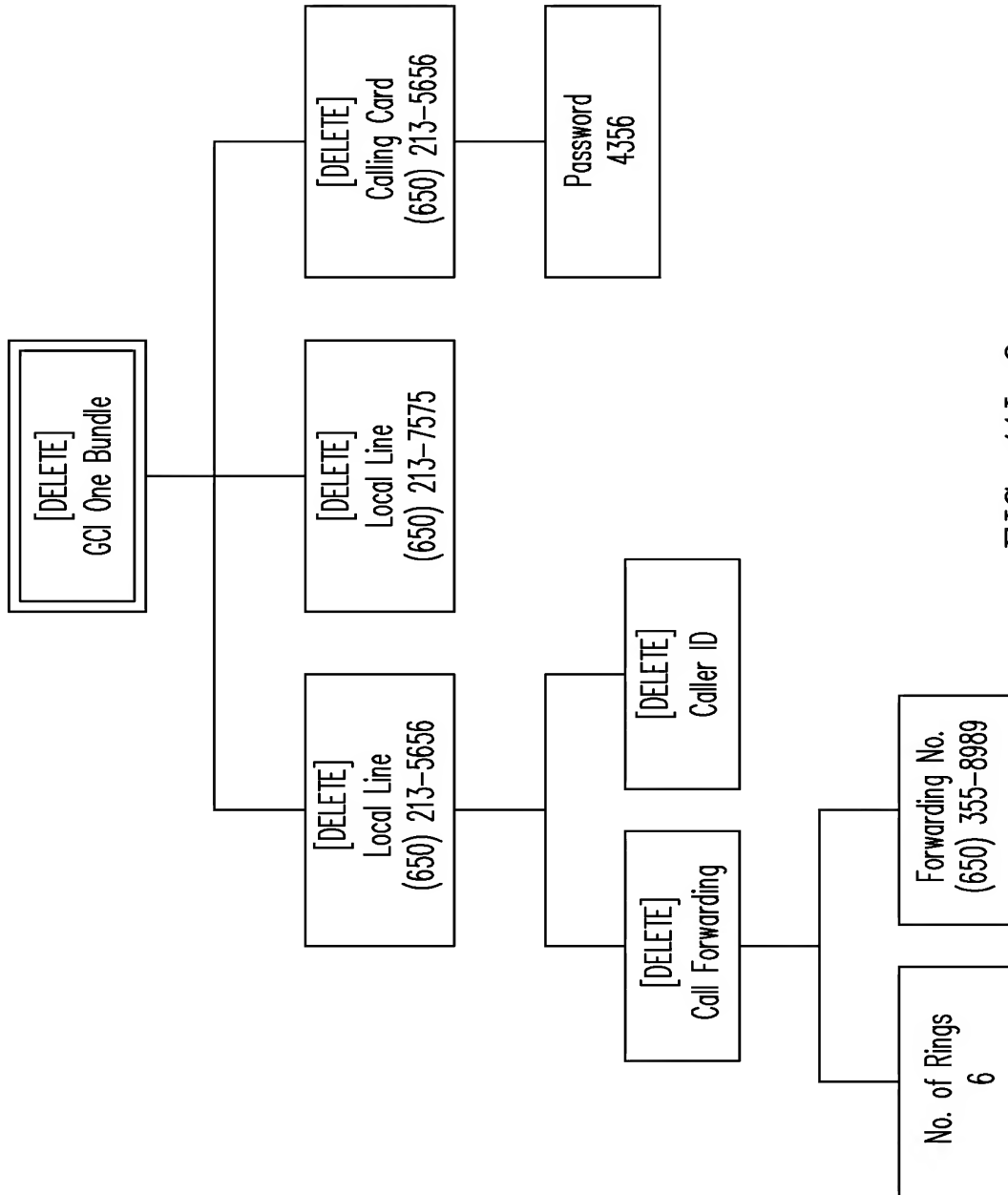


FIG. 11I-2

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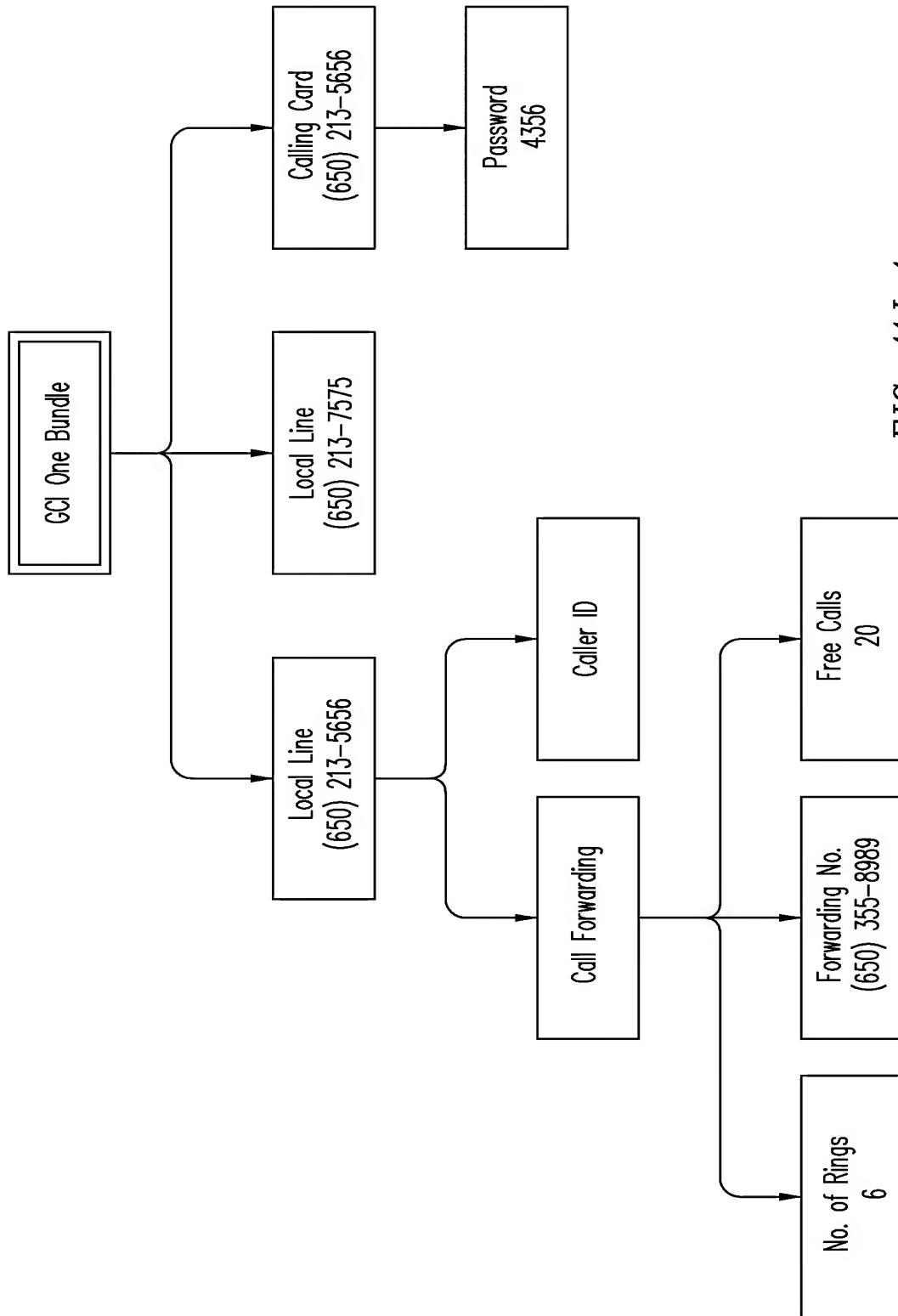


FIG. 11J-1

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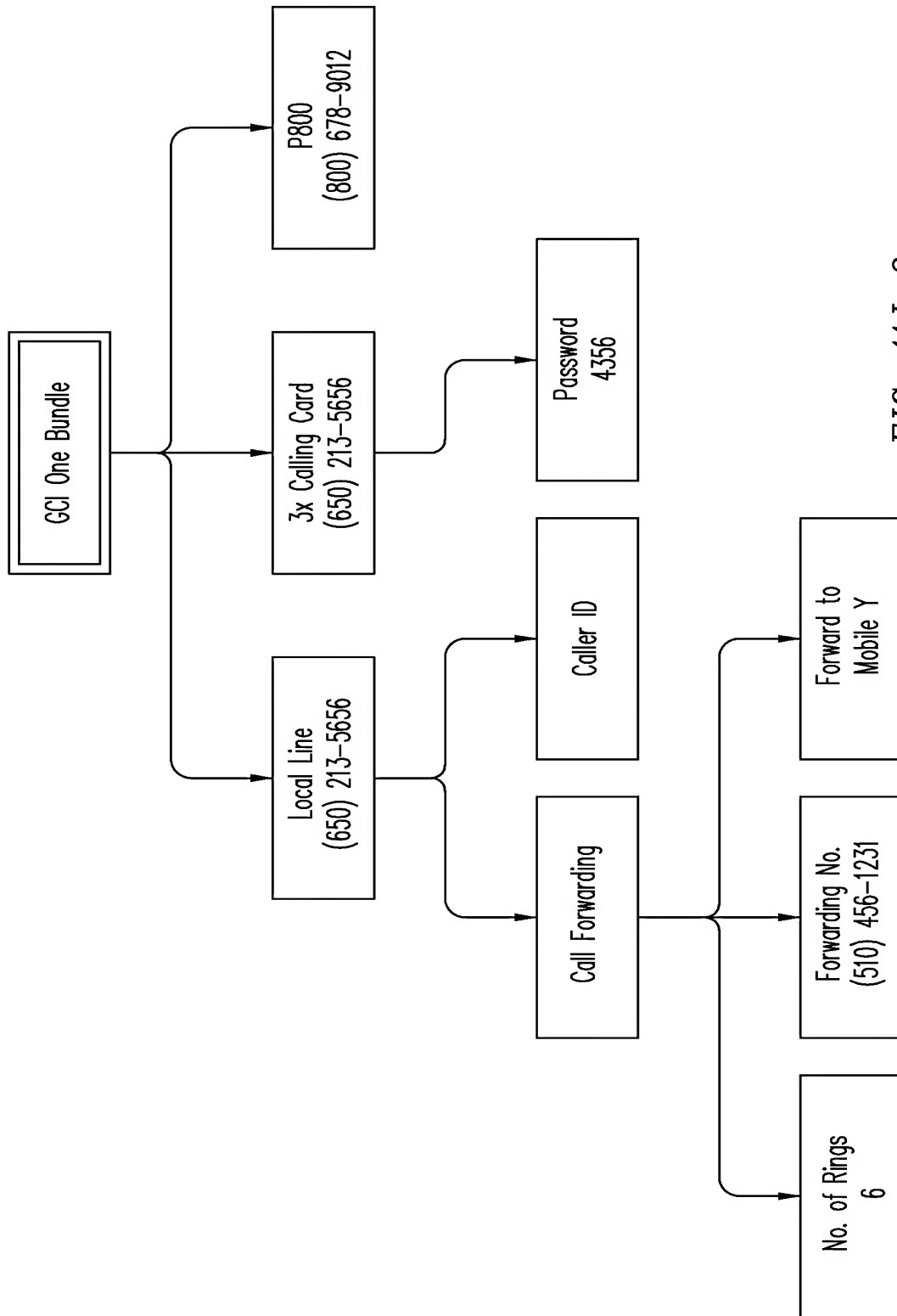


FIG. 11J-2

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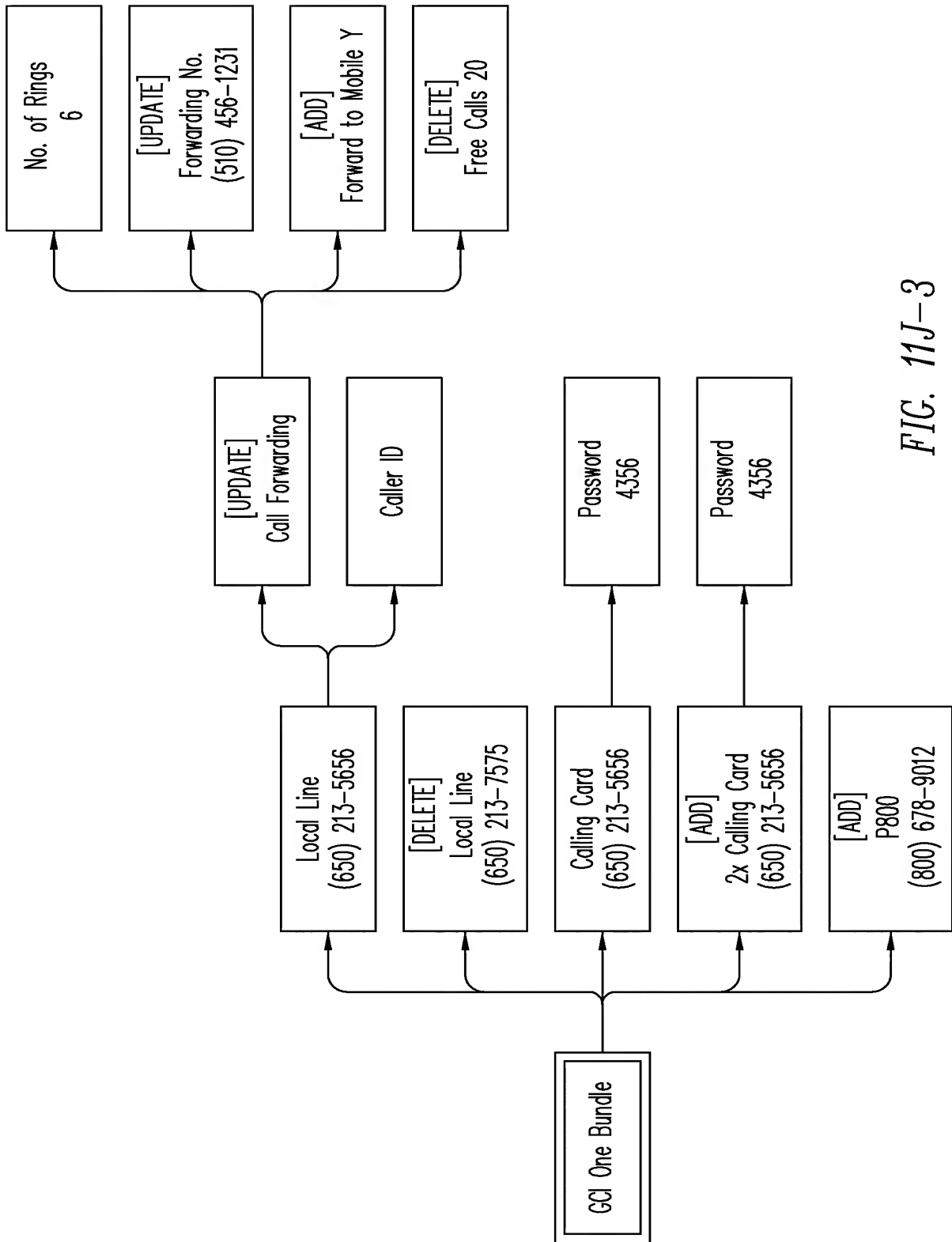


FIG. 11J-3

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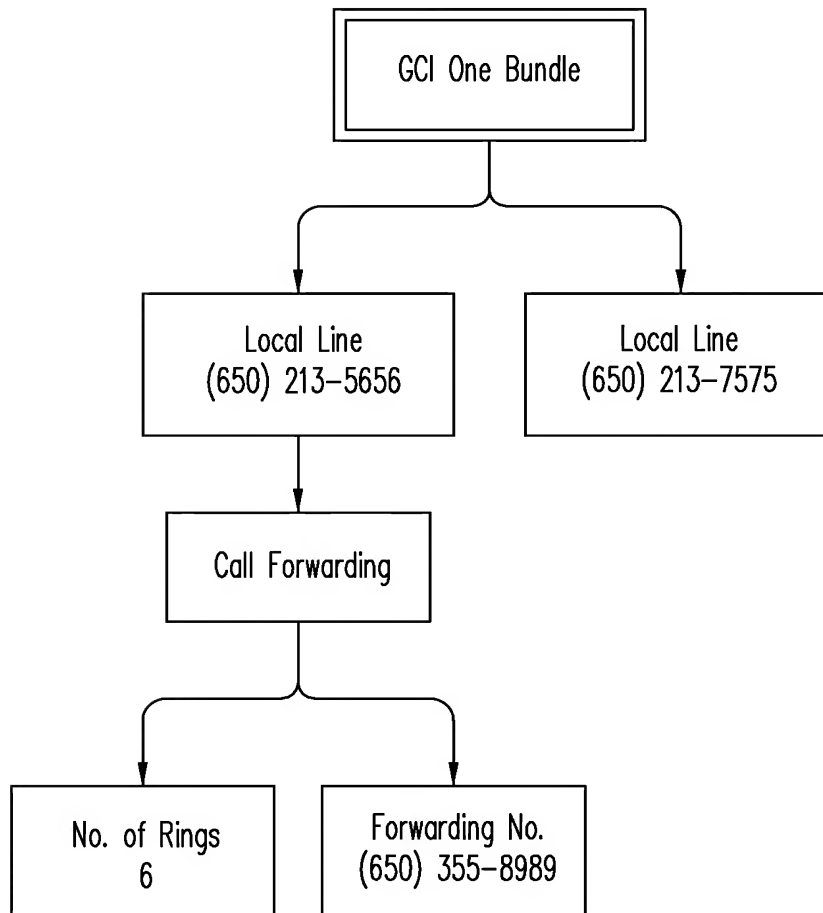


FIG. 11K-1

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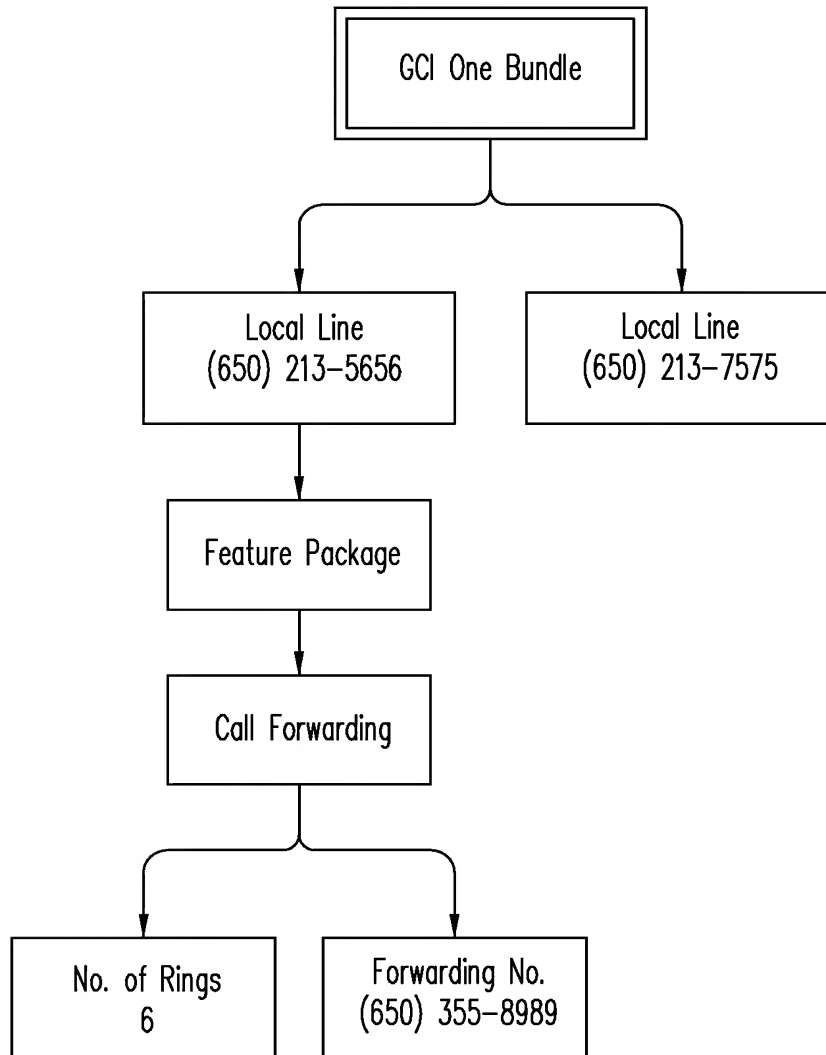


FIG. 11K-2

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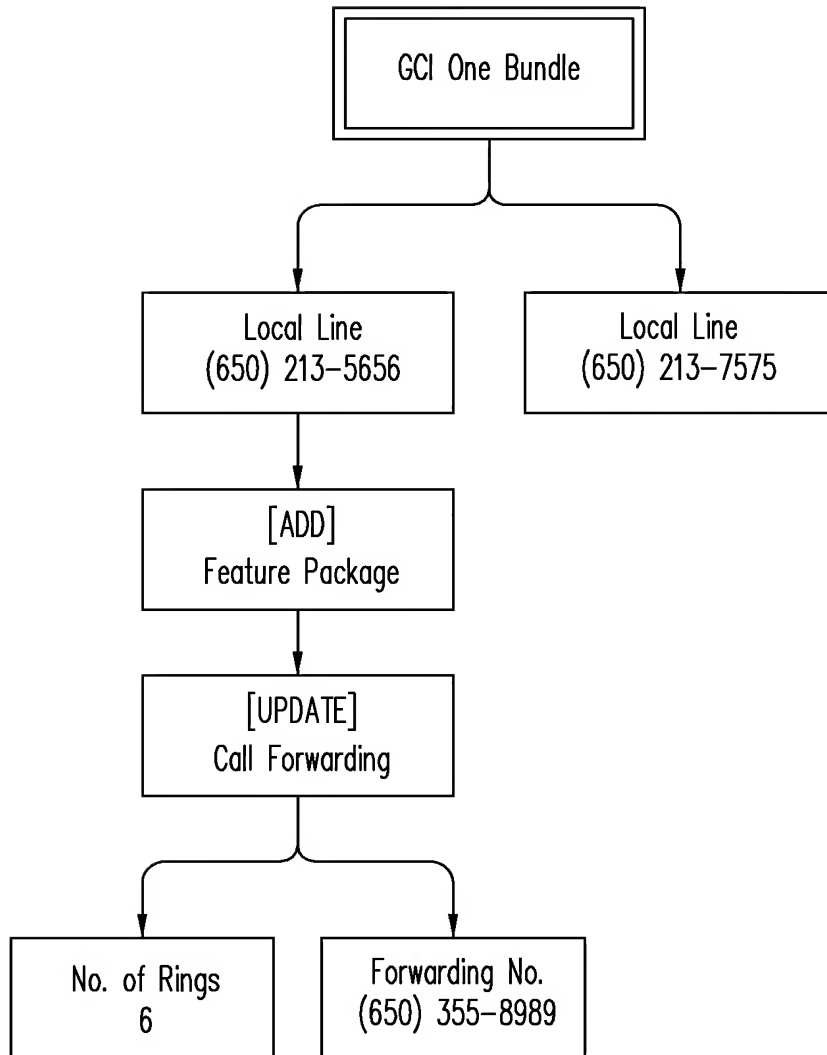
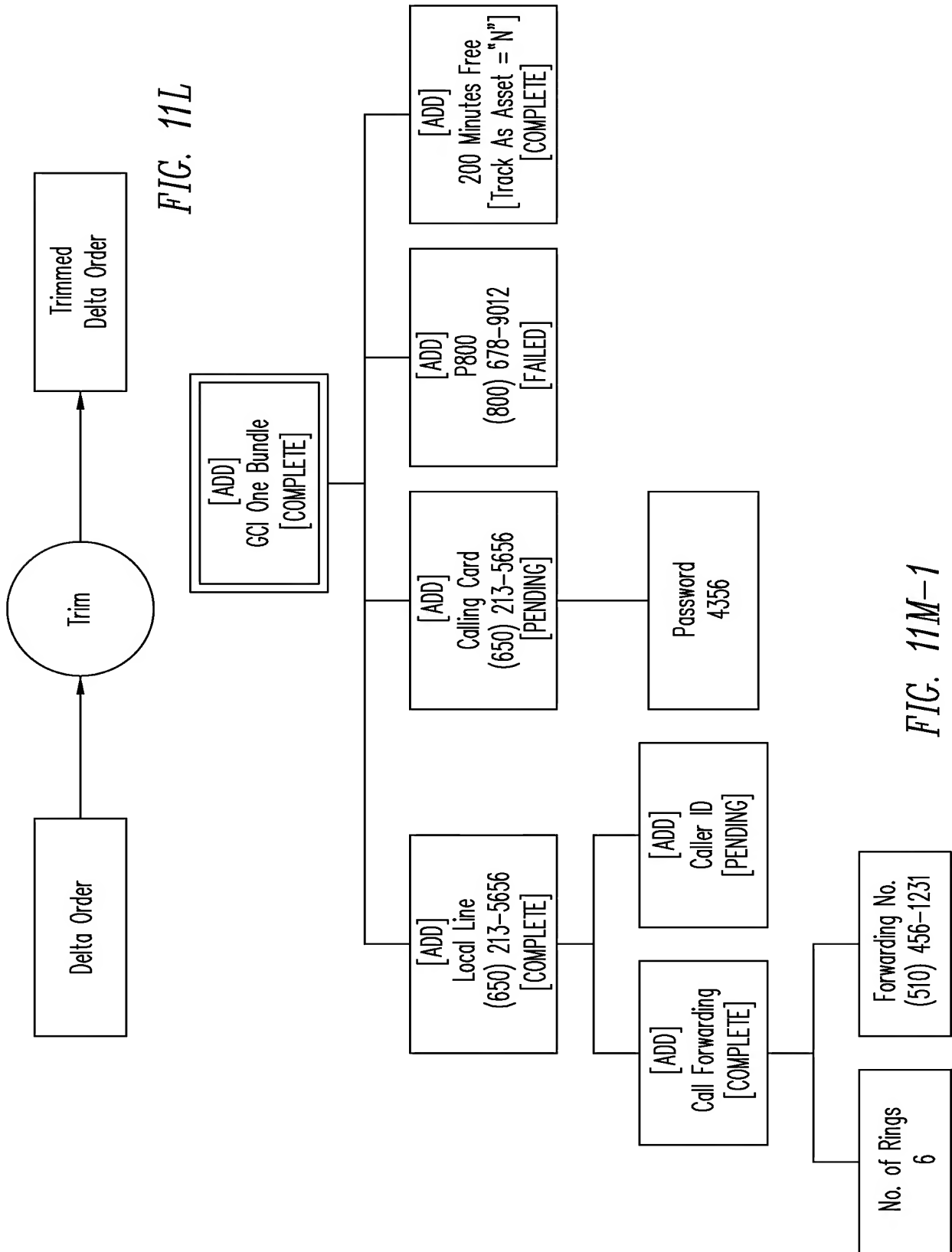


FIG. 11K-3

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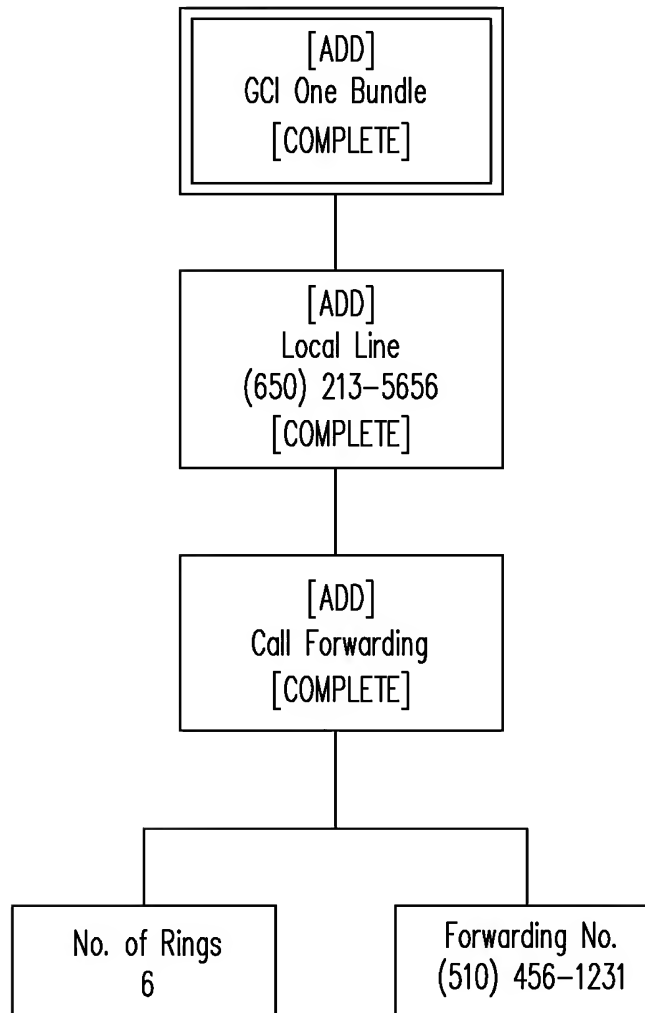


FIG. 11M-2

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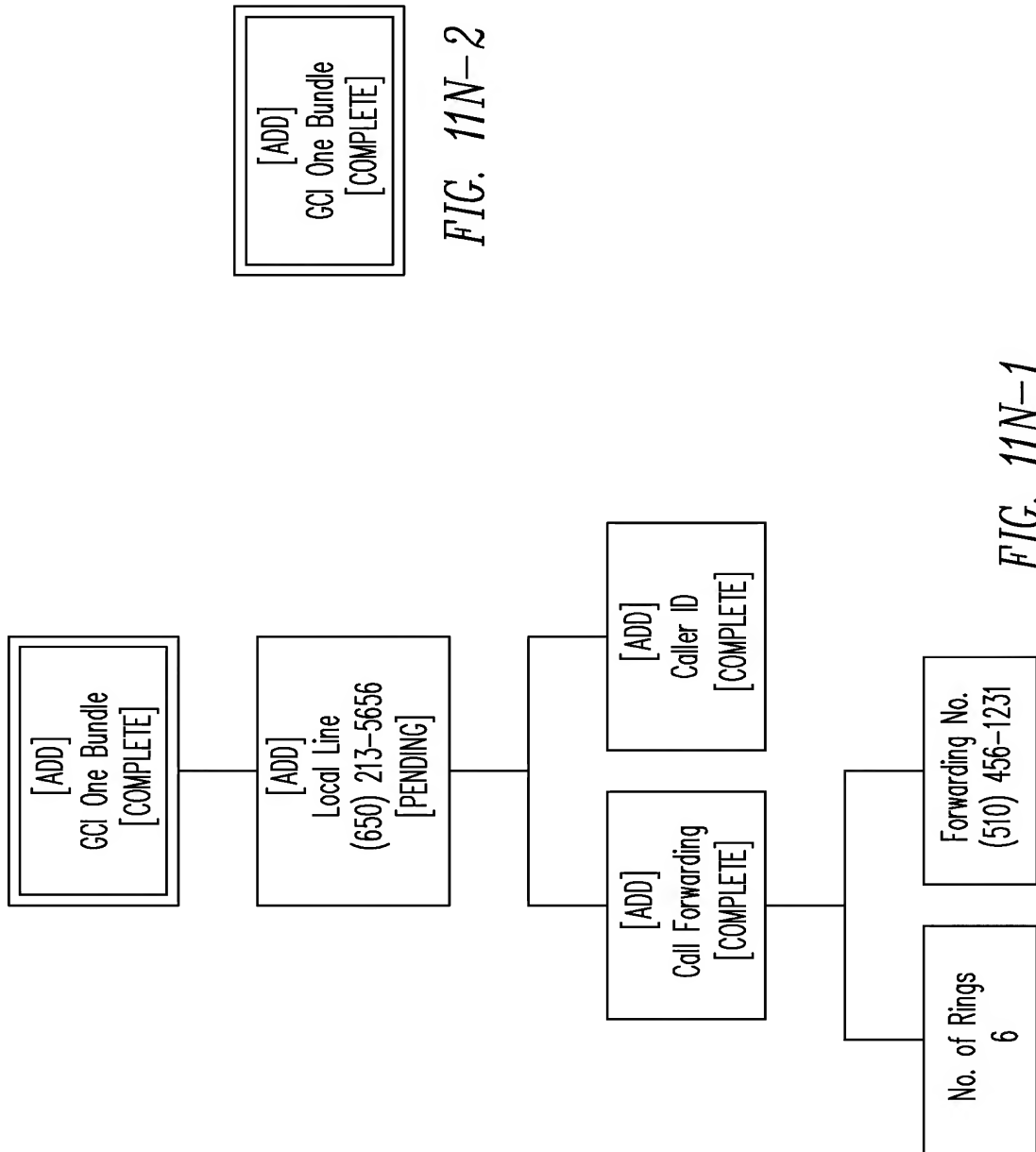


FIG. 11N-1

FIG. 11N-2

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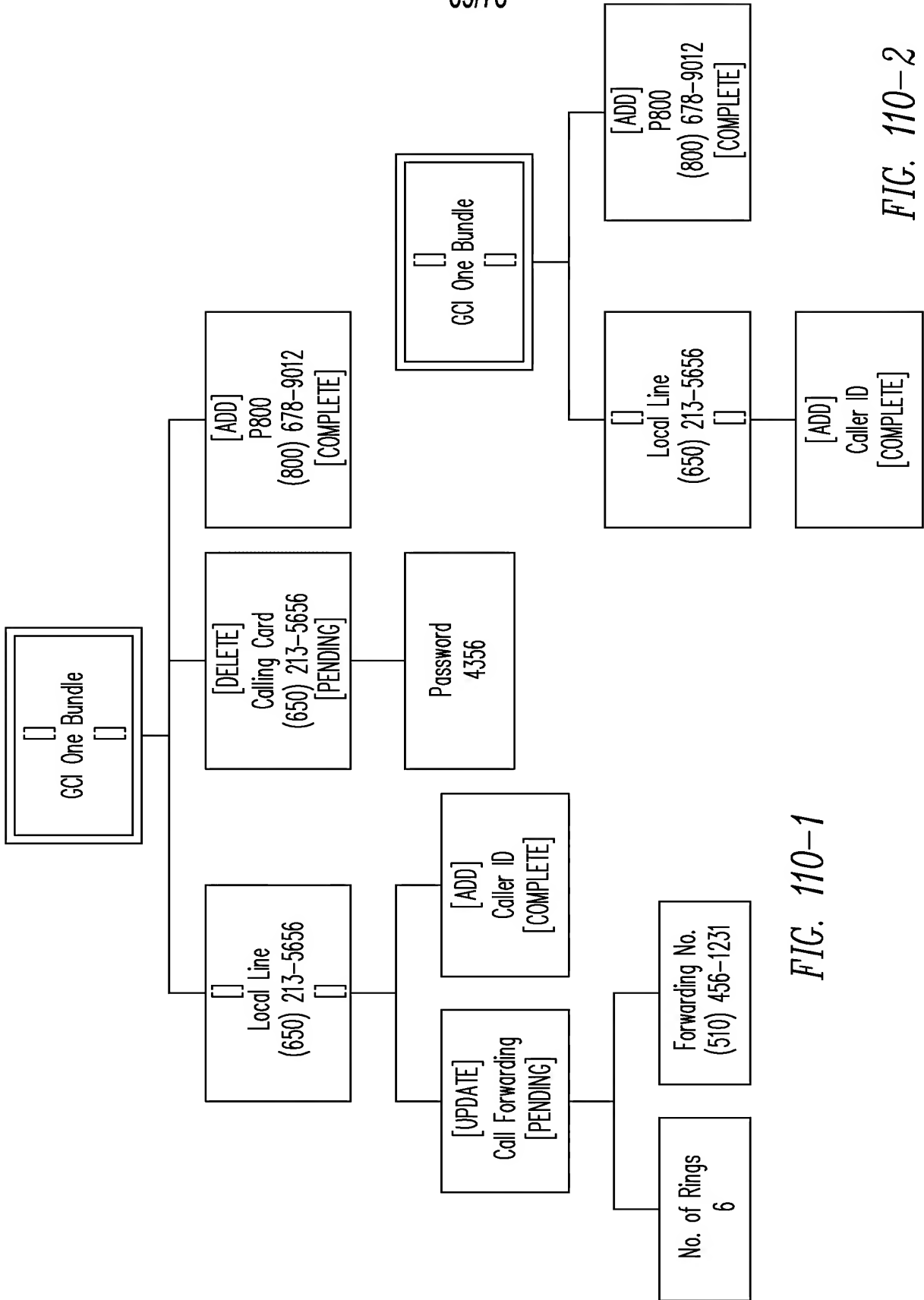
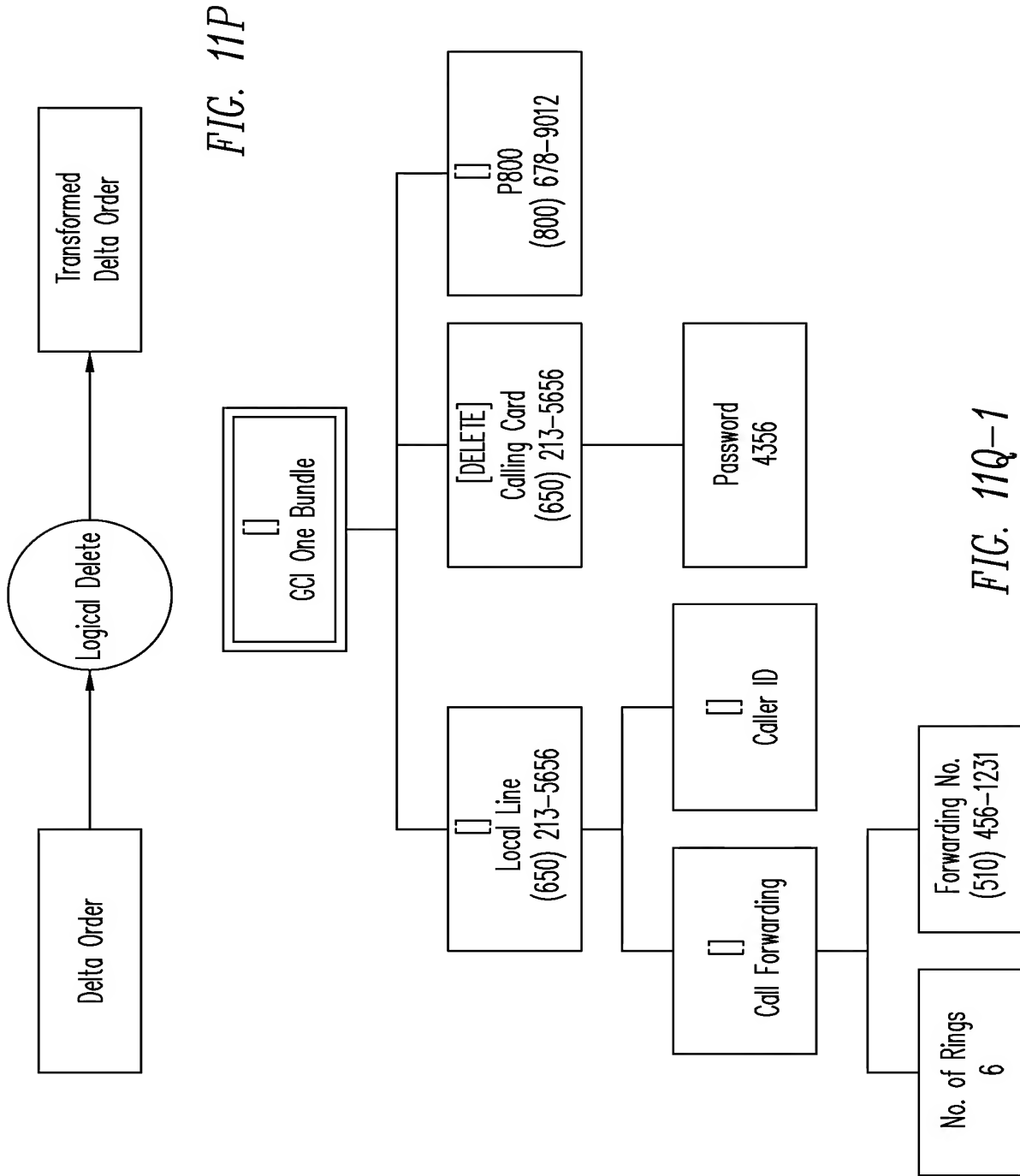


FIG. 110-1

FIG. 110-2

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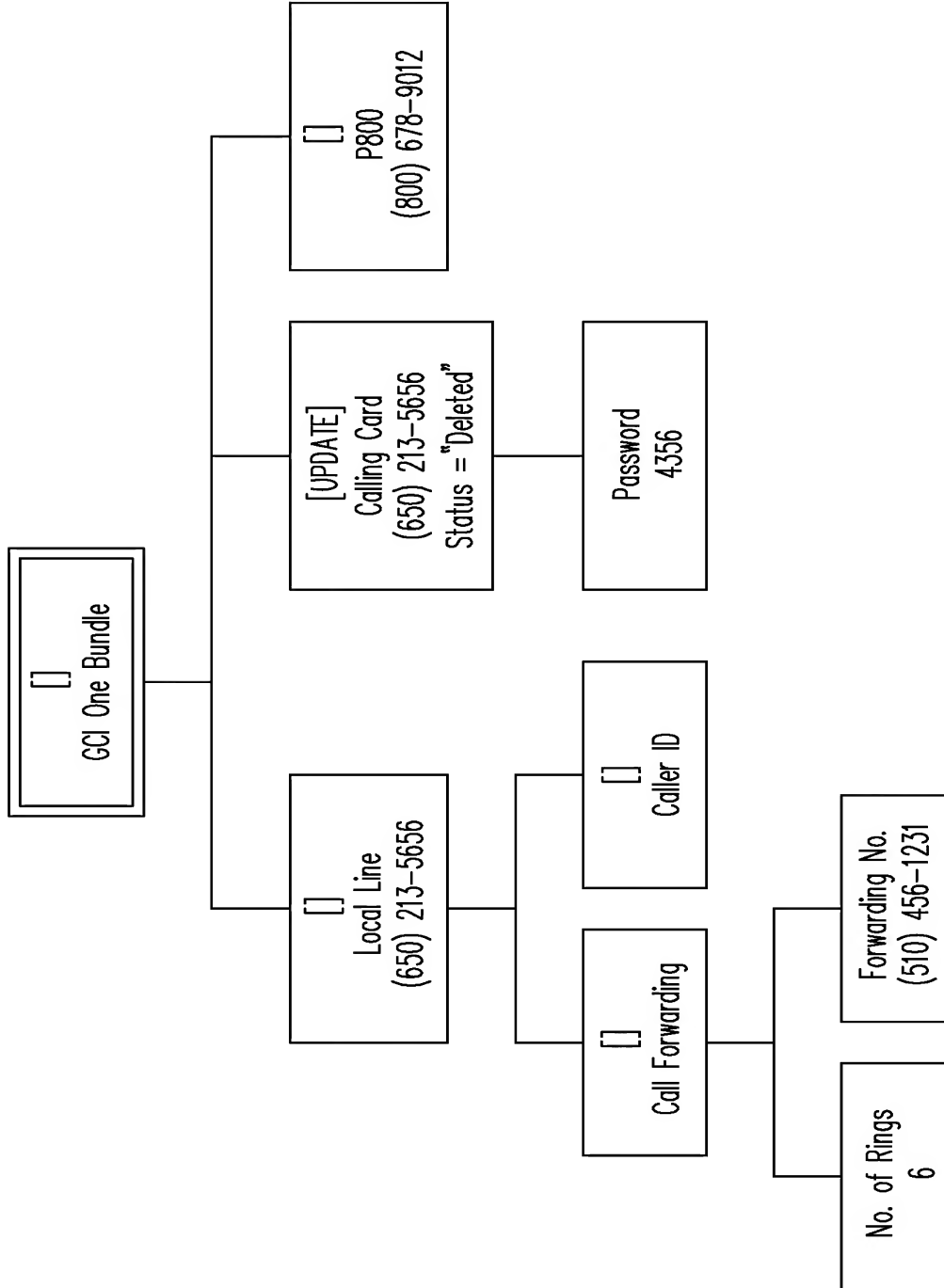


FIG. 11Q-2

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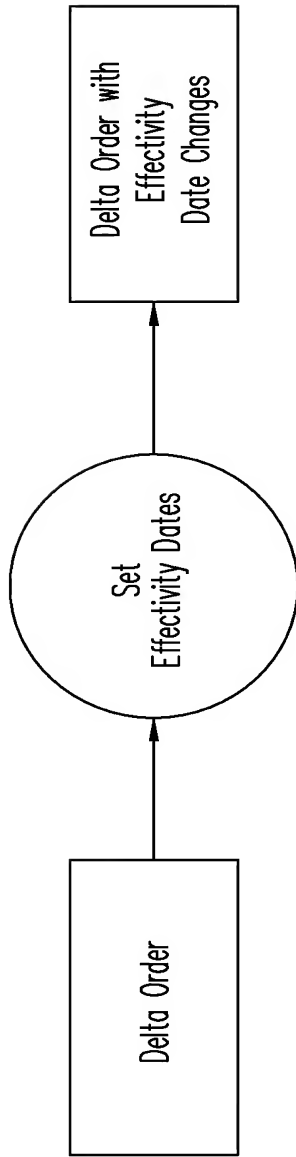


FIG. 11R

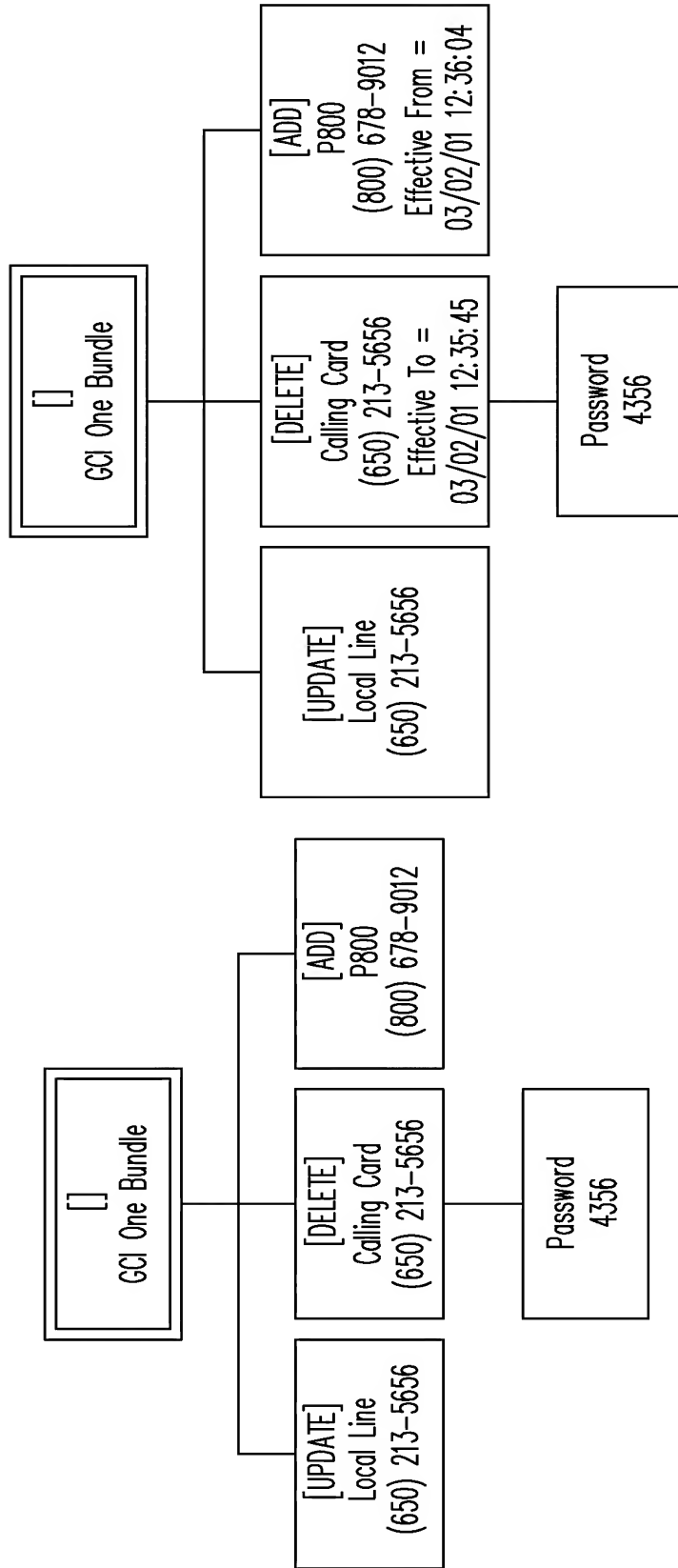


FIG. 11S-1

FIG. 11S-2

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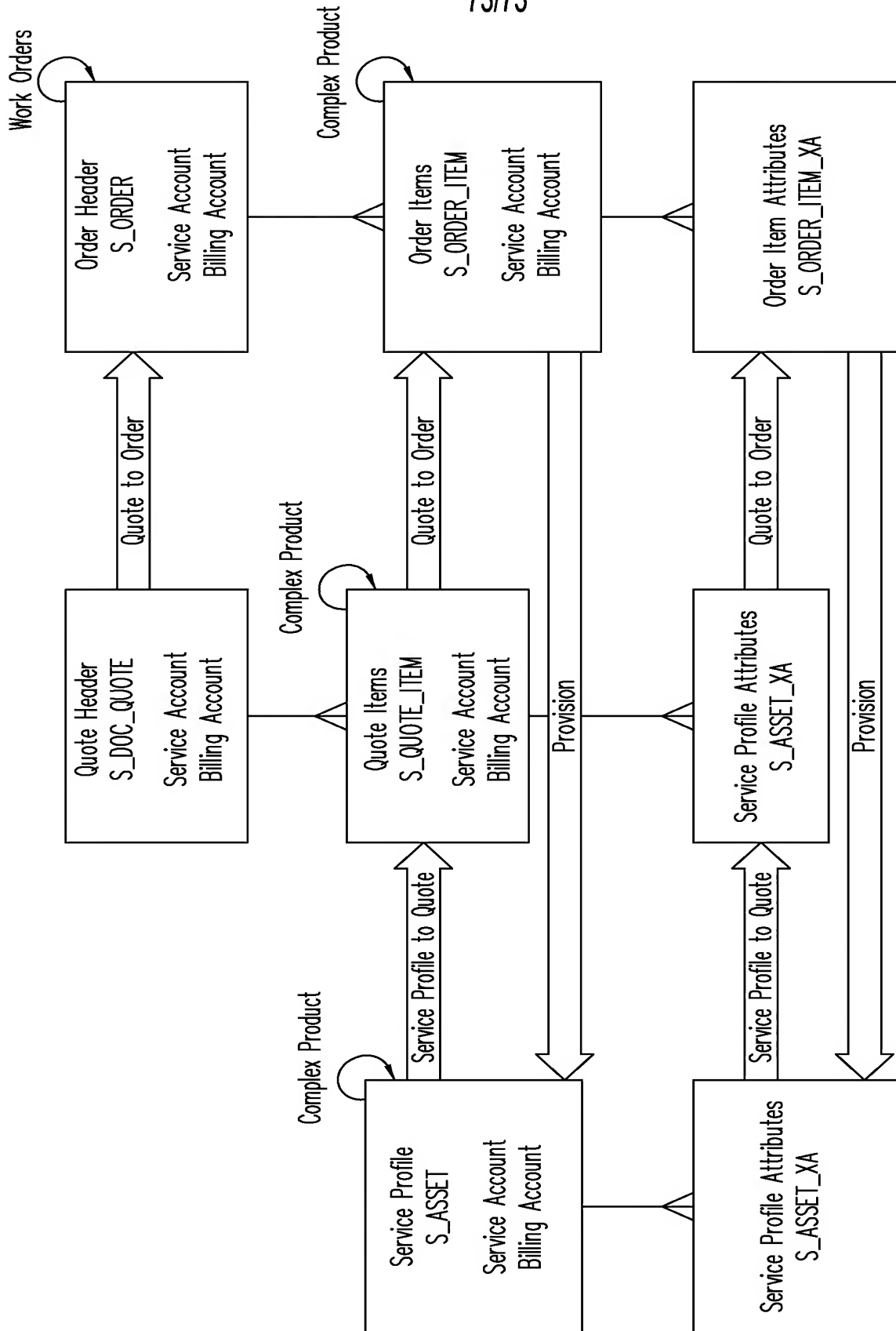


FIG. 12